
State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Filing at a Glance

Company:	MedAmerica Insurance Company
Product Name:	Long-Term Care
State:	Pennsylvania
TOI:	LTC03I Individual Long Term Care
Sub-TOI:	LTC03I.001 Qualified
Filing Type:	Rate - Other (Not M.U. or G.I. Product)
Date Submitted:	03/05/2021
SERFF Tr Num:	MILL-132544129
SERFF Status:	Assigned
State Tr Num:	MILL-132544129
State Status:	Received Review in Progress
Co Tr Num:	SIMPLICITY
Effective	On Approval
Date Requested:	
Author(s):	Courtney Williamson, Joe Neary, Cassi Noel, Derek Lesniak, Matt Mickolich, Lola Heimlich, Sydney Maule
Reviewer(s):	Jim Laverty (primary)
Disposition Date:	
Disposition Status:	
Effective Date:	

State Filing Description:

Proposed 13.5% rate increase on 258 PA policyholders of LTC forms SPL-336 and FSPL-336.

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

General Information

Project Name: LTC Rate Increase Filing

Project Number: 145MAI01-60.09

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact: 13.5%

Deemer Date:

Submitted By: Cassi Noel

Status of Filing in Domicile: Pending

Date Approved in Domicile:

Domicile Status Comments: Pennsylvania is the state of domicile.

Market Type: Individual

Individual Market Type:

Filing Status Changed: 03/06/2021

State Status Changed: 03/06/2021

Created By: Derek Lesniak

Corresponding Filing Tracking Number:

State TOI: LTC03I Individual Long Term Care

Filing Description:

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

On behalf of the company, we are submitting the referenced rate filing for your review. This is an existing individual policy form(s) that provides long-term care coverage. The company issued this policy form(s) in Pennsylvania from April 1, 2004 to October 1, 2007 and is no longer marketing it in any jurisdiction.

The company is requesting a premium rate increase on the form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than originally expected.

This rate increase request is a follow-up to three prior nationwide requests. However, because this jurisdiction did not allow full implementation of the prior requested increases, the rate level being requested in this follow-up filing was determined to be actuarially equivalent as described in Appendix B to the enclosed actuarial memorandum. As with the prior request, the requested rate increase varies by issue age and inflation protection option. The enclosed cover letter provides the requested rate increase in this jurisdiction by issue age and inflation protection option.

For non-auto inflation policies, the prior requested rate increase was approved in full. The company is not requesting a rate increase on these policies at this time as shown in the cover letter.

The cover letter also provides the average prior, requested, and cumulative rate increases for the form(s) by issue age and inflation protection option.

There have been seven prior increase(s) that were filed for use in June 2013, September 2014, July 2015, September 2016, September 2017, December 2018, and April 2020. The company is seeking this rate increase request to help alleviate the adverse performance on this block of business.

As stated in the enclosed actuarial memorandum, a larger rate increase is justified on this block of business. If it is the Department's position to only allow future rate increases if experience deteriorates from the current most-likely projections used in this filing, the company respectfully requests that the Department notify them and allow the company to revise the current rate increase request.

Similar to the prior increase(s), the company will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, the company will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is filed for use, a majority of policyholders will be eligible for a contingent benefit upon lapse.

To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's review, which demonstrates that appropriate administration and claims processing procedures are in effect.

Company and Contact

Filing Contact Information

Courtney Williamson, Associate Actuary	courtney.williamson@milliman.com
8500 Normandale Lake Blvd.	952-820-2413 [Phone]
Suite 1850	
Minneapolis, MN 55437	

State: Pennsylvania **Filing Company:** MedAmerica Insurance Company
TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
Product Name: Long-Term Care
Project Name/Number: LTC Rate Increase Filing/145MAI01-60.09

Filing Company Information

(This filing was made by a third party - millimaninc)

MedAmerica Insurance Company	CoCode: 69515	State of Domicile:
165 Court Street	Group Code: 1186	Pennsylvania
Rochester, NY 14647	Group Name: Lifetime HealthCare	Company Type:
(800) 544-0327 ext. [Phone]	Group	Life/Accident/Health
	FEIN Number: 34-0977231	State ID Number:

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Filing Fees

State Fees

Fee Required? No

Retaliatory? No

Fee Explanation:

SERFF Tracking #:	MILL-132544129	State Tracking #:	MILL-132544129	Company Tracking #:	SIMPLICITY
State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company		
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified				
Product Name:	Long-Term Care				
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09				

Rate Information

Rate data applies to filing.

Filing Method:	Review and Approval
Rate Change Type:	Increase
Overall Percentage of Last Rate Revision:	18.300%
Effective Date of Last Rate Revision:	04/25/2020
Filing Method of Last Filing:	Review and Approval
SERFF Tracking Number of Last Filing:	MILL-132029491

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
MedAmerica Insurance Company	13.500%	13.500%	\$142,095	258	\$1,050,319	23.200%	0.000%

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
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Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Rate Tables	SPL-336, FSPL-336	Revised	Previous State Filing Number: MILL-132029491 Percent Rate Change Request: 13.5	PA_MedAmerica_Simplicity Current Premium Rates_20210304.pdf, PA_MedAmerica_Simplicity Proposed Premium Rates_20210304.pdf,

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	89.00	123.00	146.00	172.00	202.00	285.00
30	96.00	129.00	156.00	179.00	212.00	298.00
31	96.00	132.00	159.00	182.00	222.00	308.00
32	99.00	136.00	166.00	192.00	225.00	318.00
33	106.00	142.00	169.00	195.00	232.00	328.00
34	106.00	146.00	179.00	202.00	238.00	338.00
35	109.00	149.00	182.00	205.00	245.00	348.00
36	113.00	152.00	185.00	215.00	252.00	358.00
37	116.00	156.00	192.00	222.00	262.00	368.00
38	119.00	166.00	195.00	229.00	268.00	381.00
39	126.00	169.00	202.00	235.00	278.00	388.00
40	123.00	168.00	204.00	233.00	282.00	392.00
41	126.00	172.00	211.00	240.00	285.00	405.00
42	133.00	178.00	217.00	249.00	298.00	415.00
43	136.00	185.00	224.00	253.00	305.00	424.00
44	139.00	188.00	227.00	262.00	311.00	437.00
45	137.00	186.00	227.00	258.00	308.00	435.00
46	140.00	190.00	230.00	264.00	317.00	444.00
47	146.00	196.00	239.00	270.00	326.00	457.00
48	149.00	202.00	246.00	280.00	333.00	469.00
49	152.00	205.00	252.00	289.00	345.00	485.00
50	151.00	206.00	251.00	287.00	345.00	484.00
51	154.00	212.00	260.00	296.00	351.00	496.00
52	160.00	218.00	266.00	305.00	363.00	511.00
53	166.00	224.00	272.00	311.00	372.00	523.00
54	169.00	230.00	278.00	321.00	381.00	538.00
55	166.00	228.00	277.00	314.00	377.00	531.00
56	171.00	231.00	283.00	326.00	388.00	545.00
57	174.00	240.00	291.00	331.00	400.00	563.00
58	180.00	246.00	300.00	340.00	408.00	580.00
59	183.00	251.00	308.00	351.00	423.00	594.00
60	185.00	249.00	308.00	351.00	423.00	594.00
61	193.00	262.00	321.00	367.00	442.00	624.00
62	201.00	273.00	332.00	383.00	460.00	653.00
63	209.00	284.00	348.00	401.00	479.00	680.00
64	217.00	297.00	361.00	415.00	500.00	706.00
65	209.00	286.00	350.00	402.00	482.00	691.00
66	214.00	296.00	363.00	415.00	502.00	718.00
67	221.00	306.00	375.00	432.00	524.00	750.00
68	229.00	315.00	388.00	447.00	542.00	780.00
69	233.00	325.00	400.00	462.00	564.00	812.00
70	229.00	314.00	391.00	449.00	548.00	793.00
71	234.00	323.00	402.00	466.00	566.00	824.00
72	239.00	332.00	412.00	480.00	585.00	854.00
73	243.00	339.00	421.00	491.00	601.00	882.00
74	248.00	346.00	431.00	503.00	618.00	913.00
75	255.00	359.00	453.00	529.00	660.00	996.00
76	255.00	361.00	457.00	538.00	673.00	1,021.00
77	255.00	363.00	459.00	542.00	681.00	1,042.00
78	253.00	361.00	459.00	544.00	689.00	1,065.00
79	249.00	361.00	459.00	548.00	695.00	1,086.00
80	249.00	363.00	467.00	558.00	N/A	N/A
81	245.00	357.00	463.00	556.00	N/A	N/A
82	237.00	349.00	457.00	550.00	N/A	N/A
83	227.00	336.00	441.00	538.00	N/A	N/A
84	211.00	319.00	422.00	516.00	N/A	N/A
85	199.00	306.00	415.00	517.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	10.00	10.00	13.00	20.00	20.00	33.00
30	10.00	13.00	17.00	20.00	20.00	33.00
31	10.00	13.00	17.00	20.00	23.00	33.00
32	10.00	13.00	20.00	23.00	26.00	36.00
33	13.00	17.00	20.00	23.00	26.00	40.00
34	10.00	17.00	23.00	23.00	30.00	43.00
35	13.00	20.00	23.00	23.00	30.00	46.00
36	13.00	20.00	23.00	30.00	33.00	50.00
37	17.00	20.00	26.00	30.00	36.00	53.00
38	17.00	23.00	26.00	33.00	40.00	56.00
39	20.00	26.00	30.00	36.00	43.00	60.00
40	19.00	26.00	29.00	36.00	45.00	62.00
41	19.00	29.00	32.00	39.00	49.00	68.00
42	23.00	29.00	36.00	42.00	52.00	75.00
43	26.00	32.00	39.00	45.00	55.00	78.00
44	26.00	36.00	42.00	49.00	58.00	84.00
45	28.00	37.00	44.00	50.00	59.00	87.00
46	28.00	37.00	47.00	53.00	65.00	93.00
47	31.00	44.00	53.00	56.00	71.00	99.00
48	34.00	47.00	56.00	62.00	75.00	109.00
49	34.00	47.00	62.00	68.00	81.00	118.00
50	39.00	48.00	60.00	70.00	85.00	121.00
51	39.00	54.00	67.00	79.00	91.00	130.00
52	45.00	57.00	73.00	85.00	97.00	139.00
53	48.00	64.00	76.00	88.00	103.00	148.00
54	51.00	70.00	82.00	97.00	112.00	160.00
55	51.00	71.00	86.00	97.00	117.00	166.00
56	57.00	77.00	91.00	106.00	126.00	177.00
57	60.00	83.00	100.00	114.00	137.00	194.00
58	66.00	89.00	109.00	123.00	146.00	208.00
59	71.00	97.00	117.00	134.00	160.00	223.00
60	75.00	99.00	123.00	139.00	166.00	233.00
61	83.00	112.00	134.00	153.00	182.00	257.00
62	88.00	120.00	145.00	169.00	198.00	281.00
63	99.00	131.00	161.00	185.00	217.00	308.00
64	107.00	145.00	174.00	198.00	238.00	335.00
65	109.00	149.00	179.00	206.00	243.00	353.00
66	117.00	161.00	194.00	221.00	266.00	383.00
67	127.00	174.00	211.00	243.00	291.00	420.00
68	137.00	186.00	229.00	263.00	315.00	460.00
69	147.00	201.00	248.00	286.00	345.00	502.00
70	150.00	204.00	253.00	288.00	351.00	512.00
71	159.00	218.00	271.00	311.00	377.00	555.00
72	168.00	234.00	288.00	335.00	407.00	601.00
73	180.00	248.00	307.00	358.00	435.00	648.00
74	190.00	262.00	325.00	379.00	466.00	697.00
75	201.00	282.00	355.00	417.00	517.00	793.00
76	210.00	295.00	372.00	436.00	546.00	843.00
77	216.00	305.00	386.00	455.00	573.00	889.00
78	220.00	313.00	399.00	471.00	598.00	934.00
79	222.00	320.00	409.00	488.00	619.00	976.00
80	226.00	330.00	426.00	509.00	N/A	N/A
81	226.00	332.00	430.00	517.00	N/A	N/A
82	222.00	328.00	430.00	519.00	N/A	N/A
83	217.00	322.00	423.00	516.00	N/A	N/A
84	205.00	309.00	408.00	499.00	N/A	N/A
85	195.00	298.00	405.00	507.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	20.00	26.00	36.00	46.00	53.00	83.00
30	23.00	30.00	40.00	46.00	53.00	86.00
31	23.00	33.00	40.00	46.00	60.00	89.00
32	26.00	33.00	43.00	53.00	63.00	96.00
33	26.00	36.00	46.00	53.00	66.00	103.00
34	26.00	40.00	50.00	56.00	70.00	106.00
35	30.00	43.00	53.00	60.00	73.00	113.00
36	30.00	43.00	53.00	63.00	76.00	123.00
37	33.00	46.00	56.00	70.00	79.00	126.00
38	33.00	50.00	60.00	73.00	86.00	136.00
39	40.00	53.00	63.00	76.00	93.00	139.00
40	39.00	55.00	65.00	75.00	97.00	143.00
41	39.00	55.00	68.00	81.00	100.00	156.00
42	45.00	58.00	75.00	87.00	107.00	162.00
43	45.00	62.00	78.00	87.00	110.00	168.00
44	49.00	68.00	81.00	97.00	117.00	178.00
45	50.00	68.00	84.00	96.00	118.00	180.00
46	53.00	71.00	87.00	99.00	124.00	190.00
47	56.00	75.00	93.00	106.00	131.00	199.00
48	59.00	78.00	99.00	112.00	137.00	208.00
49	59.00	81.00	103.00	118.00	146.00	221.00
50	60.00	85.00	103.00	121.00	148.00	227.00
51	64.00	88.00	112.00	130.00	154.00	236.00
52	70.00	94.00	115.00	136.00	163.00	251.00
53	73.00	100.00	121.00	139.00	172.00	260.00
54	76.00	103.00	127.00	148.00	181.00	275.00
55	74.00	106.00	129.00	149.00	183.00	277.00
56	80.00	109.00	134.00	157.00	191.00	291.00
57	83.00	117.00	143.00	166.00	203.00	306.00
58	86.00	120.00	151.00	174.00	211.00	323.00
59	91.00	129.00	157.00	183.00	223.00	337.00
60	94.00	128.00	161.00	187.00	227.00	343.00
61	99.00	139.00	171.00	198.00	244.00	367.00
62	107.00	147.00	182.00	211.00	260.00	391.00
63	112.00	155.00	193.00	225.00	273.00	415.00
64	118.00	166.00	206.00	238.00	292.00	439.00
65	117.00	164.00	204.00	236.00	288.00	440.00
66	122.00	174.00	214.00	248.00	306.00	467.00
67	129.00	181.00	226.00	266.00	325.00	494.00
68	137.00	191.00	238.00	281.00	345.00	524.00
69	142.00	201.00	251.00	293.00	365.00	556.00
70	143.00	199.00	250.00	290.00	363.00	555.00
71	147.00	206.00	262.00	307.00	379.00	583.00
72	152.00	215.00	274.00	321.00	400.00	615.00
73	159.00	225.00	283.00	335.00	419.00	646.00
74	164.00	234.00	293.00	349.00	438.00	679.00
75	170.00	245.00	313.00	374.00	475.00	758.00
76	174.00	251.00	322.00	384.00	492.00	789.00
77	176.00	255.00	330.00	392.00	507.00	818.00
78	176.00	257.00	334.00	401.00	521.00	847.00
79	176.00	260.00	338.00	409.00	534.00	876.00
80	179.00	266.00	349.00	424.00	N/A	N/A
81	176.00	266.00	349.00	428.00	N/A	N/A
82	172.00	260.00	349.00	428.00	N/A	N/A
83	165.00	254.00	340.00	421.00	N/A	N/A
84	156.00	242.00	327.00	408.00	N/A	N/A
85	147.00	233.00	326.00	415.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	22.00	28.00	31.00	31.00	38.00	47.00
30	22.00	28.00	31.00	35.00	41.00	50.00
31	25.00	28.00	35.00	38.00	41.00	53.00
32	25.00	31.00	35.00	38.00	44.00	57.00
33	25.00	31.00	38.00	41.00	47.00	60.00
34	28.00	35.00	38.00	44.00	50.00	63.00
35	28.00	35.00	41.00	47.00	53.00	66.00
36	31.00	38.00	44.00	47.00	57.00	69.00
37	31.00	41.00	47.00	50.00	60.00	75.00
38	35.00	41.00	50.00	53.00	63.00	79.00
39	35.00	44.00	53.00	57.00	66.00	85.00
40	38.00	47.00	57.00	63.00	69.00	91.00
41	41.00	50.00	60.00	66.00	75.00	94.00
42	41.00	53.00	63.00	69.00	79.00	101.00
43	44.00	57.00	66.00	75.00	85.00	110.00
44	47.00	60.00	72.00	79.00	91.00	116.00
45	49.00	61.00	73.00	82.00	94.00	118.00
46	51.00	66.00	78.00	86.00	98.00	125.00
47	53.00	67.00	79.00	91.00	102.00	132.00
48	55.00	72.00	83.00	95.00	109.00	138.00
49	59.00	76.00	87.00	98.00	112.00	143.00
50	62.00	81.00	95.00	106.00	120.00	154.00
51	67.00	86.00	100.00	111.00	130.00	164.00
52	69.00	91.00	107.00	118.00	138.00	174.00
53	74.00	96.00	115.00	128.00	148.00	186.00
54	79.00	103.00	122.00	136.00	157.00	198.00
55	87.00	111.00	133.00	149.00	171.00	217.00
56	91.00	120.00	141.00	157.00	181.00	229.00
57	98.00	126.00	150.00	169.00	192.00	242.00
58	104.00	135.00	158.00	179.00	205.00	257.00
59	110.00	143.00	169.00	189.00	218.00	274.00
60	123.00	161.00	189.00	212.00	243.00	307.00
61	129.00	169.00	201.00	226.00	258.00	323.00
62	138.00	181.00	215.00	240.00	276.00	344.00
63	145.00	192.00	227.00	253.00	293.00	363.00
64	155.00	203.00	242.00	271.00	310.00	387.00
65	173.00	228.00	271.00	303.00	351.00	435.00
66	187.00	245.00	291.00	327.00	376.00	467.00
67	200.00	263.00	313.00	349.00	402.00	499.00
68	213.00	280.00	333.00	373.00	430.00	533.00
69	228.00	300.00	357.00	400.00	460.00	570.00
70	244.00	325.00	386.00	434.00	499.00	618.00
71	266.00	354.00	420.00	472.00	543.00	673.00
72	289.00	383.00	457.00	512.00	591.00	731.00
73	313.00	416.00	497.00	557.00	643.00	796.00
74	338.00	450.00	539.00	605.00	698.00	862.00
75	447.00	597.00	715.00	806.00	934.00	1,160.00
76	476.00	637.00	764.00	862.00	998.00	1,240.00
77	509.00	682.00	819.00	925.00	1,072.00	1,332.00
78	544.00	730.00	878.00	991.00	1,148.00	1,425.00
79	581.00	780.00	939.00	1,060.00	1,230.00	1,524.00
80	637.00	857.00	1,033.00	1,169.00	N/A	N/A
81	679.00	916.00	1,106.00	1,251.00	N/A	N/A
82	719.00	972.00	1,173.00	1,328.00	N/A	N/A
83	763.00	1,033.00	1,249.00	1,414.00	N/A	N/A
84	808.00	1,095.00	1,325.00	1,502.00	N/A	N/A
85	940.00	1,283.00	1,559.00	1,772.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	80.50	110.30	131.20	155.00	181.80	256.30
30	86.40	116.30	140.10	161.00	190.80	268.30
31	86.40	119.20	143.10	163.90	199.70	277.20
32	89.40	122.20	149.00	172.90	202.70	286.20
33	95.40	128.20	152.00	175.90	208.70	295.10
34	95.40	131.20	161.00	181.80	214.60	304.00
35	98.40	134.10	163.90	184.80	220.60	313.00
36	101.30	137.10	166.90	193.80	226.50	321.90
37	104.30	140.10	172.90	199.70	235.50	330.90
38	107.30	149.00	175.90	205.70	241.40	342.80
39	113.30	152.00	181.80	211.60	250.40	348.80
40	110.80	151.60	183.70	210.00	253.70	352.80
41	113.70	154.50	189.50	215.80	256.60	364.50
42	119.60	160.40	195.40	224.50	268.30	373.20
43	122.50	166.20	201.20	227.40	274.10	382.00
44	125.40	169.10	204.10	236.20	279.90	393.70
45	123.10	167.80	204.20	232.20	276.90	391.60
46	125.90	170.60	207.00	237.80	285.30	400.00
47	131.50	176.20	215.40	243.40	293.70	411.20
48	134.30	181.80	221.00	251.70	299.30	422.40
49	137.10	184.60	226.60	260.10	310.50	436.40
50	136.10	185.10	225.90	258.60	310.30	435.50
51	138.80	190.50	234.10	266.70	315.70	446.30
52	144.20	196.00	239.50	274.90	326.60	460.00
53	149.70	201.40	244.90	280.30	334.80	470.80
54	152.40	206.80	250.40	288.50	342.90	484.40
55	149.10	205.60	249.30	282.70	339.30	478.10
56	154.20	208.20	254.50	293.00	349.60	490.90
57	156.80	215.90	262.20	298.20	359.90	506.40
58	161.90	221.10	269.90	305.90	367.60	521.80
59	164.50	226.20	277.60	316.20	380.40	534.60
60	166.20	224.00	277.00	315.50	380.50	534.70
61	173.40	236.00	289.00	330.00	397.40	561.20
62	180.60	245.70	298.60	344.40	414.20	587.60
63	187.90	255.30	313.10	361.30	431.10	611.70
64	195.10	267.30	325.10	373.30	450.40	635.80
65	187.80	257.10	315.20	362.20	433.70	621.50
66	192.30	266.00	326.40	373.30	451.60	646.10
67	199.00	275.00	337.60	389.00	471.70	675.20
68	205.70	283.90	348.80	402.40	487.40	702.00
69	210.10	292.90	359.90	415.80	507.50	731.00
70	206.40	282.20	351.70	404.40	492.80	713.90
71	210.60	290.60	362.20	419.10	509.70	741.30
72	214.80	299.10	370.70	431.70	526.50	768.70
73	219.00	305.40	379.10	442.30	541.20	794.00
74	223.20	311.70	387.50	452.80	556.00	821.30
75	229.80	323.20	407.30	476.40	594.20	896.80
76	229.80	325.10	411.00	483.90	605.40	919.30
77	229.80	327.00	412.90	487.70	612.80	937.90
78	227.90	325.10	412.90	489.50	620.30	958.50
79	224.20	325.10	412.90	493.30	625.90	977.20
80	224.20	327.00	420.40	502.60	N/A	N/A
81	220.50	321.40	416.70	500.70	N/A	N/A
82	213.00	313.90	411.00	495.10	N/A	N/A
83	204.20	302.60	397.30	484.60	N/A	N/A
84	190.00	286.90	380.10	464.10	N/A	N/A
85	178.80	275.40	373.80	465.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	8.90	8.90	11.90	17.90	17.90	29.80
30	8.90	11.90	14.90	17.90	17.90	29.80
31	8.90	11.90	14.90	17.90	20.90	29.80
32	8.90	11.90	17.90	20.90	23.80	32.80
33	11.90	14.90	17.90	20.90	23.80	35.80
34	8.90	14.90	20.90	20.90	26.80	38.80
35	11.90	17.90	20.90	20.90	26.80	41.70
36	11.90	17.90	20.90	26.80	29.80	44.70
37	14.90	17.90	23.80	26.80	32.80	47.70
38	14.90	20.90	23.80	29.80	35.80	50.70
39	17.90	23.80	26.80	32.80	38.80	53.70
40	17.50	23.30	26.20	32.10	40.80	55.40
41	17.50	26.20	29.20	35.00	43.70	61.20
42	20.40	26.20	32.10	37.90	46.70	67.10
43	23.30	29.20	35.00	40.80	49.60	70.00
44	23.30	32.10	37.90	43.70	52.50	75.80
45	25.20	33.60	39.20	44.80	53.10	78.30
46	25.20	33.60	42.00	47.60	58.70	83.90
47	28.00	39.20	47.60	50.30	64.30	89.50
48	30.80	42.00	50.30	55.90	67.10	97.90
49	30.80	42.00	55.90	61.50	72.70	106.30
50	35.40	43.50	54.40	62.60	76.20	108.90
51	35.40	49.00	59.90	70.80	81.60	117.00
52	40.80	51.70	65.30	76.20	87.10	125.20
53	43.50	57.20	68.00	78.90	92.50	133.40
54	46.30	62.60	73.50	87.10	100.70	144.20
55	46.30	64.30	77.10	87.40	105.40	149.10
56	51.40	69.40	82.30	95.10	113.10	159.40
57	54.00	74.50	90.00	102.80	123.40	174.80
58	59.10	79.70	97.70	110.50	131.10	187.60
59	64.30	87.40	105.40	120.80	143.90	200.50
60	67.40	89.10	110.80	125.20	149.30	209.50
61	74.70	101.20	120.40	137.30	163.80	231.20
62	79.50	108.40	130.10	151.70	178.20	252.90
63	89.10	118.00	144.50	166.20	195.10	277.00
64	96.30	130.10	156.50	178.20	214.30	301.10
65	98.40	134.10	161.00	185.60	219.10	317.50
66	105.10	145.30	174.40	199.00	239.20	344.30
67	114.00	156.50	190.00	219.10	261.60	377.80
68	123.00	167.70	205.70	237.00	283.90	413.60
69	131.90	181.10	223.60	257.10	310.70	451.60
70	134.80	183.20	227.40	259.00	315.90	461.20
71	143.20	195.90	244.30	280.10	339.10	499.10
72	151.60	210.60	259.00	301.20	366.40	541.20
73	162.20	223.20	275.90	322.20	391.70	583.40
74	170.60	235.90	292.70	341.20	419.10	627.60
75	181.20	254.10	319.50	375.50	465.20	713.70
76	188.70	265.30	334.40	392.40	491.40	758.60
77	194.30	274.70	347.50	409.20	515.70	799.70
78	198.10	282.10	358.70	424.10	538.10	840.80
79	199.90	287.70	368.10	439.10	556.80	878.10
80	203.70	297.10	383.00	457.80	N/A	N/A
81	203.70	298.90	386.80	465.20	N/A	N/A
82	199.90	295.20	386.80	467.10	N/A	N/A
83	194.90	289.60	380.60	464.10	N/A	N/A
84	184.60	277.80	367.30	449.50	N/A	N/A
85	175.30	268.30	364.80	456.10	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	17.90	23.80	32.80	41.70	47.70	74.50
30	20.90	26.80	35.80	41.70	47.70	77.50
31	20.90	29.80	35.80	41.70	53.70	80.50
32	23.80	29.80	38.80	47.70	56.60	86.40
33	23.80	32.80	41.70	47.70	59.60	92.40
34	23.80	35.80	44.70	50.70	62.60	95.40
35	26.80	38.80	47.70	53.70	65.60	101.30
36	26.80	38.80	47.70	56.60	68.60	110.30
37	29.80	41.70	50.70	62.60	71.50	113.30
38	29.80	44.70	53.70	65.60	77.50	122.20
39	35.80	47.70	56.60	68.60	83.50	125.20
40	35.00	49.60	58.30	67.10	87.50	128.30
41	35.00	49.60	61.20	72.90	90.40	140.00
42	40.80	52.50	67.10	78.70	96.20	145.80
43	40.80	55.40	70.00	78.70	99.10	151.60
44	43.70	61.20	72.90	87.50	105.00	160.40
45	44.80	61.50	75.50	86.70	106.30	162.20
46	47.60	64.30	78.30	89.50	111.90	170.60
47	50.30	67.10	83.90	95.10	117.50	179.00
48	53.10	69.90	89.50	100.70	123.10	187.40
49	53.10	72.70	92.30	106.30	131.50	198.60
50	54.40	76.20	92.50	108.90	133.40	204.10
51	57.20	78.90	100.70	117.00	138.80	212.30
52	62.60	84.40	103.40	122.50	147.00	225.90
53	65.30	89.80	108.90	125.20	155.10	234.10
54	68.00	92.50	114.30	133.40	163.30	247.70
55	66.80	95.10	115.70	133.70	164.50	249.30
56	72.00	97.70	120.80	141.40	172.20	262.20
57	74.50	105.40	128.50	149.10	182.50	275.00
58	77.10	108.00	136.20	156.80	190.20	290.50
59	82.30	115.70	141.40	164.50	200.50	303.30
60	84.30	115.60	144.50	168.60	204.70	308.30
61	89.10	125.20	154.10	178.20	219.20	330.00
62	96.30	132.50	163.80	190.30	233.60	351.60
63	101.20	139.70	173.40	202.30	245.70	373.30
64	106.00	149.30	185.40	214.30	262.50	395.00
65	105.10	147.50	183.30	212.40	259.30	395.70
66	109.50	156.50	192.30	223.60	275.00	420.30
67	116.30	163.20	203.40	239.20	292.90	444.90
68	123.00	172.10	214.60	252.60	310.70	471.70
69	127.40	181.10	225.80	263.80	328.60	500.80
70	128.50	179.00	225.30	261.10	326.40	499.10
71	132.70	185.30	235.90	275.90	341.20	524.40
72	136.90	193.80	246.40	288.50	360.10	553.90
73	143.20	202.20	254.80	301.20	377.00	581.30
74	147.40	210.60	263.30	313.80	393.80	610.70
75	153.20	220.50	282.10	336.30	427.90	682.00
76	156.90	226.10	289.60	345.70	442.80	710.00
77	158.80	229.80	297.10	353.10	455.90	736.10
78	158.80	231.70	300.80	360.60	469.00	762.30
79	158.80	233.60	304.50	368.10	480.20	788.50
80	160.70	239.20	313.90	381.20	N/A	N/A
81	158.80	239.20	313.90	384.90	N/A	N/A
82	155.10	233.60	313.90	384.90	N/A	N/A
83	148.50	228.40	306.30	378.70	N/A	N/A
84	140.70	217.50	294.20	367.30	N/A	N/A
85	132.30	209.30	293.30	373.80	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	18.90	25.10	28.30	31.40	34.60	40.90
30	18.90	25.10	28.30	31.40	37.70	44.00
31	22.00	25.10	31.40	34.60	37.70	47.10
32	22.00	28.30	31.40	34.60	40.90	50.30
33	22.00	28.30	34.60	37.70	44.00	53.40
34	25.10	31.40	34.60	40.90	44.00	56.60
35	25.10	31.40	37.70	44.00	47.10	59.70
36	28.30	34.60	40.90	44.00	50.30	62.90
37	28.30	37.70	44.00	44.00	53.40	69.10
38	31.40	37.70	44.00	47.10	56.60	72.30
39	31.40	40.90	47.10	50.30	59.70	75.40
40	34.60	44.00	50.30	56.60	62.90	81.70
41	37.70	44.00	53.40	59.70	69.10	84.90
42	37.70	47.10	56.60	62.90	72.30	91.10
43	40.90	50.30	59.70	69.10	75.40	100.60
44	44.00	53.40	66.00	72.30	81.70	103.70
45	42.50	54.60	66.80	72.80	85.00	106.20
46	44.70	59.60	68.60	77.50	89.40	113.30
47	46.80	61.50	70.20	82.00	93.70	120.00
48	48.80	66.10	74.70	86.20	97.70	123.50
49	53.40	67.40	78.60	89.90	101.10	129.20
50	55.90	72.70	86.70	95.10	109.10	139.90
51	61.10	77.70	88.80	99.90	116.60	147.10
52	63.30	82.60	96.40	107.40	123.90	157.00
53	65.60	87.40	103.80	114.80	133.90	166.70
54	70.50	92.20	111.10	122.00	141.00	178.90
55	78.60	100.30	119.30	135.50	154.50	195.20
56	82.70	109.40	128.00	141.40	162.70	205.40
57	87.00	113.30	134.40	152.80	173.90	218.70
58	93.30	121.80	142.60	160.70	184.00	230.70
59	99.80	128.00	151.00	171.50	197.10	245.70
60	110.10	145.90	171.50	192.00	220.10	276.40
61	116.70	151.50	181.30	203.70	233.50	290.60
62	123.40	164.50	193.50	215.30	249.20	309.70
63	131.20	173.40	203.90	227.30	264.80	328.10
64	139.00	182.30	216.50	243.80	278.00	348.70
65	155.00	205.10	243.80	273.50	316.80	392.00
66	169.10	220.30	262.50	293.70	338.20	420.50
67	180.20	236.60	282.20	314.80	362.50	449.40
68	191.60	252.70	299.10	334.90	387.50	480.20
69	205.20	268.80	322.20	361.20	414.50	513.00
70	220.10	292.80	347.40	391.80	448.40	555.40
71	239.80	317.70	377.60	423.60	489.50	605.40
72	258.90	345.90	411.10	460.50	531.70	658.10
73	281.50	375.30	447.60	502.40	578.60	715.50
74	305.40	406.00	485.20	545.20	628.30	775.20
75	402.10	537.40	643.80	725.00	840.90	1,043.90
76	429.00	572.70	688.00	774.90	897.80	1,115.10
77	458.80	613.00	737.50	832.20	964.10	1,198.20
78	489.20	657.10	790.30	892.50	1,033.10	1,283.10
79	523.50	702.80	846.20	953.80	1,106.20	1,371.50
80	573.90	771.10	929.50	1,052.70	N/A	N/A
81	611.70	824.30	995.30	1,126.70	N/A	N/A
82	647.00	874.40	1,054.70	1,194.50	N/A	N/A
83	687.40	930.30	1,123.60	1,272.30	N/A	N/A
84	727.40	985.00	1,192.30	1,351.10	N/A	N/A
85	846.20	1,154.20	1,403.40	1,594.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	107.00	147.00	175.00	206.00	242.00	341.00
30	115.00	155.00	187.00	214.00	254.00	357.00
31	115.00	159.00	191.00	218.00	266.00	369.00
32	119.00	163.00	199.00	230.00	270.00	381.00
33	127.00	171.00	202.00	234.00	278.00	393.00
34	127.00	175.00	214.00	242.00	286.00	405.00
35	131.00	179.00	218.00	246.00	294.00	417.00
36	135.00	183.00	222.00	258.00	302.00	429.00
37	139.00	187.00	230.00	266.00	314.00	441.00
38	143.00	199.00	234.00	274.00	322.00	457.00
39	151.00	202.00	242.00	282.00	333.00	464.00
40	151.00	206.00	250.00	286.00	345.00	480.00
41	155.00	210.00	258.00	294.00	349.00	496.00
42	163.00	218.00	266.00	306.00	365.00	508.00
43	167.00	226.00	274.00	310.00	373.00	520.00
44	171.00	230.00	278.00	322.00	381.00	536.00
45	169.00	230.00	280.00	318.00	379.00	536.00
46	169.00	229.00	278.00	320.00	384.00	538.00
47	174.00	233.00	285.00	322.00	389.00	544.00
48	174.00	236.00	287.00	327.00	388.00	548.00
49	173.00	234.00	287.00	329.00	393.00	552.00
50	177.00	240.00	293.00	335.00	402.00	565.00
51	179.00	245.00	301.00	343.00	406.00	574.00
52	184.00	251.00	306.00	351.00	418.00	588.00
53	189.00	255.00	310.00	354.00	423.00	595.00
54	192.00	260.00	315.00	363.00	431.00	609.00
55	198.00	274.00	332.00	376.00	451.00	636.00
56	202.00	273.00	334.00	384.00	458.00	644.00
57	203.00	279.00	339.00	385.00	465.00	654.00
58	206.00	281.00	343.00	389.00	468.00	664.00
59	207.00	284.00	349.00	397.00	478.00	672.00
60	223.00	300.00	371.00	423.00	510.00	717.00
61	226.00	308.00	377.00	430.00	518.00	732.00
62	229.00	311.00	378.00	436.00	525.00	744.00
63	230.00	313.00	384.00	443.00	528.00	749.00
64	233.00	320.00	389.00	446.00	539.00	760.00
65	242.00	331.00	406.00	467.00	559.00	801.00
66	242.00	334.00	410.00	469.00	568.00	812.00
67	244.00	337.00	414.00	477.00	578.00	827.00
68	245.00	338.00	415.00	479.00	580.00	835.00
69	243.00	339.00	417.00	482.00	588.00	847.00
70	250.00	342.00	426.00	490.00	597.00	864.00
71	252.00	348.00	433.00	501.00	610.00	887.00
72	255.00	355.00	440.00	513.00	625.00	913.00
73	256.00	357.00	443.00	517.00	632.00	927.00
74	259.00	361.00	449.00	525.00	644.00	952.00
75	300.00	422.00	532.00	622.00	776.00	1,171.00
76	294.00	416.00	526.00	619.00	774.00	1,176.00
77	288.00	410.00	517.00	611.00	768.00	1,175.00
78	281.00	400.00	508.00	603.00	764.00	1,180.00
79	272.00	395.00	502.00	599.00	760.00	1,187.00
80	266.00	389.00	500.00	597.00	N/A	N/A
81	257.00	375.00	486.00	584.00	N/A	N/A
82	243.00	358.00	469.00	564.00	N/A	N/A
83	229.00	339.00	445.00	543.00	N/A	N/A
84	213.00	322.00	426.00	521.00	N/A	N/A
85	201.00	310.00	420.00	523.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	12.00	12.00	16.00	24.00	24.00	40.00
30	12.00	16.00	20.00	24.00	24.00	40.00
31	12.00	16.00	20.00	24.00	28.00	40.00
32	12.00	16.00	24.00	28.00	32.00	44.00
33	16.00	20.00	24.00	28.00	32.00	48.00
34	12.00	20.00	28.00	28.00	36.00	52.00
35	16.00	24.00	28.00	28.00	36.00	56.00
36	16.00	24.00	28.00	36.00	40.00	60.00
37	20.00	24.00	32.00	36.00	44.00	64.00
38	20.00	28.00	32.00	40.00	48.00	67.00
39	24.00	32.00	36.00	44.00	52.00	71.00
40	24.00	32.00	36.00	44.00	56.00	75.00
41	24.00	36.00	40.00	48.00	60.00	83.00
42	28.00	36.00	44.00	52.00	64.00	91.00
43	32.00	40.00	48.00	56.00	67.00	95.00
44	32.00	44.00	52.00	60.00	71.00	103.00
45	34.00	46.00	54.00	61.00	73.00	107.00
46	34.00	45.00	56.00	64.00	79.00	113.00
47	37.00	52.00	63.00	67.00	85.00	118.00
48	40.00	54.00	65.00	73.00	87.00	127.00
49	39.00	53.00	71.00	78.00	92.00	135.00
50	46.00	56.00	71.00	81.00	99.00	141.00
51	46.00	63.00	77.00	91.00	105.00	151.00
52	52.00	66.00	84.00	97.00	111.00	160.00
53	55.00	72.00	86.00	100.00	117.00	169.00
54	58.00	79.00	92.00	109.00	127.00	181.00
55	62.00	86.00	103.00	116.00	140.00	198.00
56	67.00	91.00	108.00	125.00	148.00	209.00
57	70.00	96.00	116.00	133.00	159.00	226.00
58	75.00	101.00	124.00	141.00	167.00	239.00
59	81.00	110.00	132.00	152.00	181.00	252.00
60	90.00	120.00	149.00	168.00	200.00	281.00
61	97.00	132.00	157.00	179.00	214.00	301.00
62	101.00	137.00	165.00	192.00	226.00	320.00
63	109.00	145.00	177.00	204.00	239.00	339.00
64	115.00	156.00	187.00	213.00	256.00	360.00
65	127.00	173.00	207.00	239.00	282.00	409.00
66	132.00	183.00	219.00	250.00	301.00	433.00
67	140.00	192.00	233.00	269.00	321.00	463.00
68	146.00	200.00	245.00	282.00	338.00	492.00
69	153.00	210.00	259.00	298.00	360.00	523.00
70	163.00	222.00	275.00	314.00	383.00	558.00
71	171.00	234.00	292.00	335.00	406.00	597.00
72	180.00	250.00	308.00	358.00	435.00	643.00
73	189.00	261.00	322.00	376.00	458.00	681.00
74	198.00	273.00	339.00	395.00	486.00	727.00
75	237.00	332.00	417.00	490.00	608.00	932.00
76	241.00	339.00	428.00	502.00	629.00	970.00
77	243.00	344.00	435.00	512.00	646.00	1,002.00
78	244.00	347.00	442.00	522.00	662.00	1,035.00
79	243.00	350.00	447.00	533.00	676.00	1,067.00
80	242.00	353.00	455.00	544.00	N/A	N/A
81	238.00	349.00	451.00	543.00	N/A	N/A
82	228.00	337.00	441.00	533.00	N/A	N/A
83	218.00	324.00	426.00	520.00	N/A	N/A
84	207.00	312.00	412.00	504.00	N/A	N/A
85	197.00	302.00	410.00	513.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	24.00	32.00	44.00	56.00	64.00	99.00
30	28.00	36.00	48.00	56.00	64.00	103.00
31	28.00	40.00	48.00	56.00	71.00	107.00
32	32.00	40.00	52.00	64.00	75.00	115.00
33	32.00	44.00	56.00	64.00	79.00	123.00
34	32.00	48.00	60.00	67.00	83.00	127.00
35	36.00	52.00	64.00	71.00	87.00	135.00
36	36.00	52.00	64.00	75.00	91.00	147.00
37	40.00	56.00	67.00	83.00	95.00	151.00
38	40.00	60.00	71.00	87.00	103.00	163.00
39	48.00	64.00	75.00	91.00	111.00	167.00
40	48.00	67.00	79.00	91.00	119.00	175.00
41	48.00	67.00	83.00	99.00	123.00	191.00
42	56.00	71.00	91.00	107.00	131.00	199.00
43	56.00	75.00	95.00	107.00	135.00	206.00
44	60.00	83.00	99.00	119.00	143.00	218.00
45	61.00	84.00	103.00	119.00	146.00	222.00
46	64.00	86.00	105.00	120.00	150.00	229.00
47	67.00	89.00	111.00	126.00	155.00	237.00
48	69.00	91.00	116.00	131.00	160.00	243.00
49	67.00	92.00	117.00	135.00	166.00	251.00
50	71.00	99.00	120.00	141.00	173.00	265.00
51	74.00	102.00	130.00	151.00	179.00	273.00
52	80.00	108.00	132.00	157.00	188.00	289.00
53	83.00	114.00	138.00	158.00	196.00	296.00
54	86.00	116.00	144.00	168.00	205.00	311.00
55	89.00	127.00	154.00	178.00	219.00	332.00
56	94.00	128.00	158.00	185.00	226.00	344.00
57	96.00	136.00	166.00	193.00	236.00	355.00
58	98.00	137.00	173.00	199.00	242.00	370.00
59	103.00	145.00	178.00	207.00	252.00	381.00
60	113.00	155.00	194.00	226.00	275.00	413.00
61	116.00	163.00	201.00	232.00	286.00	430.00
62	122.00	168.00	207.00	241.00	296.00	445.00
63	124.00	171.00	212.00	248.00	301.00	457.00
64	127.00	179.00	222.00	256.00	314.00	472.00
65	135.00	190.00	236.00	274.00	334.00	510.00
66	138.00	197.00	242.00	281.00	346.00	528.00
67	142.00	200.00	249.00	293.00	359.00	545.00
68	146.00	205.00	255.00	301.00	370.00	561.00
69	148.00	210.00	262.00	306.00	381.00	580.00
70	156.00	217.00	273.00	316.00	395.00	604.00
71	159.00	222.00	282.00	330.00	408.00	627.00
72	163.00	230.00	293.00	343.00	428.00	658.00
73	167.00	236.00	298.00	352.00	440.00	679.00
74	171.00	244.00	305.00	364.00	456.00	708.00
75	200.00	288.00	368.00	439.00	559.00	891.00
76	201.00	289.00	370.00	442.00	566.00	908.00
77	199.00	288.00	372.00	442.00	571.00	922.00
78	196.00	285.00	370.00	444.00	577.00	938.00
79	193.00	284.00	370.00	447.00	583.00	958.00
80	191.00	284.00	373.00	453.00	N/A	N/A
81	185.00	279.00	366.00	449.00	N/A	N/A
82	177.00	266.00	358.00	439.00	N/A	N/A
83	166.00	256.00	343.00	424.00	N/A	N/A
84	158.00	244.00	330.00	412.00	N/A	N/A
85	149.00	235.00	330.00	420.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH NO RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	22.00	28.00	31.00	31.00	38.00	47.00
30	22.00	28.00	31.00	35.00	41.00	50.00
31	25.00	28.00	35.00	38.00	41.00	53.00
32	25.00	31.00	35.00	38.00	44.00	57.00
33	25.00	31.00	38.00	41.00	47.00	60.00
34	28.00	35.00	38.00	44.00	50.00	63.00
35	28.00	35.00	41.00	47.00	53.00	66.00
36	31.00	38.00	44.00	47.00	57.00	69.00
37	31.00	41.00	47.00	50.00	60.00	75.00
38	35.00	41.00	50.00	53.00	63.00	79.00
39	35.00	44.00	53.00	57.00	66.00	85.00
40	38.00	47.00	57.00	63.00	69.00	91.00
41	41.00	50.00	60.00	66.00	75.00	94.00
42	41.00	53.00	63.00	69.00	79.00	101.00
43	44.00	57.00	66.00	75.00	85.00	110.00
44	47.00	60.00	72.00	79.00	91.00	116.00
45	49.00	61.00	73.00	82.00	94.00	118.00
46	51.00	66.00	78.00	86.00	98.00	125.00
47	53.00	67.00	79.00	91.00	102.00	132.00
48	55.00	72.00	83.00	95.00	109.00	138.00
49	59.00	76.00	87.00	98.00	112.00	143.00
50	62.00	81.00	95.00	106.00	120.00	154.00
51	67.00	86.00	100.00	111.00	130.00	164.00
52	69.00	91.00	107.00	118.00	138.00	174.00
53	74.00	96.00	115.00	128.00	148.00	186.00
54	79.00	103.00	122.00	136.00	157.00	198.00
55	87.00	111.00	133.00	149.00	171.00	217.00
56	91.00	120.00	141.00	157.00	181.00	229.00
57	98.00	126.00	150.00	169.00	192.00	242.00
58	104.00	135.00	158.00	179.00	205.00	257.00
59	110.00	143.00	169.00	189.00	218.00	274.00
60	123.00	161.00	189.00	212.00	243.00	307.00
61	129.00	169.00	201.00	226.00	258.00	323.00
62	138.00	181.00	215.00	240.00	276.00	344.00
63	145.00	192.00	227.00	253.00	293.00	363.00
64	155.00	203.00	242.00	271.00	310.00	387.00
65	173.00	228.00	271.00	303.00	351.00	435.00
66	187.00	245.00	291.00	327.00	376.00	467.00
67	200.00	263.00	313.00	349.00	402.00	499.00
68	213.00	280.00	333.00	373.00	430.00	533.00
69	228.00	300.00	357.00	400.00	460.00	570.00
70	244.00	325.00	386.00	434.00	499.00	618.00
71	266.00	354.00	420.00	472.00	543.00	673.00
72	289.00	383.00	457.00	512.00	591.00	731.00
73	313.00	416.00	497.00	557.00	643.00	796.00
74	338.00	450.00	539.00	605.00	698.00	862.00
75	447.00	597.00	715.00	806.00	934.00	1,160.00
76	476.00	637.00	764.00	862.00	998.00	1,240.00
77	509.00	682.00	819.00	925.00	1,072.00	1,332.00
78	544.00	730.00	878.00	991.00	1,148.00	1,425.00
79	581.00	780.00	939.00	1,060.00	1,230.00	1,524.00
80	637.00	857.00	1,033.00	1,169.00	N/A	N/A
81	679.00	916.00	1,106.00	1,251.00	N/A	N/A
82	719.00	972.00	1,173.00	1,328.00	N/A	N/A
83	763.00	1,033.00	1,249.00	1,414.00	N/A	N/A
84	808.00	1,095.00	1,325.00	1,502.00	N/A	N/A
85	940.00	1,283.00	1,559.00	1,772.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	96.50	132.20	157.20	185.80	218.00	307.30
30	103.60	139.30	167.90	192.90	228.70	321.60
31	103.60	142.90	171.50	196.50	239.40	332.30
32	107.20	146.50	178.70	207.20	243.00	343.00
33	114.30	153.60	182.20	210.80	250.10	353.70
34	114.30	157.20	192.90	218.00	257.30	364.40
35	117.90	160.80	196.50	221.50	264.40	375.20
36	121.50	164.40	200.10	232.20	271.50	385.90
37	125.10	167.90	207.20	239.40	282.30	396.60
38	128.60	178.70	210.80	246.50	289.40	410.90
39	135.80	182.20	218.00	253.70	300.10	418.00
40	135.80	185.80	225.10	257.30	310.90	432.30
41	139.30	189.40	232.20	264.40	314.40	446.60
42	146.50	196.50	239.40	275.10	328.70	457.30
43	150.10	203.70	246.50	278.70	335.90	468.10
44	153.60	207.20	250.10	289.40	343.00	482.40
45	151.70	206.80	251.60	286.10	341.30	482.60
46	152.30	206.40	250.40	287.60	345.20	483.90
47	156.50	209.80	256.40	289.70	349.70	489.50
48	156.80	212.40	258.10	294.00	349.60	493.30
49	156.10	210.30	258.10	296.30	353.60	497.00
50	158.90	216.00	263.70	301.80	362.20	508.30
51	160.70	220.50	270.90	308.70	365.40	516.60
52	166.00	225.50	275.60	316.30	375.80	529.30
53	170.30	229.10	278.60	318.90	380.80	535.60
54	172.40	233.90	283.20	326.30	387.80	547.90
55	178.50	246.20	298.60	338.60	406.30	572.50
56	182.00	245.70	300.30	345.80	412.50	579.30
57	182.30	251.00	304.80	346.60	418.30	588.60
58	185.40	253.10	309.00	350.20	420.80	597.40
59	186.00	255.80	314.00	357.60	430.20	604.70
60	200.60	270.40	334.30	380.80	459.30	645.40
61	203.50	276.90	339.10	387.20	466.30	658.50
62	205.90	280.00	340.40	392.50	472.10	669.80
63	207.10	281.40	345.20	398.30	475.20	674.40
64	210.00	287.70	349.90	401.80	484.70	684.30
65	217.70	298.10	365.50	419.90	502.80	720.60
66	217.50	301.00	369.20	422.30	510.90	730.90
67	219.50	303.30	372.40	429.10	520.30	744.70
68	220.20	304.00	373.50	430.90	521.90	751.70
69	219.10	305.40	375.30	433.60	529.10	762.20
70	224.90	307.50	383.30	440.60	537.00	778.00
71	226.80	313.00	390.10	451.30	548.90	798.30
72	229.50	319.50	396.00	461.30	562.50	821.30
73	230.30	321.00	398.50	464.90	569.00	834.70
74	232.80	325.00	404.10	472.10	579.70	856.40
75	270.10	379.90	478.70	560.00	698.30	1,054.10
76	264.60	374.30	473.20	557.10	696.90	1,058.30
77	259.00	368.60	465.40	549.70	690.80	1,057.20
78	252.50	360.20	457.50	542.30	687.20	1,061.90
79	245.20	355.50	451.50	539.40	684.40	1,068.50
80	239.80	349.70	449.60	537.50	N/A	N/A
81	231.50	337.50	437.50	525.80	N/A	N/A
82	218.50	322.10	421.70	508.00	N/A	N/A
83	205.90	305.10	400.60	488.60	N/A	N/A
84	191.90	289.70	383.80	468.60	N/A	N/A
85	180.90	278.60	378.10	470.30	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	10.70	10.70	14.30	21.40	21.40	35.70
30	10.70	14.30	17.90	21.40	21.40	35.70
31	10.70	14.30	17.90	21.40	25.00	35.70
32	10.70	14.30	21.40	25.00	28.60	39.30
33	14.30	17.90	21.40	25.00	28.60	42.90
34	10.70	17.90	25.00	25.00	32.20	46.40
35	14.30	21.40	25.00	25.00	32.20	50.00
36	14.30	21.40	25.00	32.20	35.70	53.60
37	17.90	21.40	28.60	32.20	39.30	57.20
38	17.90	25.00	28.60	35.70	42.90	60.70
39	21.40	28.60	32.20	39.30	46.40	64.30
40	21.40	28.60	32.20	39.30	50.00	67.90
41	21.40	32.20	35.70	42.90	53.60	75.00
42	25.00	32.20	39.30	46.40	57.20	82.20
43	28.60	35.70	42.90	50.00	60.70	85.80
44	28.60	39.30	46.40	53.60	64.30	92.90
45	31.00	41.40	48.30	55.20	65.50	96.50
46	30.50	40.60	50.80	57.50	71.10	101.50
47	33.30	46.60	56.60	59.90	76.60	106.60
48	35.90	49.00	58.80	65.30	78.40	114.30
49	35.00	47.80	63.70	70.10	82.80	121.10
50	41.30	50.80	63.50	73.10	89.00	127.10
51	41.00	56.70	69.30	81.90	94.50	135.50
52	47.00	59.50	75.20	87.70	100.20	144.10
53	49.50	65.00	77.40	89.80	105.30	151.70
54	52.30	70.80	83.10	98.50	113.90	163.10
55	55.40	77.00	92.30	104.70	126.20	178.50
56	60.70	81.90	97.10	112.20	133.50	188.00
57	62.70	86.70	104.60	119.50	143.40	203.20
58	67.70	91.20	111.80	126.50	150.10	214.80
59	72.70	98.80	119.20	136.60	162.80	226.70
60	81.40	107.60	133.70	151.20	180.20	252.90
61	87.60	118.70	141.30	161.10	192.20	271.30
62	90.60	123.50	148.20	172.90	203.10	288.20
63	98.20	130.10	159.30	183.20	215.10	305.30
64	103.70	140.00	168.50	191.80	230.70	324.00
65	114.00	155.50	186.60	215.10	254.00	368.10
66	118.90	164.40	197.30	225.10	270.60	389.50
67	125.80	172.60	209.60	241.70	288.50	416.80
68	131.70	179.60	220.20	253.80	304.00	442.90
69	137.50	188.80	233.10	268.10	324.00	470.90
70	146.90	199.70	247.90	282.30	344.30	502.60
71	154.20	210.90	263.10	301.60	365.10	537.50
72	162.00	225.00	276.80	321.80	391.50	578.30
73	170.50	234.70	290.00	338.70	411.80	613.30
74	177.90	246.00	305.20	355.80	437.00	654.40
75	213.00	298.70	375.50	441.40	546.80	838.90
76	217.30	305.40	385.00	451.70	565.70	873.30
77	219.00	309.60	391.70	461.20	581.30	901.40
78	219.40	312.60	397.40	469.90	596.20	931.50
79	218.60	314.60	402.50	480.10	608.80	960.20
80	217.80	317.70	409.60	489.50	N/A	N/A
81	213.90	313.90	406.10	488.50	N/A	N/A
82	205.10	302.90	396.80	479.30	N/A	N/A
83	196.60	292.00	383.80	468.00	N/A	N/A
84	186.30	280.40	370.80	453.90	N/A	N/A
85	177.30	271.40	369.00	461.30	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	21.40	28.60	39.30	50.00	57.20	89.30
30	25.00	32.20	42.90	50.00	57.20	92.90
31	25.00	35.70	42.90	50.00	64.30	96.50
32	28.60	35.70	46.40	57.20	67.90	103.60
33	28.60	39.30	50.00	57.20	71.50	110.80
34	28.60	42.90	53.60	60.70	75.00	114.30
35	32.20	46.40	57.20	64.30	78.60	121.50
36	32.20	46.40	57.20	67.90	82.20	132.20
37	35.70	50.00	60.70	75.00	85.80	135.80
38	35.70	53.60	64.30	78.60	92.90	146.50
39	42.90	57.20	67.90	82.20	100.00	150.10
40	42.90	60.70	71.50	82.20	107.20	157.20
41	42.90	60.70	75.00	89.30	110.80	171.50
42	50.00	64.30	82.20	96.50	117.90	178.70
43	50.00	67.90	85.80	96.50	121.50	185.80
44	53.60	75.00	89.30	107.20	128.60	196.50
45	55.20	75.80	93.10	106.90	131.00	199.90
46	57.50	77.80	94.80	108.30	135.40	206.40
47	59.90	79.90	99.90	113.20	139.90	213.10
48	62.10	81.70	104.50	117.60	143.70	218.90
49	60.50	82.80	105.10	121.10	149.70	226.20
50	63.50	89.00	108.00	127.10	155.70	238.30
51	66.20	91.40	116.60	135.50	160.70	245.70
52	72.00	97.10	119.00	140.90	169.10	260.00
53	74.30	102.20	123.80	142.40	176.50	266.30
54	77.00	104.70	129.30	150.80	184.70	280.10
55	80.00	113.90	138.50	160.10	197.00	298.60
56	84.90	115.30	142.60	166.80	203.20	309.40
57	86.70	122.50	149.40	173.30	212.10	319.70
58	88.30	123.60	156.00	179.50	217.80	332.60
59	93.00	130.80	159.90	186.00	226.70	343.00
60	101.70	139.50	174.40	203.50	247.10	372.10
61	104.60	147.00	180.90	209.10	257.20	387.20
62	109.80	151.00	186.70	216.90	266.30	400.80
63	111.50	154.00	191.20	223.00	270.80	411.50
64	114.00	160.70	199.60	230.70	282.50	425.10
65	121.80	171.10	212.50	246.20	300.70	458.80
66	123.90	177.00	217.50	252.90	311.10	475.50
67	128.20	180.00	224.40	263.90	323.00	490.70
68	131.70	184.30	229.80	270.50	332.80	505.10
69	132.90	188.80	235.40	275.10	342.70	522.10
70	140.00	195.10	245.60	284.60	355.70	543.90
71	142.90	199.60	254.00	297.10	367.40	564.70
72	146.30	207.00	263.30	308.30	384.80	591.80
73	150.60	212.50	267.90	316.60	396.30	611.10
74	153.70	219.60	274.50	327.20	410.70	636.80
75	180.10	259.10	331.60	395.30	502.90	801.50
76	180.70	260.30	333.40	397.90	509.80	817.40
77	179.00	259.00	334.90	398.00	513.90	829.80
78	176.00	256.70	333.30	399.50	519.60	844.60
79	173.70	255.40	333.00	402.50	525.10	862.10
80	171.80	255.70	335.70	407.60	N/A	N/A
81	166.80	251.10	329.60	404.20	N/A	N/A
82	159.10	239.60	322.10	394.90	N/A	N/A
83	149.80	230.30	308.90	381.90	N/A	N/A
84	142.10	219.60	297.00	370.80	N/A	N/A
85	133.90	211.70	296.70	378.10	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH NO RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	18.90	25.10	28.30	31.40	34.60	40.90
30	18.90	25.10	28.30	31.40	37.70	44.00
31	22.00	25.10	31.40	34.60	37.70	47.10
32	22.00	28.30	31.40	34.60	40.90	50.30
33	22.00	28.30	34.60	37.70	44.00	53.40
34	25.10	31.40	34.60	40.90	44.00	56.60
35	25.10	31.40	37.70	44.00	47.10	59.70
36	28.30	34.60	40.90	44.00	50.30	62.90
37	28.30	37.70	44.00	44.00	53.40	69.10
38	31.40	37.70	44.00	47.10	56.60	72.30
39	31.40	40.90	47.10	50.30	59.70	75.40
40	34.60	44.00	50.30	56.60	62.90	81.70
41	37.70	44.00	53.40	59.70	69.10	84.90
42	37.70	47.10	56.60	62.90	72.30	91.10
43	40.90	50.30	59.70	69.10	75.40	100.60
44	44.00	53.40	66.00	72.30	81.70	103.70
45	42.50	54.60	66.80	72.80	85.00	106.20
46	44.70	59.60	68.60	77.50	89.40	113.30
47	46.80	61.50	70.20	82.00	93.70	120.00
48	48.80	66.10	74.70	86.20	97.70	123.50
49	53.40	67.40	78.60	89.90	101.10	129.20
50	55.90	72.70	86.70	95.10	109.10	139.90
51	61.10	77.70	88.80	99.90	116.60	147.10
52	63.30	82.60	96.40	107.40	123.90	157.00
53	65.60	87.40	103.80	114.80	133.90	166.70
54	70.50	92.20	111.10	122.00	141.00	178.90
55	78.60	100.30	119.30	135.50	154.50	195.20
56	82.70	109.40	128.00	141.40	162.70	205.40
57	87.00	113.30	134.40	152.80	173.90	218.70
58	93.30	121.80	142.60	160.70	184.00	230.70
59	99.80	128.00	151.00	171.50	197.10	245.70
60	110.10	145.90	171.50	192.00	220.10	276.40
61	116.70	151.50	181.30	203.70	233.50	290.60
62	123.40	164.50	193.50	215.30	249.20	309.70
63	131.20	173.40	203.90	227.30	264.80	328.10
64	139.00	182.30	216.50	243.80	278.00	348.70
65	155.00	205.10	243.80	273.50	316.80	392.00
66	169.10	220.30	262.50	293.70	338.20	420.50
67	180.20	236.60	282.20	314.80	362.50	449.40
68	191.60	252.70	299.10	334.90	387.50	480.20
69	205.20	268.80	322.20	361.20	414.50	513.00
70	220.10	292.80	347.40	391.80	448.40	555.40
71	239.80	317.70	377.60	423.60	489.50	605.40
72	258.90	345.90	411.10	460.50	531.70	658.10
73	281.50	375.30	447.60	502.40	578.60	715.50
74	305.40	406.00	485.20	545.20	628.30	775.20
75	402.10	537.40	643.80	725.00	840.90	1,043.90
76	429.00	572.70	688.00	774.90	897.80	1,115.10
77	458.80	613.00	737.50	832.20	964.10	1,198.20
78	489.20	657.10	790.30	892.50	1,033.10	1,283.10
79	523.50	702.80	846.20	953.80	1,106.20	1,371.50
80	573.90	771.10	929.50	1,052.70	N/A	N/A
81	611.70	824.30	995.30	1,126.70	N/A	N/A
82	647.00	874.40	1,054.70	1,194.50	N/A	N/A
83	687.40	930.30	1,123.60	1,272.30	N/A	N/A
84	727.40	985.00	1,192.30	1,351.10	N/A	N/A
85	846.20	1,154.20	1,403.40	1,594.00	N/A	N/A

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA_Cover Letter_MedAmerica_Simplicity_LRRS_20210304.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Actuarial Certification (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	
Attachment(s):	PA_Act Memo_MedAmerica_Simplicity_LRRS_20210304.pdf PA_Supplement_MedAmerica_Simplicity_LRRS_20210304.pdf PA_Exhibits and Supplement Attachments_Simplicity_20210304.xlsb
Item Status:	
Status Date:	

Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Authorization to File (A&H)
Comments:	
Attachment(s):	Authorization to file MedAmerica 20210119.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Item Status:	
Status Date:	
Satisfied - Item:	Rate Table (A&H)
Comments:	Rate tables are attached on the Rate/Rule Schedule tab.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Replacement Form with Highlighted Changes (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Advertisement Compliance Certification
Bypass Reason:	Not applicable as this is not an advertisement filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Reserve Calculation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Variability Explanation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Claims and Administration Processing Plan
Comments:	
Attachment(s):	MedAmerica Claims Procedures.pdf
Item Status:	
Status Date:	

SERFF Tracking #:	MILL-132544129	State Tracking #:	MILL-132544129	Company Tracking #:	SIMPLICITY
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State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09		

Satisfied - Item:	Sample Policyholder Notification Letter
Comments:	
Attachment(s):	TEMPLATE MAPA Simplicity PH Letter 9.30.19.pdf TEMPLATE MAPA Simplicity CNF 9.30.19.pdf
Item Status:	
Status Date:	

SERFF Tracking #:	MILL-132544129	State Tracking #:	MILL-132544129	Company Tracking #:	SIMPLICITY
State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company		
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified				
Product Name:	Long-Term Care				
Project Name/Number:	LTC Rate Increase Filing/145MAI01-60.09				

Attachment PA_Exhibits and Supplement Attachments_Simplicity_20210304.xlsb is not a PDF document and cannot be reproduced here.



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March 4, 2021

Honorable Jessica K. Altman
Insurance Commissioner
Pennsylvania Insurance Department (Department)

Via SERFF

Re: MedAmerica Insurance Company (MedAmerica)
Company NAIC # 69515
SERFF Tracking # MILL-132544129
Tax-Qualified Long-Term Care Policy Form
Tax-Qualified Franchise Long-Term Care Policy Form

SPL-336
FSPL-336

Dear Commissioner Altman:

On behalf of the company, we are submitting the referenced rate filing for your review. This is an existing individual policy form(s) that provides long-term care coverage. The company issued this policy form(s) in Pennsylvania from April 1, 2004 to October 1, 2007 and is no longer marketing it in any jurisdiction.

The company is requesting a premium rate increase on the above-listed form(s), including all associated riders. The need for a premium rate increase is due to emerging and projected experience running more adverse than originally expected.

This rate increase request is a follow-up to three prior nationwide requests. However, because this jurisdiction did not allow full implementation of the prior requested increases, the rate level being requested in this follow-up filing was determined to be actuarially equivalent as described in Appendix B to the enclosed actuarial memorandum. As with the prior request, the requested rate increase varies by issue age and inflation protection option. The following table provides the requested rate increase in this jurisdiction by issue age and inflation protection option.

For non-auto inflation policies, the prior requested rate increase was approved in full. The company is not requesting a rate increase on these policies at this time as shown in the following table.

Offices in Principal Cities Worldwide

This work product was prepared solely to provide assistance to MedAmerica. Milliman does not intend to benefit and assumes no duty or liability to other parties who receive this work. Milliman recommends recipient be aided by its own actuary or other qualified professional when reviewing the Milliman work product.

**Pennsylvania – MedAmerica
Rate Increase Request^[1]**

Issue Age	Non-Auto Inflation ^[2]	Auto Inflation	Issue Age	Non-Auto Inflation ^[2]	Auto Inflation
< 40	0.0%	19.7%	65	0.0%	15.7%
40 - 44	0.0	22.7	66	0.0	12.9
45	0.0	23.2	67	0.0	10.1
46	0.0	20.9	68	0.0	6.9
47	0.0	19.0	69	0.0	4.1
48	0.0	16.7	70	0.0	8.8
49	0.0	13.8	71	0.0	7.5
50	0.0	16.6	72	0.0	6.7
51	0.0	15.6	73	0.0	5.0
52	0.0	15.0	74	0.0	4.1
53	0.0	13.6	75	0.0	17.7
54	0.0	13.0	76	0.0	15.3
55	0.0	19.6	77	0.0	12.8
56	0.0	17.8	78	0.0	10.9
57	0.0	16.1	79	0.0	9.5
58	0.0	14.3	80	0.0	7.1
59	0.0	12.9	81	0.0	5.1
60	0.0	20.8	82	0.0	2.7
61	0.0	17.4	83	0.0	1.0
62	0.0	14.0	84	0.0	1.0
63	0.0	10.3	85	0.0	1.0
64	0.0	7.7			

[1] The requested rate increases achieve cumulative rate levels that decrease by issue age as shown in the table below.

[2] No rate increase is being requested on policies with non-auto inflation as the Department fully approved the prior request.

The following table provides the average prior, requested, and cumulative rate increases for the above-listed form(s) by issue age and inflation protection option.

**Pennsylvania – MedAmerica
Average^[1] Rate Increase Request**

Issue Ages	Prior Increase	Requested Increase		Cumulative Increase	
		Non-Auto Inflation ^[2]	Auto Inflation	Non-Auto Inflation	Auto Inflation
<40	231.5%	0.0%	19.7%	214%	297%
40-44	222.4	0.0	22.7	214	297
45-49	209.8	0.0	18.1	191	267
50-54	200.0	0.0	14.9	174	248
55-59	184.0	0.0	15.7	165	231
60-64	165.1	0.0	14.7	142	207
65-69	141.0	0.0	9.5	124	172
70-74	113.4	0.0	7.2	97	151
75+	90.9	0.0	7.7	76	122
Average	180.7	0.0	15.4	139	232

[1] As of December 31, 2019 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

[2] No rate increase is being requested on policies with non-auto inflation as the Department fully approved the prior request.

The prior increase reflects the cumulative increase of seven prior increase(s) that were filed for use in June 2013, September 2014, July 2015, September 2016, September 2017, December 2018, and April 2020. The company is seeking this rate increase request to help alleviate the adverse performance on this block of business.

As stated in the enclosed actuarial memorandum, a larger rate increase is justified on this block of business. If it is the Department's position to only allow future rate increases if experience deteriorates from the current most-likely

projections used in this filing, the company respectfully requests that the Department notify them and allow the company to revise the current rate increase request.

Similar to the prior increase(s), the company will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, the company will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is filed for use, a majority of policyholders will be eligible for a contingent benefit upon lapse.

To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's review, which demonstrates that appropriate administration and claims processing procedures are in effect.

The following electronic items are included with this submission:

- cover letter
- letter from the company authorizing submission of this filing on its behalf
- claims and administration processing plan, as provided by MedAmerica
- actuarial memorandum
- supplement to the actuarial memorandum
- current and proposed premium rate schedules
- numerical data in Excel
- sample policyholder notification letter*

*Please note that in the future slight variations in language may occur that do not materially change the information being provided to the policyholder. It is our understanding that such variations do not need to be filed with the Department.

No filing fee is required for this submission.

The contact person for this filing is:

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Thank you for your assistance in reviewing this filing.

Respectfully,

A handwritten signature in blue ink that reads 'Missy Gordon'.

Missy Gordon, FSA, MAAA
Principal and Consulting Actuary

MAG/dpl

Enclosures

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<u>Product</u>	<u>Number</u>
Tax-Qualified Long-Term Care Policy Form	SPL-336
Tax-Qualified Franchise Long-Term Care Policy Form	FSPL-336

MedAmerica Insurance Company (MedAmerica) is requesting a rate increase on the above-listed long-term care policy form(s). The company issued this policy form(s) in Pennsylvania from April 2004 through October 2007 and is no longer marketing it in any jurisdiction.

Nationwide, MedAmerica and its affinity partners are requesting a premium rate increase that varies by issue age and inflation option, except where limited by regulatory restrictions or the limited amount of in-force business. This actuarial memorandum captures the pooled nationwide experience of the above-listed policy form(s) and similar policy forms issued nationwide by MedAmerica and its affinity partners.

As indicated in the enclosed cover letter for non-auto inflation policies, the prior requested rate increase was approved in full. The company is not requesting a rate increase on these policies at this time.

1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the rate increase discussed in Section 2 meets the minimum requirements of the applicable sections of the 2014 National Association of Insurance Commissioners (NAIC) Long-Term Care Insurance Model Regulation (Model Regulation). The enclosed supplement to the actuarial memorandum demonstrates compliance with the applicable regulatory requirements of this jurisdiction to the extent they differ from the Model Regulation, and includes other commonly requested information of this jurisdiction. It may not be suitable for other purposes.

2. Requested Rate Increase

The company is requesting a rate increase that varies by issue age and inflation option. The rate increase levels were determined to vary by issue age and inflation protection option to better align the rate increase with the adverse experience. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing, which were used to analyze the adverse experience.

This rate increase request is a follow-up to three prior nationwide requests. In jurisdictions that did not allow full implementation of the prior requested increases, the company is requesting a follow-up increase to achieve an actuarially equivalent lifetime loss ratio to the prior requests. Appendix B to this memorandum provides additional details on the development of and justification for the requested rate increase, including a detailed description of how actuarial equivalence was determined and a demonstration that the requested rate increase does not recoup past losses. The table below provides the actuarially equivalent nationwide cumulative increases.

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Nationwide Cumulative Rate Increases^[1]

Issue Age	Non-Auto Inflation	Auto Inflation	Issue Age	Non-Auto Inflation	Auto Inflation
< 45	243%	340%	65	149%	219%
45	232	325	66	143	212
46	226	317	67	137	204
47	220	310	68	130	195
48	214	303	69	124	188
49	207	293	70	121	183
50	206	292	71	118	180
51	203	288	72	116	177
52	201	286	73	114	173
53	199	282	74	111	171
54	196	280	75	111	171
55	196	280	76	107	165
56	191	274	77	103	160
57	188	269	78	99	155
58	183	263	79	96	152
59	180	258	80	92	147
60	180	258	81	89	142
61	171	248	82	84	136
62	164	239	83	81	131
63	156	228	84	77	127
64	149	219	85	73	123

[1] Reflects the nationwide average actuarially equivalent cumulative rate increase request. Due to differences in rate increase history in each jurisdiction, the actual cumulative rate level will vary from jurisdiction to jurisdiction. The enclosed cover letter provides the jurisdiction-specific rate increase request; it also provides the average cumulative request.

The table below provides the average prior, requested, and cumulative increases by issue age band and inflation option based on the nationwide distribution of business. The enclosed cover letter provides similar information based on the jurisdiction-specific distribution.

Nationwide Average^[1] Rate Increase Request

Issue Ages	Prior Increase	Requested Increase		Cumulative Increase	
		Non-Auto Inflation	Auto Inflation	Non-Auto Inflation	Auto Inflation
<40	107.3%	80.6%	109.8%	243%	340%
40-44	104.6	69.0	114.8	243	340
45-49	98.4	58.5	105.4	218	307
50-54	96.4	51.0	96.3	200	285
55-59	90.8	48.0	93.5	187	268
60-64	80.9	42.6	89.1	163	240
65-69	63.2	43.7	89.2	138	207
70-74	52.0	39.8	87.5	117	179
75+	43.9	39.3	87.0	101	165
Average	85.9	47.0	95.7	165	266

[1] As of December 31, 2019 and excludes policies assumed to be paid up prior to implementation of the requested rate increase. The enclosed cover letter provides the jurisdiction-specific distribution.

While emerging experience supports a larger rate increase, the company is limiting the increase to be an actuarially equivalent follow-up to the prior requests in order to improve equity across jurisdictions. The company plans to continue to monitor experience and request additional rate increases in the future, to the extent justified. However, if it is the Department's position to only allow future rate increases if experience deteriorates from the current most-likely projections used in this filing, the company respectfully requests that the Department notify them and allow the company to revise the current rate increase request.

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Corresponding rate tables reflecting the current and proposed rate increases for the policy form(s) affected by this rate increase are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those in the enclosed rate tables due to implementation rounding algorithms.

As the company is not currently marketing new business, the required statement that the renewal premium rate schedules are not greater than the new business premium rate schedules is not applicable.

3. Description of Benefits

This product provides long-term coverage on a cash basis. The product is tax qualified and was issued on an individual basis. It has benefit eligibility requirements that involve activities of daily living (ADL) deficiencies or cognitive impairment. Waiver of premium is provided when certain benefits are being paid. A monthly benefit, benefit period, and elimination period were selected at issue.

At issue, the insured may have had the option to choose one of three riders providing inflation protection: simple inflation, compound inflation with no maximum, or compound inflation with a maximum of two times the original benefit amount. The simple inflation option provides for benefit levels that increase on each anniversary date by 5% of the daily benefit amount chosen at issue for as long as the policy is in force. The compound inflation option with no maximum provides for benefit levels that increase on each anniversary date by 5% compounded annually for as long as the policy is in force. The compound inflation option with a maximum of two times the original benefit amount provides for benefit levels that increase on each anniversary date by 5% compounded annually while the policy is in force, but limits the increase to two times the original benefit amount. The increasing benefits apply even when the insured is in claim status.

The available choices for benefit period, elimination period, and inflation option are shown in Section 21.

At issue the insured may have had the option of selecting riders that provide the following types of coverage: restoration of benefits, return of premium, shortened benefit period, shared care, shared waiver, or survivorship benefit. The insured may have had the option to select a lifetime, ten-year, paid up at age 65, reduced premiums at attained age 65, or reduced premiums at attained age 70 premium payment option.

A contingent benefit upon lapse (CBUL) will be available to all insureds at the time of the rate increase.

4. Renewability

These policies are guaranteed renewable for life.

5. Applicability

This rate increase applies to all policies issued on the above-listed form(s) in this jurisdiction. The rate changes will apply to the premium of the base form and all applicable options and riders associated with the base form.

6. Actuarial Assumptions

The following assumptions are used to project the experience shown in this filing.

- a. Morbidity reflects claim costs developed using the 2017 Milliman *Long-Term Care Guidelines (Guidelines)* with adjustments for underwriting selection, an all-lives exposure basis, and two years of retrospective improvement to bring the *Guidelines* forward to 2019. The claim costs were further adjusted based on historical claim experience by attained age, coverage type, benefit period (non-lifetime vs. lifetime), and payment type, to the extent credible. These adjustment factors can be found in Exhibit A-5a of Appendix A to this memorandum.

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- b. Mortality Rates reflect the 2012 Individual Annuitant Mortality (IAM) Basic table. These mortality rates were then adjusted based on historical mortality experience by gender, marital status, attained age, and duration. The adjusted 2012IAM table was then brought forward to 2019 using the 2012IAM attained age mortality improvement scale (i.e., G2 projection scale). The mortality adjustment factors can be found in Exhibit A-1a and A-1c of Appendix A to this memorandum.
- c. Voluntary Lapse Rates vary by policy duration (ultimate for 10+), attained age (ultimate for 65+), benefit period (lifetime or non-lifetime), inflation protection option (auto or non-auto), marital status, and premium payment option. The table below summarizes the ultimate lapse rates by key characteristics for lifetime-pay policies.

**Ultimate Lapse Rates
Lifetime-Pay Policies**

Inflation Option	Married		Single	
	Benefit Period		Benefit Period	
	Lifetime	Non-Lifetime	Lifetime	Non-Lifetime
Auto	0.5%	0.5%	0.6%	0.7%
Non-Auto	0.5	0.7	0.6	0.9

The durational voluntary lapse rates were adjusted based on the following criteria for the limited-pay options:

- For the ten-pay option, a reduction of 65% of the durational lapse rates is assumed for durations one through four, a reduction of 70% of the durational lapse rates is assumed for durations five through eight, and 0% lapse thereafter.
 - For the paid up at age 65 option, a reduction of 50% of the durational lapse rates is assumed until age 55, a reduction of 75% of the durational lapse rates is assumed for ages 55 to 59, and 0% lapse thereafter.
 - For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of the durational lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of the durational lapse rates thereafter.
- d. Benefit Expiry Rates reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on the 2017 *Guidelines* with adjustments for historical benefit expiry experience and vary by gender, benefit period, and attained age as shown in the following table.

Gender	Benefit Period in Years	Attained Age ^[1]										
		<65	65	70	75	80	85	90	95	100	105	110+
Female	2	0.0%	0.0%	0.1%	0.2%	0.5%	1.6%	4.4%	8.2%	10.7%	19.0%	20.7%
	3	0.0	0.0	0.1	0.2	0.5	1.3	3.4	6.7	9.3	19.0	20.7
	4	0.0	0.0	0.1	0.1	0.3	0.9	2.5	4.8	7.1	17.0	20.7
	5	0.0	0.0	0.0	0.1	0.2	0.6	1.8	3.7	6.3	14.4	20.7
	7	0.0	0.0	0.0	0.1	0.1	0.3	0.9	2.6	3.9	8.5	20.7
	Lifetime	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Male	2	0.0	0.0	0.1	0.2	0.4	1.1	2.8	5.1	6.0	10.2	20.7
	3	0.0	0.0	0.1	0.1	0.3	0.8	1.9	3.8	4.8	9.1	20.7
	4	0.0	0.0	0.0	0.1	0.2	0.4	1.3	2.4	3.4	7.9	20.7
	5	0.0	0.0	0.0	0.1	0.1	0.3	0.8	2.1	2.9	6.8	20.7
	7	0.0	0.0	0.0	0.0	0.1	0.1	0.4	1.2	2.1	4.5	9.4
	Lifetime	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

[1] The assumption varies by attained age, but is shown every five years for display purposes.

- e. Policyholder Behavior Due to the Rate Increase. At the time of a rate increase, insureds have the option to elect a CBUL or reduced benefit option (RBO). An increase in morbidity for adverse

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selection due to the rate increase is assumed based on the percentage of policies that elect CBUL and RBO.

Insureds who elect a CBUL are modeled as a lapse (i.e., the CBUL benefit is not modeled), which results in a slightly lower lifetime loss ratio than if the CBUL benefit had been modeled. The following table provides the CBUL and RBO election rates, reduction to premiums and benefits due to the impact of RBO elections, and increase in morbidity by rate increase band for lifetime-pay policies. Limited-pay policies are assumed to not elect CBUL or RBO.

Policyholder Behavior Assumptions

Rate Increase Band	CBUL Election Rate	RBO Election Rate	Approximate Reduction for RBO ^[1]	Morbidity Increase for Adverse Selection
1.0 – 9.9%	1%	1%	0.0%	0.4%
10.0 – 19.9	3	2	0.3	1.0
20.0 – 49.9	6	6	1.7	2.3
50.0 – 79.9	9	14	6.1	4.2
80.0 – 99.9	12	18	9.7	5.5
100.0 – 199.9	14	25	17.4	7.1
200.0 – 299.9	16	35	29.8	9.1

[1] For display purposes, the approximate reduction for RBO values reflect the midpoint of the requested increase within each range. A detailed description of the calculation can be found in Appendix A. For example, the 20.0% – 49.9% range was calculated using the formula in Appendix A and a rate increase of 35%.

- f. Interest Rate consistent with the maximum valuation interest rate applicable to the year of issue (ranges from 3.5% to 4.5% and averages 4.2%) is used to demonstrate compliance with the minimum loss ratio requirements.
- g. Annual Improvement in the mortality and morbidity assumptions is assumed for 10 years starting in 2020. Annual improvement factors vary by attained age and gender based on the G2 improvement scale from the 2012IAM table.
- h. Expenses have not been explicitly projected for the purpose of demonstrating compliance with minimum loss ratio requirements. Originally filed expense assumptions are assumed to remain appropriate, except that reductions are made to the renewal commission rates so that the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

The above assumptions are based on the experience of the above-listed policy form(s) and similar forms issued by MedAmerica and its affinity partners, other similar business issued by MedAmerica (including its affinity partners and acquired blocks of business), industry experience, and actuarial judgment. The above assumptions are deemed reasonable for the particular policy form(s) in this filing and are considered “most likely” (without explicit margin).

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy form(s) were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing.

The company is not currently marketing long-term care products. As a result, the requirement to reflect on any assumptions that deviate from those used for pricing other forms currently available for sale is not applicable.

7. Marketing Method

Agents and brokers of the company marketed this product.

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8. Underwriting Description

Policies were fully underwritten. The company used various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, prescription screen, telephone interview, and/or face-to-face assessment. Employer sponsored groups were eligible for reduced underwriting for actively at work employees age 65 and less.

9. Premiums

Premiums are unisex and payable for life unless the insured selected a limited premium payment option. The premiums may vary by issue age, benefit period, initial monthly benefit, community care level, elimination period, inflation protection option, premium payment option, underwriting rate category, marital discounts, employer sponsored/multi-life discounts, and the selection of any riders.

10. Issue Age Range

Issue ages are from 18 to 85.

11. Area Factors

Area factors are not used for this product.

12. Premium Modalization Rules

The following modal factors and percent distributions (based on the nationwide in-force count as of December 31, 2019) are applied to the annual premium (AP):

Premium Mode	Modal Factors	Percent Distribution
Annual	1.00*AP	46%
Semi-Annual	0.52*AP	7
Quarterly	0.26*AP	25
Monthly	0.09*AP	22

13. Reserves

Active life reserves and reserves for the election of a CBUL have not been used in the experience exhibits for this rate increase analysis for the purpose of demonstrating compliance with minimum loss ratio requirements, except as described in the supplement to the actuarial memorandum. Claim reserves as of December 31, 2019 have been discounted to the incurral date of each respective claim and included in historical incurred claims. An incurred but not reported (IBNR) reserve balance as of December 31, 2019 has been allocated to the 2019 calendar year and included in historical incurred claims.

14. Trend Assumptions

As this is not medical insurance, an explicit medical cost trend is not included in the projections.

15. Demonstration of Satisfaction of Loss Ratio Requirements

This filing uses the pooled nationwide experience of the above-listed form(s) and similar policy forms issued nationwide by MedAmerica and its affinity partners. The pooled experience is appropriate because the products issued are identical, the marketing and distribution employed is similar, and the same company (MedAmerica) administers and manages the entire block (including underwriting and claims handling). MedAmerica has 50% to 100% of the risk of the affinity partner forms via reinsurance arrangements with each affinity partner.

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Exhibit I provides actual and projected experience using current assumptions. Actual experience is provided from inception through 2019 and then projected on a seriatim basis for 60 years using the current assumptions described above in Section 6. The actual and projected experience is based on nationwide premiums that reflect prior rate increases filed for use between December 2012 and March 2020 which average 86% across all jurisdictions. The after increase projected experience reflects the additional increase needed to achieve the cumulative increases shown in Section 2 on a seriatim basis.

Values in Exhibit I are shown (a) before and (b) after the nationwide requested rate increase. Included are calendar year earned premiums, incurred claims, end of year lives, and annual loss ratios. As shown in Exhibit I-b, the anticipated lifetime loss ratio with the nationwide requested rate increase exceeds the minimum loss ratio required by pre-rate stability regulation.

The following table demonstrates that the nationwide lifetime loss ratios by issue age and inflation option also exceed the minimum loss ratio required by pre-rate stability regulation. The 'All' row corresponds to that shown in Exhibit I.

**Nationwide Lifetime Loss Ratios at the Maximum Valuation Interest Rate
by Issue Age and Inflation Option**

Inflation Option	Issue Age Band	Before Increase	After Increase
All	<45	166%	122%
All	45-49	140	104
All	50-54	126	96
All	55-59	110	85
All	60-64	91	73
All	65-69	81	69
All	70-74	94	87
All	75+	72	71
Non-Auto	All	86	76
Auto	All	121	92
All	All	115	89

Exhibit II provides a demonstration that the nationwide requested rate increase meets the 58%/85% test required by post-rate stability regulation. This exhibit shows that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

1. Accumulated value of the initial earned premium times 58%,
2. 85% of the accumulated value of prior premium rate schedule increases,
3. Present value of projected initial earned premium times 58%, and
4. 85% of the present value of projected premium in excess of the projected initial earned premium.

While the majority of policies subject to this rate increase are eligible for a CBUL, an alternative version of the 58%/85% test is not provided per rate stability regulation, as the original pricing lifetime loss ratio of 57% is not greater than 58%.

The projected incurred claims in Exhibit II were increased by 15% from the current assumptions described in Section 6 to reflect assumptions that include moderately adverse conditions.

16. Actual-to-Expected Experience

The following table provides a comparison of actual and projected experience using current assumptions to that expected using original pricing assumptions. Values in the following table are shown (a) before and (b) after the nationwide requested rate increase.

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Nationwide Actual and Expected Loss Ratios by Issue Age and Inflation Option

Inflation Option	Issue Age Band	Lifetime Loss Ratio			Actual-to-Expected	
		Before Increase	After Increase	Expected	Before Increase	After Increase
All	<45	147%	109%	60%	2.45	1.82
All	45-49	128	96	61	2.08	1.56
All	50-54	116	89	60	1.94	1.49
All	55-59	103	80	57	1.81	1.41
All	60-64	86	70	53	1.62	1.31
All	65-69	78	66	55	1.41	1.20
All	70-74	91	85	56	1.64	1.52
All	75+	70	69	49	1.43	1.41
Non-Auto	All	82	73	49	1.69	1.50
Auto	All	112	86	59	1.88	1.44
All	All	106	84	57	1.85	1.46

Actual and projected experience in the above table is identical to that described in Exhibit I, except historical experience is accumulated at MedAmerica's actual historical earned interest rates, which average 5.2% for this block, and projected experience is discounted at MedAmerica's current most-likely interest rate assumption of 4.5%. This 4.5% rate represents MedAmerica's expectation of its long-term investment earnings rate based on the average net investment earnings rate projected for MedAmerica's 2019 cash flow testing.

Expected experience uses the actual policies sold and projects from issue on a seriatim basis using the original pricing assumptions.

Exhibit III provides a comparison of the current and original pricing assumptions that underlie the actual and expected experience described above.

17. History of Previous Rate Revisions

Please see the enclosed cover letter, which provides the jurisdiction-specific average prior rate increase and rate history for the above-listed form(s). Section 2 above describes the nationwide average prior rate increase across the pooled experience.

18. Analysis Performed to Consider a Rate Increase

The experience table in Section 16 above demonstrates that experience has been more adverse from that expected using original pricing assumptions as the A:E loss ratios exceeds 1.0. The adverse experience is due to a combination of higher morbidity, higher persistency, and lower interest.

The following table provides a comparison of actual and projected nationwide experience to that expected in pricing with respect to morbidity, mortality, lapse (combination of voluntary lapse and benefit expiry), interest, and improvement. The current and original pricing assumptions are provided in Exhibit III.

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Impact of Changing from Pricing to Current Assumptions

Scenario	Lifetime Loss Ratio (LLR)	Incremental Impact on the LLR ^[1]	Increase Needed ^[2]
Original pricing assumptions	57%	N/A	N/A
Historical experience through 2019 & projections with pricing assumptions ^[3]	57	-2%	-7%
Historical experience through 2019 & projections with pricing assumptions except for current:			
Interest	68	21	83
Interest, lapse	73	7	27
Interest, lapse, mortality	91	24	80
Interest, lapse, mortality, morbidity	111	21	70
Interest, lapse, mortality, morbidity, improvement	106	-4	-13
Historical experience through 2019 & projections with all current most-likely assumptions ^[4]	106	85	279

[1] Calculated as the ratio of the lifetime loss ratio in a given row to that in the row immediately above it less one.

[2] Shows the rate increase needed to reproduce the lifetime loss ratio in the row immediately above it. Calculated without regard to CBUL, RBO, adverse selection, and higher waiver claims due to the needed rate increase.

[3] This row reflects actual historical experience and pricing assumptions projected from the valuation date, reflecting prior rate increases filed for use between December 2012 and March 2020.

[4] This row is calculated in regards to the pricing lifetime loss ratio of 57%.

In 2012, a nationwide requested increase was determined such that the company was able to certify that rates would remain stable under moderately adverse experience (MAE). The company's threshold for MAE was defined as a lifetime loss ratio of 85%. To determine whether experience has deteriorated beyond this threshold, experience was restated to reflect the timing and rate level of the 2012 requested increase and projected using current most-likely assumptions. As the resulting lifetime loss ratio was 113%, the MAE threshold was crossed and additional rate increases could be considered. A comparison of the current assumptions used in this filing and the assumptions used in the 2012 nationwide request is provided in Exhibit IV.

19. Average Annual Premium in Pennsylvania (Based on December 31, 2019 In-Force)

The number of insureds and the corresponding average annual premium that will be affected by this filing are shown in the table(s) below. The values provided in the table(s) below exclude policies assumed to be paid up prior to implementation of the requested rate increase.

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Pennsylvania – MedAmerica

Inflation Option	Issue Age Band	Number of Insureds	Before Increase Premium ^[1]	After Requested Increase Premium ^[1]
All	<40	15	\$2,738	\$3,268
All	40-44	19	2,435	2,924
All	45-49	42	3,207	3,756
All	50-54	66	3,680	4,180
All	55-59	57	4,491	5,129
All	60-64	35	5,165	5,857
All	65-69	15	6,174	6,587
All	70-74	9	6,230	6,444
All	75+	0	0	0
Non-Auto	All	49	2,638	2,638
Auto	All	209	4,407	5,087
All	All	258	4,071	4,622

[1] Premium reflects all prior rate increases filed for use, including the most recent increase filed on April 25, 2020.

20. Proposed Effective Date

This rate increase will apply to policies on their next premium payment date following at least a 60-day policyholder notification period after being filed for use by the department of insurance, but no sooner than 12 months after the prior rate increase was effective.

21. Distribution of Business as of December 31, 2019 (Based on Nationwide In-Force Insured Count)

Issue Ages	Percent Distribution
<40	7%
40-44	8
45-49	13
50-54	22
55-59	25
60-64	16
65-69	7
70-74	2
75+	<1

Elimination Period	Percent Distribution
30-Day	21%
60-Day	13
90-Day	66
180-Day	1

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Benefit Period	Percent Distribution
2-Year	10%
3-Year	32
4-Year	18
5-Year	20
7-Year	11
Lifetime	8

Inflation Option	Percent Distribution
None	22%
Simple for Life	28
Compound for Life	17
Compound with 2x Max	33

Premium Payment Option	Percent Distribution
Ten-Pay	14%
Pay to Age 65	4
Reduced at Age 70	0
Reduced at Age 65	<1
Lifetime-Pay	82

Coverage Type	Percent Distribution
Facility Only	4%
Comprehensive	95
Home Health Only	1

22. Number of Insureds and Annualized Premium (Based on December 31, 2019 In-Force)

The number of insureds and annualized premium that will be affected by this filing are shown in the tables below. The values provided in the tables below exclude policies assumed to be paid up prior to implementation of the requested rate increase.

Pennsylvania – MedAmerica

Inflation Option	Issue Age Band	Number of Insureds	Annualized Premium ^[1]
All	<40	15	\$41,072
All	40-44	19	46,258
All	45-49	42	134,677
All	50-54	66	242,894
All	55-59	57	255,960
All	60-64	35	180,778
All	65-69	15	92,612
All	70-74	9	56,069
All	75+	0	0
Non-Auto	All	49	129,248
Auto	All	209	921,071
All	All	258	1,050,319

[1] Premium reflects all prior rate increases filed for use, including the most recent increase filed on April 25, 2020.

MEDAMERICA INSURANCE COMPANY
Address: 165 Court Street, Rochester, New York 14647

Simplicity Actuarial Memorandum

March 4, 2021

Nationwide

Inflation Option	Issue Age Band	Number of Insureds	Annualized Premium
All	<40	902	\$1,127,760
All	40-44	919	1,691,043
All	45-49	1,613	3,660,765
All	50-54	2,568	6,903,205
All	55-59	3,218	9,738,602
All	60-64	2,185	7,611,568
All	65-69	946	3,703,938
All	70-74	330	1,450,901
All	75+	41	222,333
Non-Auto	All	3,052	6,807,370
Auto	All	9,670	29,302,744
All	All	12,722	36,110,114

Simplicity Actuarial Memorandum

March 4, 2021

23. Actuarial Certification

I am a Principal and Consulting Actuary for Milliman, Inc. and retained by MedAmerica to render an opinion with regard to long-term care insurance rates. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including Actuarial Standards of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and 18, "Long-Term Care Insurance".

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of this jurisdiction and the rules of this department of insurance.

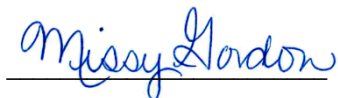
In my opinion, the rates are not excessive or unfairly discriminatory, and bear reasonable relationship to the benefits based on the loss ratio standards of this jurisdiction.

This filing will enhance premium adequacy, but may not be sufficient to prevent future rate action. Additional rate increases are needed to certify that rates will remain stable under moderately adverse conditions.

In forming my opinion, I have used actuarial assumptions and actuarial methods (which gave consideration to policy design, underwriting, and claim adjudication) and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, this premium rate filing is in compliance with the loss ratio standards of this jurisdiction. Certain models were developed to estimate future experience, which I have reviewed for consistency, reasonableness, and appropriateness to the intended purpose.

I have relied on data and information provided by MedAmerica to develop this memorandum, including but not limited to management's view of when a rate change may be considered, policy design, underwriting and claim adjudication process, seriatim in-force data, claim data, and the company's long-term earnings rate. I have not audited or independently verified the data and information provided, but have reviewed it for reasonableness.

The basis for contract reserves has been previously filed and there is no anticipation of any changes.



Missy Gordon, FSA, MAAA
Principal and Consulting Actuary

Date: March 4, 2021

Exhibit I-a
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Earned Premium	Incurred Claims	Incurred Loss Ratio		Earned Premium	Incurred Claims	Incurred Loss Ratio
Historical Experience	2004	1,944,195	299,291	15%	3,084	3,846,292	592,102	15%
	2005	11,092,069	704,251	6%	8,665	20,999,008	1,333,256	6%
	2006	21,603,252	127,494	1%	16,066	38,457,816	230,973	1%
	2007	32,555,280	1,234,955	4%	20,865	54,669,872	2,079,967	4%
	2008	37,076,470	2,692,008	7%	21,433	59,505,313	4,440,224	7%
	2009	36,623,997	2,011,808	5%	20,618	56,381,963	3,120,330	6%
	2010	35,876,313	3,496,382	10%	20,165	52,991,727	5,196,390	10%
	2011	35,545,109	4,691,788	13%	19,804	50,379,635	6,668,287	13%
	2012	35,553,440	5,103,199	14%	19,770	48,351,167	7,020,746	15%
	2013	36,436,415	6,537,874	18%	19,561	47,500,980	8,527,352	18%
	2014	37,236,797	11,409,113	31%	18,830	46,582,799	14,326,682	31%
	2015	36,315,574	9,732,622	27%	18,265	43,586,262	11,761,462	27%
	2016	33,877,090	12,094,253	36%	17,172	39,036,099	13,974,035	36%
	2017	31,075,766	16,399,549	53%	16,170	34,396,936	18,198,362	53%
	2018	31,612,096	13,407,281	42%	15,450	33,600,488	14,282,440	43%
	2019	33,620,859	15,536,365	46%	14,974	34,312,081	15,858,089	46%
Projected Future Experience (60 Years)	2020	34,127,742	15,307,536	45%	14,610	33,439,875	14,992,693	45%
	2021	33,563,383	17,465,343	52%	14,353	31,574,905	16,410,851	52%
	2022	32,616,510	19,835,246	61%	14,088	29,460,747	17,881,364	61%
	2023	31,486,427	22,423,240	71%	13,810	27,303,679	19,395,071	71%
	2024	30,483,717	25,278,348	83%	13,518	25,379,615	20,979,739	83%
	2025	29,523,015	28,413,071	96%	13,213	23,601,404	22,628,691	96%
	2026	28,537,665	31,831,239	112%	12,893	21,906,556	24,328,471	111%
	2027	27,543,802	35,535,392	129%	12,557	20,303,555	26,065,795	128%
	2028	26,496,654	39,526,413	149%	12,206	18,756,845	27,827,099	148%
	2029	25,417,416	43,800,304	172%	11,839	17,279,748	29,597,541	171%
	2030	24,347,799	48,574,733	200%	11,454	15,897,358	31,509,616	198%
	2031	23,229,000	53,803,989	232%	11,051	14,567,204	33,506,955	230%
	2032	22,084,963	59,138,347	268%	10,629	13,302,956	35,359,812	266%
	2033	20,921,787	64,502,005	308%	10,189	12,105,491	37,031,911	306%
	2034	19,712,768	69,783,678	354%	9,732	10,956,841	38,472,921	351%
	2035	18,500,375	74,791,893	404%	9,262	9,878,895	39,599,813	401%
	2036	17,278,870	79,377,061	459%	8,778	8,864,604	40,364,489	455%
	2037	16,045,394	83,484,053	520%	8,286	7,909,466	40,775,624	516%
	2038	14,811,806	86,993,749	587%	7,786	7,015,813	40,815,008	582%
	2039	13,611,883	89,783,498	660%	7,284	6,195,756	40,466,447	653%
	2040	12,433,418	91,764,706	738%	6,783	5,438,685	39,734,455	731%
	2041	11,289,635	92,872,208	823%	6,285	4,746,150	38,635,546	814%
	2042	10,189,041	93,144,832	914%	5,797	4,117,076	37,227,934	904%
	2043	9,141,611	92,589,362	1,013%	5,321	3,550,541	35,554,627	1,001%
	2044	8,152,115	91,251,184	1,119%	4,860	3,043,550	33,668,806	1,106%
	2045	7,224,533	89,197,828	1,235%	4,418	2,592,854	31,624,862	1,220%
	2046	6,363,784	86,469,397	1,359%	3,998	2,195,637	29,459,554	1,342%
	2047	5,571,680	83,196,689	1,493%	3,601	1,848,068	27,235,929	1,474%
	2048	4,851,208	79,454,124	1,638%	3,230	1,546,986	24,994,661	1,616%
	2049	4,200,115	75,397,620	1,795%	2,885	1,287,708	22,793,721	1,770%
	2050	3,617,765	71,210,223	1,968%	2,566	1,066,408	20,687,285	1,940%
	2051	3,100,587	67,008,573	2,161%	2,273	878,741	18,705,852	2,129%
	2052	2,644,449	62,797,653	2,375%	2,007	720,593	16,844,318	2,338%
	2053	2,245,510	58,610,979	2,610%	1,765	588,317	15,108,344	2,568%
	2054	1,898,225	54,433,716	2,868%	1,547	478,172	13,487,179	2,821%
	2055	1,598,687	50,254,465	3,143%	1,351	387,204	11,971,806	3,092%
	2056	1,341,395	46,089,829	3,436%	1,176	312,367	10,556,125	3,379%
	2057	1,121,430	41,932,380	3,739%	1,020	251,078	9,232,424	3,677%
	2058	934,258	37,942,537	4,061%	882	201,109	8,030,926	3,993%
	2059	775,746	34,211,094	4,410%	760	160,551	6,962,031	4,336%
	2060-2064	2,250,766	122,300,886	5,434%	2,431	421,114	22,388,264	5,316%
	2065-2069	799,441	59,215,390	7,407%	1,032	123,425	8,990,567	7,284%
	2070-2074	259,072	22,374,886	8,637%	389	33,223	2,842,960	8,557%
	2075-2079	77,089	6,612,588	8,578%	126	8,255	708,236	8,579%
History		488,044,722	105,478,232	22%	270,892	664,598,435	127,610,696	19%
Future		592,422,536	2,599,982,285	439%	294,040	391,699,129	1,085,456,320	277%
Lifetime		1,080,467,257	2,705,460,517	250%	564,932	1,056,297,564	1,213,067,016	115%

Exhibit I-b
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio		E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio
Historical Experience	2004	1,944,195	299,291	15%	3,084	3,846,292	592,102	15%
	2005	11,092,069	704,251	6%	8,665	20,999,008	1,333,256	6%
	2006	21,603,252	127,494	1%	16,066	38,457,816	230,973	1%
	2007	32,555,280	1,234,955	4%	20,865	54,669,872	2,079,967	4%
	2008	37,076,470	2,692,008	7%	21,433	59,505,313	4,440,224	7%
	2009	36,623,997	2,011,808	5%	20,618	56,381,963	3,120,330	6%
	2010	35,876,313	3,496,382	10%	20,165	52,991,727	5,196,390	10%
	2011	35,545,109	4,691,788	13%	19,804	50,379,635	6,668,287	13%
	2012	35,553,440	5,103,199	14%	19,770	48,351,167	7,020,746	15%
	2013	36,436,415	6,537,874	18%	19,561	47,500,980	8,527,352	18%
	2014	37,236,797	11,409,113	31%	18,830	46,582,799	14,326,682	31%
	2015	36,315,574	9,732,622	27%	18,265	43,586,262	11,761,462	27%
	2016	33,877,090	12,094,253	36%	17,172	39,036,099	13,974,035	36%
	2017	31,075,766	16,399,549	53%	16,170	34,396,936	18,198,362	53%
	2018	31,612,096	13,407,281	42%	15,450	33,600,488	14,282,440	43%
	2019	33,620,859	15,536,365	46%	14,974	34,312,081	15,858,089	46%
Projected Future Experience (60 Years)	2020	34,127,742	15,307,536	45%	14,610	33,439,875	14,992,693	45%
	2021	35,909,182	17,192,914	48%	13,717	33,781,376	16,154,931	48%
	2022	46,744,278	18,098,371	39%	12,908	42,230,370	16,315,278	39%
	2023	46,686,130	20,179,237	43%	12,638	40,495,159	17,453,331	43%
	2024	45,257,128	22,680,171	50%	12,371	37,689,950	18,822,266	50%
	2025	43,841,357	25,450,553	58%	12,093	35,059,852	20,267,824	58%
	2026	42,370,065	28,467,741	67%	11,801	32,538,327	21,755,927	67%
	2027	40,921,220	31,733,061	78%	11,495	30,179,052	23,274,466	77%
	2028	39,389,485	35,247,441	89%	11,175	27,898,820	24,811,946	89%
	2029	37,802,744	39,006,111	103%	10,840	25,715,400	26,354,749	102%
	2030	36,242,950	43,202,323	119%	10,490	23,680,019	28,020,911	118%
	2031	34,609,503	47,793,875	138%	10,122	21,720,055	29,759,769	137%
	2032	32,942,810	52,469,210	159%	9,737	19,859,188	31,367,151	158%
	2033	31,251,654	57,161,591	183%	9,335	18,098,195	32,811,689	181%
	2034	29,481,172	61,773,711	210%	8,919	16,401,751	34,049,942	208%
	2035	27,707,239	66,135,980	239%	8,489	14,810,285	35,008,747	236%
	2036	25,919,979	70,117,714	271%	8,048	13,312,340	35,646,737	268%
	2037	24,106,751	73,670,504	306%	7,598	11,897,436	35,971,883	302%
	2038	22,286,043	76,692,152	344%	7,142	10,569,611	35,969,854	340%
	2039	20,519,081	79,078,261	385%	6,683	9,352,457	35,628,092	381%
	2040	18,777,108	80,755,477	430%	6,224	8,225,331	34,952,570	425%
	2041	17,087,158	81,669,289	478%	5,770	7,194,406	33,958,848	472%
	2042	15,455,183	81,849,432	530%	5,323	6,255,274	32,695,941	523%
	2043	13,899,437	81,309,523	585%	4,887	5,408,026	31,204,559	577%
	2044	12,425,838	80,094,227	645%	4,465	4,647,956	29,532,630	635%
	2045	11,041,098	78,264,935	709%	4,061	3,970,692	27,728,093	698%
	2046	9,752,652	75,852,726	778%	3,675	3,372,231	25,821,250	766%
	2047	8,563,709	72,964,904	852%	3,312	2,847,158	23,864,552	838%
	2048	7,478,618	69,669,862	932%	2,971	2,390,831	21,894,544	916%
	2049	6,494,460	66,105,707	1,018%	2,654	1,996,499	19,962,127	1,000%
	2050	5,611,445	62,428,383	1,113%	2,361	1,658,861	18,113,407	1,092%
	2051	4,824,340	58,742,876	1,218%	2,093	1,371,496	16,375,784	1,194%
	2052	4,127,529	55,046,154	1,334%	1,848	1,128,434	14,742,779	1,306%
	2053	3,515,632	51,373,269	1,461%	1,625	924,327	13,221,114	1,430%
	2054	2,980,766	47,707,905	1,601%	1,425	753,682	11,800,253	1,566%
	2055	2,517,423	44,036,897	1,749%	1,245	612,146	10,471,550	1,711%
	2056	2,117,752	40,380,163	1,907%	1,084	495,228	9,230,935	1,864%
	2057	1,774,662	36,731,307	2,070%	940	399,089	8,071,543	2,022%
	2058	1,481,582	33,234,879	2,243%	813	320,408	7,020,595	2,191%
	2059	1,232,481	29,966,093	2,431%	701	256,318	6,086,036	2,374%
	2060-2064	3,588,710	107,155,132	2,986%	2,243	674,988	19,578,226	2,901%
	2065-2069	1,281,578	51,851,518	4,046%	954	199,095	7,857,788	3,947%
	2070-2074	418,710	19,444,483	4,644%	360	54,073	2,463,120	4,555%
	2075-2079	126,494	5,685,992	4,495%	117	13,638	606,026	4,444%
History		488,044,722	105,478,232	22%	270,892	664,598,435	127,610,696	19%
Future		854,690,878	2,293,779,593	268%	271,360	553,899,705	961,692,455	174%
Lifetime		1,342,735,599	2,399,257,825	179%	542,252	1,218,498,140	1,089,303,150	89%

Exhibit II
Demonstration that the Requested Cumulative Rate Increase Passes the 58%/85% Loss Ratio Minimum
MedAmerica and Affinity Partners' Combined Nationwide Experience with Prior Approved Increases
Individual Simplicity Policy Forms

1	Accumulated value of initial earned premium	618,083,033	x	58%	=	358,488,159
2a	Accumulated value of earned premium	664,598,435				
2b	Accumulated value of prior premium rate schedule increases (2a - 1)	46,515,402	x	85%	=	39,538,092
3	Present value of future projected initial earned premium	148,657,954	x	58%	=	86,221,613
4a	Present value of future projected premium	553,899,705				
4b	Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)	405,241,751	x	85%	=	344,455,488
5	Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b					828,703,353
6a	Accumulated value of incurred claims without the inclusion of active life reserves					127,610,696
6b	Present value of future projected incurred claims without the inclusion of active life reserves					1,105,946,323
7	Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b					1,233,557,019
8	Test: 7 is not less than 5					Pass
<p>All values are accumulated or discounted at the maximum valuation interest rate for contract reserves applicable for the year of issue, which ranges from 3.5% to 4.5%.</p> <p>Future projected initial earned premium schedule (i.e., without the requested rate increase) reflects the assumed impact of CBUL and RBO.</p> <p>The future projected incurred claims (item 6b) were increased by 15% to reflect assumptions with moderately adverse experience.</p>						

Exhibit III
MedAmerica and Affinity Partners
Comparison of Current and Original Pricing Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Original Pricing Assumptions

Mortality

Mortality rates reflect the 2012 Individual Annuitant Mortality (IAM) Basic table. The mortality rates were adjusted based on historical mortality experience by gender, marital status, attained age, and duration. The adjusted 2012IAM table was then brought forward to 2019 using the 2012IAM attained age mortality improvement scale (i.e., G2 projection scale). These adjustment factors can be found in Exhibit A-1a and A-1c of Appendix A of the actuarial memorandum.

1983 GAM Table without selection was assumed in all jurisdictions except for in California where the 1994 GAM Table was used.

Lapse Rates

Voluntary lapse rates (excludes benefit expiry) vary by policy duration (ultimate for 10+), attained age (ultimate for 65+), benefit period (lifetime or non-lifetime), inflation protection option (auto or non-auto inflation), marital status, and premium payment option. A summary of the ultimate lapse rates by key characteristics for lifetime-pay policies can be found in Section 6 of the actuarial memorandum.

For the ten-pay option, a reduction of 65% of the durational lapse rates is assumed for durations one through four, a reduction of 70% of the durational lapse rates is assumed for durations five through eight, and 0% lapse thereafter. For the paid up at age 65 option, a reduction of 50% of the durational lapse rates is assumed until age 55, a reduction of 75% of the durational lapse rates is assumed for ages 55 to 59, and 0% lapse thereafter. For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of the durational lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of the durational lapse rates thereafter.

Lapse rates vary by duration, premium payment option, and issue age.

Lifetime-Pay Lapse Rates						
Duration	Issue Age Band					
	<60	60-64	65-69	70-74	75-79	80+
1	10.0%	11.0%	12.0%	12.0%	12.0%	12.0%
2	7.0%	7.0%	7.0%	6.0%	4.0%	2.0%
3	5.0%	4.0%	3.0%	3.0%	3.0%	2.0%
4	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%
5	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%
6+	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%

For the 10-year payment option, a reduction of 50% of these lapse rates was assumed for durations 1 to 5, and 0% lapse thereafter. For the paid up at age 65 option, a reduction of 50% of these lapse rates was assumed until age 60, and 0% lapse thereafter. For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of these lapse rates was assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates was assumed after the reduction of premiums.

Exhibit III
MedAmerica and Affinity Partners
Comparison of Current and Original Pricing Assumptions
Individual Simplicity Policy Forms

Current Assumptions	Original Pricing Assumptions
Benefit Expiry Rates	
Benefit expiry rates reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on the 2017 Milliman <i>Long-Term Care Guidelines</i> (<i>Guidelines</i>) with adjustments for historical benefit expiry experience and vary by gender, benefit period, and attained age. A table containing the benefit expiry rates is provided in Section 6 of the actuarial memorandum.	Benefit expiry was not separated from the lapse assumption.
Morbidity	
Expected claim costs are developed using the 2017 <i>Guidelines</i> with adjustments for underwriting selection, an all-lives exposure basis, and two years of retrospective improvement to bring the <i>Guidelines</i> forward to 2019. The claim costs were further adjusted based on historical claim experience by attained age, coverage type, benefit period (non-lifetime vs. lifetime), and payment type, to the extent credible. These adjustment factors can be found in Exhibit A-5a of Appendix A of the actuarial memorandum.	Original expected claim costs were developed using the 2002 <i>Guidelines</i> with best-estimate (with no explicit margin) adjustments for an all-lives exposure basis. The claim costs were further adjusted based on MedAmerica's available experience at the time.
Interest Rate	
The current most-likely earnings rate assumption is 4.5%. This rate represents MedAmerica's expectation of its long-term investment earnings rate based on the average net investment earnings rate projected for MedAmerica's 2019 cash flow testing.	In all jurisdictions except California, an original earnings rate assumption of 6.5% was assumed for issue ages less than 60, decreasing by 12.5 basis points for each age over 59 and less than 75. For example, at issue age 65 the assumed rate was 5.75%. For issue ages 75 and over, 4.5% was assumed. In California, 5.25% was assumed for all issue ages.
The maximum valuation interest rate applicable to the year of issue ranges from 3.5% to 4.5% and averages 4.2%.	
Improvement	
Annual improvement in the mortality and morbidity assumptions is assumed for 10 years starting in 2020. Annual improvement factors vary by attained age and gender based on the G2 improvement scale from the 2012IAM table.	No mortality improvement was assumed. Morbidity improvement of 1.0% was assumed for 20 years for both females and males.

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and 2012 Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions

2012 Nationwide Rate Increase Assumptions

Mortality

Mortality rates reflect the 2012 Individual Annuitant Mortality (IAM) Basic table. The mortality rates were adjusted based on historical mortality experience by gender, marital status, attained age, and duration. The adjusted 2012IAM table was then brought forward to 2019 using the 2012IAM attained age mortality improvement scale (i.e., G2 projection scale). These adjustment factors can be found in Exhibit A-1a and A-1c of Appendix A of the actuarial memorandum.

1994 GAM Table adjusted by gender using durational factors which reflect the impact of both mortality selection and improvement. The durational adjustment factors were developed for MAPA; MAPA's two sister companies, MAFL and MANY (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners based on historical experience from inception through December 31, 2011 on all policy forms, except the recently priced FlexCare policy form.

Duration	Durational Factor	
	Male	Female
1	25%	25%
2	40%	40%
3	45%	45%
4	47%	48%
5	50%	51%
6	52%	54%
7	55%	57%
8	57%	60%
9	61%	63%
10	64%	66%
11	68%	69%

Duration	Durational Factor	
	Male	Female
12	71%	72%
13	75%	75%
14	76%	77%
15	78%	80%
16	79%	82%
17	81%	84%
18	82%	86%
19	83%	89%
20	85%	91%
21+	86%	93%

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and 2012 Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Lapse Rates

Voluntary lapse rates (excludes benefit expiry) vary by policy duration (ultimate for 10+), attained age (ultimate for 65+), benefit period (lifetime or non-lifetime), inflation protection option (auto or non-auto inflation), marital status, and premium payment option. A summary of the ultimate lapse rates by key characteristics for lifetime-pay policies can be found in Section 6 of the actuarial memorandum.

For the ten-pay option, a reduction of 65% of the durational lapse rates is assumed for durations one through four, a reduction of 70% of the durational lapse rates is assumed for durations five through eight, and 0% lapse thereafter. For the paid up at age 65 option, a reduction of 50% of the durational lapse rates is assumed until age 55, a reduction of 75% of the durational lapse rates is assumed for ages 55 to 59, and 0% lapse thereafter. For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of the durational lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of the durational lapse rates thereafter.

2012 Nationwide Rate Increase Assumptions

Lapse rates vary by duration, premium payment option, and issue age, and were developed based on historical experience for Simplicity and Simplicity ii individual policies issued by MedAmerica and its affinity partners from inception through December 31, 2011.

Lifetime-Pay Lapse Rates				
Duration	Issue Age Band			
	<40	40-49	50-59	60+
1	16.00%	9.00%	5.50%	5.75%
2	16.00%	9.00%	4.75%	4.75%
3	11.00%	5.50%	4.00%	3.50%
4	7.00%	4.50%	3.00%	3.00%
5	5.00%	3.50%	2.75%	2.25%
6	3.00%	2.00%	2.00%	1.75%
7+	1.50%	1.50%	1.50%	1.50%

For the 10-pay option, a reduction of 50% of these lapse rates is assumed for durations 1 to 5, and 0% lapse thereafter. For the paid up at 65 option, a reduction of 50% of these lapse rates is assumed until age 60, and 0% lapse thereafter. For the reduced after 65 and reduced after 70 pay options, a reduction of 50% of these lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates is assumed after the reduction of premiums.

Benefit Expiry Rates

Benefit expiry rates reflect assumed policy termination due to exhaustion of benefits on limited benefit period policies. The rates are based on the 2017 Milliman *Long-Term Care Guidelines (Guidelines)* with adjustments for historical benefit expiry experience and vary by gender, benefit period, and attained age. A table containing the benefit expiry rates is provided in Section 6 of the actuarial memorandum.

Benefit expiry was not separated from the lapse assumption.

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and 2012 Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions	2012 Nationwide Rate Increase Assumptions
Morbidity	
Expected claim costs are developed using the 2017 <i>Guidelines</i> with adjustments for underwriting selection, an all-lives exposure basis, and two years of retrospective improvement to bring the <i>Guidelines</i> forward to 2019. The claim costs were further adjusted based on historical claim experience by attained age, coverage type, benefit period (non-lifetime vs. lifetime), and payment type, to the extent credible. These adjustment factors can be found in Exhibit A-5a of Appendix A of the actuarial memorandum.	Expected claim costs are the original pricing claim costs, adjusted to an all-lives exposure base. The claim costs are further adjusted based on historical claim experience on a durational basis, to the extent credible.
Interest Rate	
The current most-likely earnings rate assumption is 4.5%. This rate represents MedAmerica's expectation of its long-term investment earnings rate based on the average net investment earnings rate projected for MedAmerica's 2019 cash flow testing.	The prior earnings rate assumption was 5.25%.
The maximum valuation interest rate applicable to the year of issue ranges from 3.5% to 4.5% and averages 4.2%.	
Improvement	
Annual improvement in the mortality and morbidity assumptions is assumed for 10 years starting in 2020. Annual improvement factors vary by attained age and gender based on the G2 improvement scale from the 2012IAM table.	No mortality improvement was assumed; however, the ultimate mortality level was determined by assuming mortality improvement of 1.0% for males and 0.5% for females for 15 years. Embedded in the original pricing claim costs is a morbidity improvement assumption of 1.0% per year for 20 years for both females and males.

Appendix A

Development of and Justification for Current Assumptions

This appendix describes the development of and justification for the current actuarial assumptions used in this filing.

The persistency and morbidity assumptions were developed using historical experience and predictive analytics. Where actual experience was limited or did not exist, industry experience and actuarial judgment was also used. The experience used to develop these assumptions includes historical experience of MedAmerica Insurance Company (MAPA); MAPA's two sister companies, MedAmerica Insurance Company of Florida (MAFL) and MedAmerica Insurance Company of New York (MANY) (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners that issued the same products. Additionally, experience on other blocks of business originally issued by MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business is also used. For persistency, policy termination experience from January 2008 through December 2017, with runout through March 2018, was used. For morbidity, claim experience from January 2008 through December 2017 was used, with runout through December 2018.

Improvement assumptions for mortality and morbidity were developed based on individual annuitant or industry experience, along with actuarial judgment. The rate increase dependent assumptions were developed using historical experience, and actuarial judgment where experience was limited or did not exist.

The sections that follow provide more detail on the development of and justification for the current assumptions that are material to the projections in this filing.

Persistency

The policy persistency assumptions were developed based on detailed historical experience from January 2008 through December 2017, with runout through March 2018, for MedAmerica's organic (including affinity partners) and acquired business. Experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

Mortality

The mortality assumption utilizes the 2012 Individual Annuitant Mortality (IAM) Basic table with experience adjustments.

Exhibit A-1 supports the mortality assumption and provides the following information by marital status, gender, policy duration, and attained age.

- Exhibit A-1a – Provides the adjustment factors that are to be applied to the 2012IAM hazard rates; the adjusted hazard rates are converted back into mortality probabilities to create the mortality assumption produced by the predictive model. Attained age adjustment factors are applicable to only policy durations 7 and later.
- Exhibit A-1b – Provides a summary of actual-to-modeled (A:M) mortality experience for all products of MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business.
 - Policy year exposure [A] reflects the length of time a covered life is exposed to the risk of death (i.e., exact exposure basis).
 - Actual deaths [B]
 - Mortality probabilities underlying actual experience [C], 2012IAM [D], and the modeled assumption [E]. The modeled mortality probabilities capture the adjustment factors from Exhibit A-1a that were produced by the predictive model. Mortality probabilities were calculated by first calculating the hazard rate of mortality, then transforming into a probability. For example, the actual mortality probability $[C] = 1 - \text{EXP}(-[B] / [A])$.
 - A:M ratios are calculated as actual mortality probabilities to the 2012IAM mortality probabilities [F] and to the modeled assumption [G]. The modeled A:M [G] provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.
- Exhibit A-1c – Provides an additional attained age adjustment that was developed to better align the composite termination (i.e., mortality and voluntary lapse combined) assumption with actual experience. Similar to the attained age adjustment factors in Exhibit A-1a, the additional adjustments are applicable to only policy durations 7 and later. The adjustment from Exhibit A-1c is excluded from Exhibit A-1b, but it is included with the composite termination assumptions in Exhibit A-3 described below.

Appendix A

Development of and Justification for Current Assumptions

For projection purposes, the adjusted 2012IAM table is brought forward to 2019 using the G2 improvement scale.

Lifetime-Pay Voluntary Lapse Assumption

The voluntary lapse assumption reflects the 2017 cash flow testing voluntary lapse assumption with experience adjustments for attained age, benefit period (lifetime or non-lifetime), inflation protection option (auto or non-auto), marital status, and product cohort.

The attained age adjustment factors developed from the predictive model produced a U-shaped pattern (i.e., decreased and then increased) by attained age. However, the attained age adjustment factors are held constant for ages 65 and older to produce an ultimate voluntary lapse assumption that is constant rather than increasing by attained age. The adjustments are held constant after this point because an increasing attained age lapse trend is not widely used in the industry, and this increasing lapse trend may be due to miscoding a death or underreporting of deaths in the Social Security Death Master File. An additional attained age adjustment to mortality was developed (Exhibit A-1c) in order to capture these terminations (i.e., higher lapses at older attained ages) such that the combined mortality and voluntary lapse assumption better aligns with actual experience as described in Exhibit A-3 below.

The ultimate voluntary lapse probabilities are shown in Section 6 of the actuarial memorandum. These ultimate voluntary lapse probabilities are applicable for attained ages 65 and older at policy durations 10 and later. Only these ultimate voluntary lapse probabilities are material to the projections given the age of this cohort.

Exhibit A-2 supports the voluntary lapse assumption. It provides a comparison of A:M voluntary lapse experience for all products of MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business, and includes the following:

- Policy year exposure [A] reflects the length of time a covered life is exposed to the risk of lapse (i.e., exact exposure basis).
- Actual lapses [B]
- Lapse probabilities underlying actual experience [C], unadjusted [D], and the modeled assumption [E]. The modeled voluntary lapse probabilities capture the assumptions produced by the predictive model (i.e., include the U-shaped attained age adjustments) to demonstrate the fit of the predictive model. The attained-age cap is captured with the composite termination assumptions in Exhibit A-3 as described below. Lapse probabilities were calculated by first calculating the hazard rate of lapse, then transforming into a probability. For example, the actual lapse probability $[C] = 1 - \text{EXP}(-[B] / [A])$.
- A:M ratios are calculated as actual lapse probabilities to the unadjusted lapse probabilities [F] and the modeled assumption [G]. The modeled A:M [G] provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

The experience underlying Exhibit A-2 reflects lifetime-pay policies for policy durations 10 and later to focus on the fit of the ultimate voluntary lapse assumption and excludes "shock" lapses. For certain policies there have been prior rate increases and thus the option to lapse with a contingent benefit (i.e., shock lapse). Additionally, some policy forms offered an optional shortened non-forfeiture benefit. Policies that elected one of these options were not counted as a voluntary lapse; however, their annual policy exposure was valued up to the date of election.

Limited-Pay Voluntary Lapse Assumption

For the limited-pay options, the voluntary lapse assumption is a function of the lifetime-pay voluntary lapse assumption and is similar to that used in original pricing. The smoothed lapse rates are a scalar of the lifetime-pay lapse rates. Less than 2% of the in-force policies have a limited-pay option that will be subject to the voluntary lapse assumption after the first five years of the projection because they will not yet be paid-up due to the length of the payment option for these policies. As a result, the impact of the limited-pay voluntary lapse assumptions on the projections is assumed to be immaterial.

For the ten-pay, paid-up at age 65, reduced after age 65, and reduced after age 70 payment options, the scalars were developed from a comparison of the lifetime-pay derived lapse rates to the limited-pay option's derived lapse rates based on MedAmerica and its affinity partners' experience on all products combined. The relationships derived

Appendix A

Development of and Justification for Current Assumptions

from this analysis were used to develop the smoothed lapse assumptions as shown in Section 6 of the actuarial memorandum.

Composite Termination

Exhibit A-3 supports the composite termination (i.e., mortality and voluntary lapse combined) assumption. It provides a comparison of actual-to-expected (A:E) composite termination experience for all products of MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business, and includes the following:

- Policy year exposure [A] reflects the length of time a covered life is exposed to the risk of termination (i.e., exact exposure basis).
- Actual composite terminations [B]
- Composite termination probabilities underlying actual experience [C] and the expected assumption [D]. The expected composite termination probabilities capture all of the experience adjustments for mortality (i.e., Exhibits A-1a and A-1c) and voluntary lapse (i.e., attained age cap). Termination probabilities were calculated by first calculating the hazard rate of termination, then transforming into a probability. For example, the actual termination probability $[C] = 1 - \text{EXP}(-[B] / [A])$.
- A:E ratios are calculated as actual termination probabilities to the expected composite termination probabilities [E]. The A:E [E] provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

The experience underlying Exhibit A-3 reflects lifetime-pay policies for policy durations 10 and later to focus on the fit of the ultimate composite termination assumption. It also excludes "shock" lapses as described above for Exhibit A-2.

Benefit Expiry

Benefit expiry probabilities reflect assumed policy lapses due to exhaustion of benefits based on the 2017 Milliman *Long-Term Care Guidelines (Guidelines)* with experience adjustments and vary by attained age, gender, and benefit period. Insureds with lifetime benefits do not have an expiry assumption (i.e., probability of 0%). The final benefit expiry assumptions are provided in Section 6 of the actuarial memorandum.

Exhibit A-4 supports the benefit expiry assumption. It provides a comparison of A:E benefit expiry experience for all products of MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business, and includes the following:

- Policy year exposure [A] reflects the length of time a covered life is exposed to the risk of benefit expiry (i.e., exact exposure basis).
- Actual benefit expiries [B]
- Benefit expiry probabilities underlying actual experience [C], 2017 *Guidelines* [D], and the expected assumption [E]. The expected benefit expiry probabilities capture the assumptions from Section 6 of the actuarial memorandum. Benefit expiry probabilities were calculated by first calculating the hazard rate of benefit expiry, then transforming into a probability. For example, the actual benefit expiry probability $[C] = 1 - \text{EXP}(-[B] / [A])$.
- A:E ratios are calculated as actual benefit expiry probabilities to the 2017 *Guidelines* probabilities [F] and the expected assumption [G]. The expected A:E [G] provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.

The experience underlying Exhibit A-4 excludes lifetime benefit periods because benefit expiry is not applicable. It also excludes ages less than 65 because the assumed benefit expiry assumption is 0% and actual experience reflects less than 2% of actual expiries. The experience underlying Exhibit A-4 reflects policy durations 7 and later.

Appendix A

Development of and Justification for Current Assumptions

Morbidity

The claim costs were developed using the 2017 *Guidelines* with experience adjustment factors based on all products of MedAmerica, its affinity partners, and any acquired business from January 2008 through December 2017, with runout through December 2018. The experience adjustment factors were developed using predictive analytics as described in the Predictive Analytics section below.

- Exhibit A-5a – provides the adjustment factors that are to be applied to the 2017 *Guidelines* claim costs for the Simplicity and Simplicity ii Individual policy forms.
- Exhibit A-5b – provides a summary of A:E experience for the Simplicity and Simplicity ii Individual policy forms. The experience underlying this exhibit is for policy durations 7 and later only.
 - Exposure [A] reflects the length of time a covered life is in force (i.e., an exact exposure basis).
 - Actual incurred claim counts [B] and dollars [C] are based on historical claim experience from inception through December 2017, with runout through December 2018. Actual incurred claim dollars were valued as paid claims plus claim reserves. Paid claims and claim reserves were discounted to the year of incurral.
 - 2017 *Guidelines* incurred claims [D] are valued as the 2017 *Guidelines* claim costs multiplied by actual all-lives exposure. The claim costs vary by gender, attained age, policy duration, benefit period, elimination period, payment type, level of home care coverage, level of assisted living facility coverage, inflation type, and coverage type (comprehensive/facility only/home health care only). Policy design, claims adjudication, and degree of underwriting were considered in developing the claim costs.
 - Expected incurred claims [E] are calculated by applying each applicable adjustment from Exhibit A-5a to the 2017 *Guidelines* incurred claims [D].
 - A:E ratios are calculated as actual incurred claims to the 2017 *Guidelines* incurred claims [F] and expected incurred claims [G]. The expected A:E [G] provides an indication of fit. This fit will not be perfect (i.e., ratios deviate from 1.0) because the main goal is to develop an assumption that generalizes well to new data by balancing assumption complexity and fit on the historical experience.
- Exhibit A-5c – provides information similar to Exhibit A-5b, except provides the experience for all products of MedAmerica and its affinity partners, and MedAmerica's other acquired blocks of business. Like Exhibit A-5b, this exhibit includes only experience for policy durations 7 and later.

For projection purposes, the 2017 *Guidelines* are brought forward to 2019 using the G2 improvement scale.

Prospective Improvement

For projected mortality and morbidity improvement, the G2 improvement scale from the 2012IAM mortality table was used. The G2 improvement scale varies by attained age and gender. It is applied beginning in the first projection year and continues for 10 projection years.

Rate Increase Dependent Assumptions

At the time of a rate increase, insureds have options to elect a contingent benefit upon lapse (CBUL) or reduced benefit options (RBO). Adverse selection is assumed relative to CBUL and RBO elections. These insured behavior assumptions are provided in Section 6 of the actuarial memorandum. These assumptions are based on MedAmerica and its affinity partners, and MedAmerica's acquired business's combined actual CBUL and RBO election rate experience and actuarial judgment—particularly at the higher rate increase magnitudes where limited experience exists.

Contingent Benefit Upon Lapse Election

The assumed CBUL election rate is based on the requested rate increase and is applied on a seriatim basis. No CBUL elections are assumed for limited-pay policies.

Appendix A

Development of and Justification for Current Assumptions

Reduced Benefit Options

We assume that those electing RBO will reduce their benefits so that premiums after the increase are closer to those before the increase. We assume that the percent reduction in premium corresponds to an equivalent percent reduction in claims. We assume an RBO election rate based on the requested rate increase and it is applied on a seriatim basis. No RBO elections are assumed for limited-pay policies.

The reduction to premium and claims then varies based on the level of the rate increase and can then be determined as follows:

Reduction to premium and claims due to the election of RBO
= $1 - (\text{Average premium level after the rate increase with RBO election} / \text{Premium level after the full rate increase without any RBO election})$, where

Average premium level after the rate increase with RBO election
= weighted average premium level of those assumed to elect RBO with those assumed to accept the full rate increase

Adverse Selection

The adverse selection assumption is a function of the CBUL and RBO election rates, such that the relative increase to morbidity due to adverse selection varies by the rate increase's magnitude. The increase to morbidity due to adverse selection was developed from the following formula and actuarial judgment. We assume that at the time of the rate increase, insureds that elect a CBUL will be selective in that their relative morbidity is 25% lower than that of the remaining pool. Similarly, we assume that at the time of the rate increase, insureds that elect an RBO will be selective in that their relative morbidity is 12.5% lower than that of the remaining pool.

$\text{PoolMorb} = \text{AdvSelMorb} \times (1 - \text{CBUL} - \text{RBO}) + [(1 - 25\%) \times \text{AdvSelMorb}] \times \text{CBUL} + [(1 - 12.5\%) \times \text{AdvSelMorb}] \times \text{RBO}$, where

PoolMorb = morbidity of the pool before the rate increase = 1.0
AdvSelMorb = adverse morbidity of the remaining pool after the rate increase due to selective lapses
CBUL = percentage of insureds that elect CBUL
RBO = percentage of insureds that elect RBO

Solving the above for the adverse selection component results in the following formula:

Adverse Selection = $1 / (1 - 25\% \times \text{CBUL} - 12.5\% \times \text{RBO})$

Predictive Analytics

In developing the persistency and morbidity experience adjustment factors, predictive analytics was employed in the form of a penalized generalized linear model (GLM).

A penalized GLM is similar to a traditional GLM. The only difference is that it adds an additional constraint that penalizes the size of the model's coefficients in order to control overfitting the model to the historical data. This penalty placed on the coefficients can be seen as a credibility lever, which controls how much weight is given to the company's actual experience. A high penalty would give no weight to the data, leaving the benchmark assumption (i.e., the 2017 *Guidelines* for morbidity) unadjusted. No penalty would give full weight to the company's actual data potentially making large adjustments to the benchmark, which could be overfitting the actual experience. When using a penalized GLM, it is important to choose a penalty that gives the right amount of weight to the actual data to avoid underfitting or overfitting the experience.

A standard approach for choosing such a penalty is to use a *k*-fold cross-validation to test a series of penalty values. A *k*-fold cross-validation splits the data into *k* subsets and iteratively trains and tests the model independently on each subset of the data. This process gives an estimation of how well a model will generalize to new data that was not used to develop the assumption. Through the *k*-fold cross-validation we evaluated the impact the penalty had on the model's generalizability by testing a range of 100 penalties. We selected a penalty to balance minimizing the *k*-fold cross-validation prediction error with the generalizability of the model. This allows for a statistically robust and automated process to determine the amount of weight to give actual experience versus the benchmark assumption.

Exhibit A-1a
Mortality Hazard Rate Adjustment Factors
All Products

Attained Age	Gender		Marital Status		Duration	Factor
	Male	Female	Married	Single		
<55	0.99	1.00	0.99	1.01	1	0.81
55	0.97	0.99	0.97	1.01	2	0.70
56	0.97	0.98	0.95	1.01	3	0.63
57	0.95	0.97	0.93	1.02	4	0.59
58	0.93	0.96	0.91	1.02	5	0.56
59	0.91	0.93	0.89	1.02	6	0.66
60	0.89	0.89	0.88	1.01	7	0.75
61	0.85	0.86	0.85	1.00	8	0.81
62	0.85	0.86	0.84	1.00	9	0.84
63	0.84	0.85	0.82	1.00	10	0.86
64	0.84	0.84	0.81	1.01	11	0.90
65	0.87	0.84	0.81	1.01	12	0.92
66	0.88	0.85	0.81	1.01	13	0.93
67	0.87	0.82	0.81	1.00	14	0.96
68	0.91	0.82	0.82	1.01	15	0.98
69	0.95	0.85	0.84	1.02	16	0.98
70	0.97	0.85	0.85	1.02	17	0.98
71	0.99	0.84	0.86	1.03	18	0.98
72	1.02	0.85	0.87	1.04	19	0.98
73	1.03	0.85	0.89	1.03	20+	0.98
74	1.04	0.85	0.90	1.04		
75	1.05	0.86	0.91	1.04		
76	1.08	0.87	0.92	1.04		
77	1.11	0.92	0.94	1.07		
78	1.09	0.94	0.95	1.05		
79	1.08	0.94	0.95	1.02		
80	1.09	0.93	0.96	1.04		
81	1.10	0.95	0.97	1.04		
82	1.08	0.93	0.96	1.04		
83	1.08	0.91	0.95	1.04		
84	1.03	0.89	0.96	1.02		
85	1.06	0.92	0.99	1.02		
86	1.04	0.93	0.99	1.01		
87	1.04	0.90	1.00	0.99		
88	1.07	0.90	1.00	0.99		
89	1.13	0.94	0.99	1.01		
90	1.09	0.95	0.99	1.02		
91	1.07	0.96	1.00	1.02		
92	1.09	1.00	1.01	1.03		
93	1.06	1.01	1.02	1.03		
94	1.03	1.00	1.01	1.03		
95	1.01	1.00	0.99	1.04		
96	1.01	1.01	0.99	1.05		
97	1.00	1.02	0.99	1.05		
98	1.00	1.04	0.99	1.05		
99	0.99	1.04	1.00	1.04		
100	0.99	1.03	1.00	1.03		
101	0.99	1.02	1.00	1.02		
102	0.98	1.01	0.99	1.01		
103	0.99	1.01	0.99	1.00		
104+	0.99	1.00	1.00	1.01		

Exhibit A-1b
Actual-to-Modeled Mortality Experience 2008-2017
Policy Durations 7+
All Products

Product or Insured Characteristic	Policy Year Exposure [A]	Actual		Mortality Probability		Actual-to-Modeled Mortality Probability	
		Deaths [B]	Probability [C]	2012IAM [D]	Modeled [E]	2012IAM [F] = [C] / [D]	Modeled [G] = [C] / [E]
Marital Status							
Married	386,931	5,992	1.5%	1.8%	1.6%	0.86	0.99
Single	392,172	9,243	2.3%	2.4%	2.3%	0.97	1.00
Gender							
Female	452,361	7,931	1.7%	2.0%	1.7%	0.88	0.99
Male	326,742	7,304	2.2%	2.3%	2.2%	0.98	1.00
Policy Duration							
7-9	204,938	1,429	0.7%	1.0%	0.7%	0.70	0.97
10-14	315,361	4,614	1.5%	1.7%	1.5%	0.87	0.99
15-19	172,971	5,090	2.9%	2.9%	2.9%	1.00	1.01
20-24	69,899	3,138	4.4%	4.3%	4.4%	1.03	1.00
25+	15,933	964	5.9%	5.7%	5.9%	1.03	0.99
Attained Age							
<65	278,751	776	0.3%	0.4%	0.3%	0.71	0.95
65-69	121,892	789	0.6%	0.9%	0.7%	0.70	0.98
70-74	121,461	1,396	1.1%	1.4%	1.2%	0.80	0.99
75-79	111,354	2,505	2.2%	2.4%	2.2%	0.93	1.00
80-84	84,877	3,624	4.2%	4.3%	4.2%	0.97	1.00
85+	60,768	6,145	9.6%	9.5%	9.6%	1.01	1.00
Total	779,103	15,235	1.9%	2.1%	1.9%	0.93	1.00

Exhibit A-1c
Composite Termination Attained Age Mortality Adjustment
For Policy Durations 7+
All Products

Attained Age	Adjustment
<55	1.00
55	1.00
56	1.00
57	1.00
58	1.00
59	1.00
60	1.00
61	1.00
62	1.00
63	1.00
64	1.00
65	1.00
66	1.00
67	1.00
68	1.00
69	1.00
70	1.00
71	1.01
72	1.01
73	1.01
74	1.01

Attained Age	Adjustment
75	1.02
76	1.02
77	1.03
78	1.03
79	1.03
80	1.03
81	1.04
82	1.04
83	1.04
84	1.04
85	1.05
86	1.05
87	1.06
88	1.06
89	1.06
90	1.06
91	1.07
92	1.07
93	1.07
94	1.07
95+	1.07

Exhibit A-2
Actual-to-Modeled Voluntary Lapse Experience 2008-2017
Lifetime-Pay for Policy Durations 10+
All Products

Product or Insured Characteristic	Policy Year	Actual		Lapse Probability		Actual-to-Modeled Lapse Probability	
	Exposure	Lapses	Probability	Unadjusted	Modeled	Unadjusted	Modeled
	[A]	[B]	[C]	[D]	[E]	[F] = [C] / [D]	[G] = [C] / [E]
Marital Status							
Married	226,840	1,757	0.8%	1.0%	0.8%	0.76	0.98
Single	252,968	2,338	0.9%	0.9%	0.9%	1.02	1.01
Benefit Period							
Non-Lifetime	343,952	3,341	1.0%	1.0%	1.0%	0.95	1.01
Lifetime	135,856	754	0.6%	0.8%	0.6%	0.68	0.95
Inflation							
Non-Auto	177,263	2,052	1.2%	1.0%	1.1%	1.13	1.01
Auto	302,544	2,043	0.7%	0.9%	0.7%	0.73	0.98
Cohort ^[1]							
Simplicity Individual	34,774	314	0.9%	0.6%	0.7%	1.50	1.30
Attained Age							
<65	113,757	1,078	0.9%	0.9%	0.8%	1.01	1.14
65-69	67,892	376	0.6%	0.9%	0.6%	0.59	0.91
70-74	79,255	523	0.7%	1.0%	0.7%	0.68	0.92
75-79	88,328	649	0.7%	1.0%	0.8%	0.74	0.93
80-84	74,228	677	0.9%	1.0%	0.9%	0.94	0.96
85+	56,348	792	1.4%	1.0%	1.4%	1.45	1.01
Total	479,808	4,095	0.8%	1.0%	0.9%	0.89	1.00

[1] Series characteristic captures the experience of Simplicity Individual policies only, while other characteristics capture the pooled experience of products of MedAmerica, its affinity partners, and MedAmerica's acquired blocks of business.

Exhibit A-3
Actual-to-Expected Composite^[1] Termination Experience 2008-2017
Lifetime-Pay for Policy Durations 10+
All Products

Product or Insured Characteristic	Policy Year Exposure [A]	Actual		Expected Termination Probability ^[1] [D]	Actual-to-Expected Termination Probability ^[1] [E] = [C] / [D]
		Terminations [B]	Probability [C]		
Marital Status					
Married	226,840	6,737	2.9%	2.9%	1.00
Single	252,968	10,430	4.0%	3.9%	1.03
Gender					
Female	291,631	9,451	3.2%	3.2%	1.01
Male	188,176	7,716	4.0%	3.9%	1.03
Benefit Period					
Non-Lifetime	343,952	13,461	3.8%	3.8%	1.02
Lifetime	135,856	3,706	2.7%	2.6%	1.03
Inflation					
Non-Auto	177,263	9,333	5.1%	4.9%	1.05
Auto	302,544	7,834	2.6%	2.6%	0.99
Cohort ^[2]					
Simplicity Individual	34,774	604	1.7%	1.6%	1.11
Policy Duration					
10-14	256,833	6,828	2.6%	2.5%	1.07
15-19	145,062	5,757	3.9%	3.9%	0.99
20-24	62,763	3,496	5.4%	5.4%	1.00
25+	15,150	1,086	6.9%	7.1%	0.98
Attained Age					
<65	113,757	1,466	1.3%	1.2%	1.11
65-69	67,892	883	1.3%	1.3%	0.99
70-74	79,255	1,488	1.9%	1.9%	1.00
75-79	88,328	2,733	3.0%	3.0%	1.01
80-84	74,228	3,966	5.2%	5.1%	1.02
85+	56,348	6,631	11.1%	10.9%	1.01
Total	479,808	17,167	3.5%	3.4%	1.02

[1] Combination of mortality and voluntary lapse

[2] Series characteristic captures the experience of Simplicity Individual policies only, while other characteristics capture the pooled experience of products of MedAmerica, its affinity partners, and MedAmerica's acquired blocks of business.

Exhibit A-4
Actual-to-Expected Benefit Expiry Experience 2008-2017
Policy Durations 7+
All Products

Product or Insured Characteristic	Policy Year	Actual		Benefit Expiry Probability		Actual-to-Expected Benefit Expiry	
	Exposure ^[1]	Benefit Expiry	Probability	2017 <i>Guidelines</i>	Expected ^[2]	2017 <i>Guidelines</i>	Expected ^[2]
	[A]	[B]	[C]	[D]	[E]	[F] = [C] / [D]	[G] = [C] / [E]
Gender							
Female	226,513	1,317	0.6%	0.5%	0.6%	1.07	1.02
Male	162,541	445	0.3%	0.3%	0.3%	0.99	0.97
Benefit Period							
1 Year	21,879	139	0.6%	0.7%	0.7%	0.91	0.88
2 Year	59,932	533	0.9%	0.7%	0.8%	1.20	1.13
3 Year	181,848	722	0.4%	0.4%	0.4%	0.96	0.93
4 Year	52,938	188	0.4%	0.3%	0.4%	1.05	0.99
5 Year	66,951	175	0.3%	0.2%	0.2%	1.19	1.12
6 Year	4,677	5	0.1%	0.0%	0.0%	2.92	2.80
10 Year	830	0	0.0%	0.0%	0.0%	0.00	0.00
Attained Age							
<75	186,976	86	0.0%	0.1%	0.1%	0.64	0.83
75-79	85,088	145	0.2%	0.2%	0.2%	0.73	0.90
80-84	66,442	376	0.6%	0.6%	0.6%	1.01	1.01
85-89	36,785	544	1.5%	1.3%	1.5%	1.10	0.99
90-94	11,698	466	3.9%	3.0%	3.7%	1.30	1.06
95+	2,066	145	6.8%	5.6%	6.3%	1.22	1.07
Total	389,054	1,762	0.5%	0.4%	0.5%	1.05	1.00

[1] Experience excludes lifetime benefit periods and ages less than 65

[2] Expected = Rates in Section 6 of the actuarial memorandum

Exhibit A-5a
MedAmerica and Affinity Partners
Morbidity Adjustment Factors
Simplicity and Simplicity ii Individual Policy Forms Combined

Attained Age	Product Specific Adjustment Factor
<55	1.02
55	1.02
56	1.02
57	1.03
58	1.04
59	1.04
60	1.02
61	1.02
62	1.02
63	1.01
64	1.02
65	1.02
66	1.02
67	1.02
68	1.02
69	1.02
70	1.02
71	1.01
72	1.01
73	1.00
74	1.00
75	1.00
76	1.00
77	1.01
78	1.02
79	1.02
80	1.02
81	1.02
82	1.02
83	1.02
84	1.02
85	1.01
86	1.01
87	1.01
88	1.01
89	1.01
90	1.01
91	1.01
92	1.00
93	1.00
94	1.00
95	1.00
96	1.00
97	1.00
98	1.00
99	1.00
100	1.00
101+	1.00

Attained Age	Payment Type Adjustment Factor
<55	1.02
55	1.02
56	1.02
57	1.03
58	1.04
59	1.04
60	1.02
61	1.02
62	1.02
63	1.01
64	1.02
65	1.02
66	1.02
67	1.02
68	1.02
69	1.02
70	1.02
71	1.01
72	1.01
73	1.00
74	1.00
75	1.00
76	1.00
77	1.01
78	1.02
79	1.02
80	1.02
81	1.02
82	1.02
83	1.02
84	1.02
85	1.01
86	1.01
87	1.01
88	1.01
89	1.01
90	1.01
91	1.01
92	1.00
93	1.00
94	1.00
95	1.00
96	1.00
97	1.00
98	1.00
99	1.00
100	1.00
101+	1.00

Attained Age	Non-MANY Adjustment Factor	MANY Adjustment Factor
<55	1.02	1.00
55	1.02	1.00
56	1.02	1.00
57	1.02	1.01
58	1.02	1.01
59	1.01	1.02
60	0.99	1.02
61	0.98	1.01
62	0.98	1.01
63	0.98	1.00
64	0.99	0.99
65	1.00	0.98
66	1.01	0.98
67	1.02	0.98
68	1.04	0.98
69	1.05	0.99
70	1.05	0.99
71	1.04	0.99
72	1.04	0.98
73	1.03	0.98
74	1.02	0.98
75	1.02	0.99
76	1.02	1.00
77	1.02	1.02
78	1.03	1.04
79	1.04	1.04
80	1.05	1.05
81	1.05	1.05
82	1.05	1.05
83	1.05	1.05
84	1.04	1.05
85	1.04	1.05
86	1.03	1.05
87	1.03	1.05
88	1.03	1.04
89	1.04	1.04
90	1.03	1.04
91	1.03	1.04
92	1.02	1.03
93	1.01	1.02
94	1.01	1.02
95	1.00	1.01
96	1.00	1.01
97	1.00	1.01
98	1.00	1.00
99	1.00	1.00
100	1.00	1.00
101+	1.00	1.01

Attained Age	Benefit Period Adjustment Factor	
	Non-Lifetime	Lifetime
<55	1.00	1.01
55	1.00	1.01
56	1.00	1.01
57	1.00	1.02
58	1.00	1.02
59	1.00	1.02
60	1.00	1.00
61	1.00	0.99
62	1.00	0.97
63	1.00	0.95
64	1.00	0.94
65	1.00	0.94
66	1.00	0.95
67	1.00	0.96
68	1.00	0.98
69	1.00	0.99
70	1.00	0.99
71	1.00	0.99
72	1.00	0.99
73	1.00	0.99
74	1.00	0.99
75	1.00	0.98
76	1.00	0.97
77	1.00	0.97
78	1.00	0.97
79	1.00	0.97
80	1.00	0.99
81	1.00	0.99
82	1.00	1.00
83	1.00	1.00
84	1.00	1.00
85	1.00	1.00
86	1.00	1.00
87	1.00	1.01
88	1.00	1.01
89	1.00	1.01
90	1.00	1.01
91	1.00	1.00
92	1.00	1.00
93	1.00	0.99
94	1.00	0.99
95	1.00	0.99
96	1.00	0.99
97	1.00	1.00
98	1.00	1.00
99	1.00	1.00
100	1.00	1.00
101+	1.00	1.00

Coverage Type	Adjustment Factor
Comprehensive	1.00
Facility Only	1.04
Home Care Only	1.01

Exhibit A-5b
MedAmerica and Affinity Partners
Actual-to-Expected Morbidity Experience through December 31, 2017 with Claim Runout
Policy Durations 7+
Simplicity and Simplicity ii Individual Policy Forms Combined

Product or Insured Characteristic	Exposure [A]	Actual Incurred Claims		Incurred Claims		Actual-to-Expected Incurred Claims	
		Count [B]	Dollars [C]	2017 <i>Guidelines</i> [D]	Expected [E]	2017 <i>Guidelines</i> [F] = [C] / [D]	Expected [G] = [C] / [E]
Company							
MANY	19,321	115	17,815,960	12,075,377	12,476,499	1.48	1.43
Non-MANY	93,736	421	43,211,612	35,079,950	37,049,235	1.23	1.17
Coverage Type							
Comprehensive	106,606	474	55,820,278	42,924,650	44,919,752	1.30	1.24
Home Care Only	1,808	15	1,188,932	1,689,939	1,799,366	0.70	0.66
Facility Only	4,642	47	4,018,361	2,540,738	2,806,615	1.58	1.43
Benefit Period							
Non-Lifetime	102,667	472	46,335,639	38,819,321	40,953,421	1.19	1.13
Lifetime	10,390	64	14,691,932	8,336,006	8,572,312	1.76	1.71
Attained Age							
< 60	41,499	46	7,869,684	3,831,109	4,100,232	2.05	1.92
60 - 69	48,505	151	18,047,951	15,061,400	15,551,867	1.20	1.16
70 - 79	20,330	203	22,111,176	19,638,225	20,486,799	1.13	1.08
80 - 89	2,655	124	11,973,230	8,051,101	8,786,626	1.49	1.36
90 +	68	12	1,025,530	573,493	600,209	1.79	1.71
Total	113,057	536	61,027,571	47,155,327	49,525,733	1.29	1.23

Exhibit A-5c
MedAmerica, Affinity Partners, and Acquired Business
Actual-to-Expected Morbidity Experience through December 31, 2017 with Claim Runout
Policy Durations 7+
All Products

Product or Insured Characteristic	Exposure [A]	Actual Incurred Claims		Incurred Claims		Actual-to-Expected Incurred Claims	
		Count [B]	Dollars [C]	2017 <i>Guidelines</i> [D]	Expected [E]	2017 <i>Guidelines</i> [F] = [C] / [D]	Expected [G] = [C] / [E]
Company							
MANY	156,714	2,558	275,771,515	237,871,458	254,690,787	1.16	1.08
Non-MANY	566,493	8,055	648,508,984	612,645,346	642,637,068	1.06	1.01
Coverage Type							
Comprehensive	643,394	8,390	757,618,466	717,849,233	750,690,376	1.06	1.01
Home Care Only	11,130	306	20,267,089	14,966,969	16,470,343	1.35	1.23
Facility Only	68,683	1,917	146,394,944	117,700,603	130,167,135	1.24	1.12
Benefit Period							
Non-Lifetime	549,699	8,301	646,978,551	576,027,747	612,898,981	1.12	1.06
Lifetime	173,508	2,312	277,301,948	274,489,057	284,428,874	1.01	0.97
Attained Age							
< 60	148,383	126	21,838,218	13,797,574	14,458,349	1.58	1.51
60 - 69	212,665	539	65,949,907	67,763,623	66,428,499	0.97	0.99
70 - 79	220,546	2,361	238,658,861	247,144,857	248,921,416	0.97	0.96
80 - 89	125,973	5,886	496,974,001	434,148,631	473,252,884	1.14	1.05
90 +	15,640	1,701	100,859,512	87,662,119	94,266,707	1.15	1.07
Total	723,207	10,613	924,280,499	850,516,804	897,327,854	1.09	1.03

Appendix B

Justification for and Development of the Requested Rate Increase

This appendix provides details on the development of the current rate increase requests as well as demonstrations of how the requested rate increases are not recouping past losses.

Actuarial Equivalent Rate Increase Development

This rate increase request is a follow-up to three prior nationwide requests for the Simplicity policy forms. Table B-1 provides the average originally requested rate increases by inflation protection option (non-auto vs. auto). In jurisdictions that did not allow full implementation of the prior requested increases, the company is requesting a follow-up increase to achieve an actuarially equivalent lifetime loss ratio to the prior requests.

Table B-1
Originally Requested Nationwide Rate Increases
Simplicity Policy Forms

Inflation Option	2012 Request	2015 Request	2017 Request	Cumulative Request
Non-Auto	30.0%	72.7%	0.0%	125%
Auto	37.9	75.7	25.0	203
All ^[1]	36.4	75.1	20.4	188

[1] Average as of December 31, 2019 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

Exhibit B-1 provides the lifetime loss ratio that would have been achieved if all jurisdictions had implemented the originally requested rate increases. This exhibit is similar to Exhibit I-b except that it reflects premiums that have been restated to assume implementation of the originally requested rate increases shown in Table B-1 and is split by inflation protection option. Table B-2 summarizes the lifetime loss ratios from Exhibit B-1, which are the targets for determining actuarial equivalence.

Table B-2
Target Lifetime Loss Ratio for Actuarial Equivalence
Simplicity Policy Forms

Inflation Option	Lifetime Loss Ratio
Non-Auto	76%
Auto	92

The average nationwide requested rate increases shown in Section 2 were developed to produce a lifetime loss ratio that is equivalent to that in Table B-2. This equivalence is demonstrated by comparing the after increase lifetime loss ratios from Section 15 to those in Table B-2.

The requested rate increases in this jurisdiction, shown in the enclosed cover letter, were developed to produce lifetime loss ratios that are equivalent to those in Table B-2. This equivalence is demonstrated by comparing the lifetime loss ratios from Exhibit B-2 to those in Table B-2. Exhibit B-2 provides similar information as Exhibit B-1 except that premiums have been restated to reflect the actual rate increases implemented in this jurisdiction and the requested rate increase shown in the cover letter.

While emerging experience supports a larger rate increase, the company is limiting the increase to be an actuarially equivalent follow-up to the prior requests in order to improve equity across jurisdictions. The company plans to continue to monitor experience and request additional rate increases in the future, to the extent justified. However, if it is the Department's position to only allow future rate increases if experience deteriorates from the current most-likely projections used in this filing, the company respectfully requests that the Department notify them and allow the company to revise the current rate increase request.

Demonstrations that the Requested Increase does not Recoup Past Losses

A number of methods exist to quantify or demonstrate whether an increase may be recouping past losses and offer the following for consideration.

Capped Historical Incurred Claims

The 2014 Long-Term Care Model Regulation (Model Regulation) contemplates recouping past losses in Section 20.1.C for newly issued policies. Specifically, recouping past losses is limited by not allowing past actual claims in excess of expected claims by calendar year in the minimum loss ratio test (Section 20.1.C(2)).

Appendix B
Justification for and Development of the Requested Rate Increase

While Section 20.1.C is not applicable to these policies, to demonstrate that the nationwide rate increase request is not recouping past losses we capped actual historical claims by those expected in pricing by calendar year in demonstrating compliance with the applicable minimum loss ratio requirements for these policies. Expected claims are calculated as earned premium multiplied by expected loss ratio for each calendar year.

Table B-3 and Exhibit B-3 reflect nationwide experience with the capped historical incurred claims and demonstrate compliance with the applicable minimum loss ratio requirements for the pre- and post-rate stability regulation (Model Regulation Sections 19 and 20), respectively. Values in Table B-3 and Exhibit B-3 are accumulated and discounted at the maximum valuation interest rate applicable to the year of issue.

Table B-3
Nationwide Lifetime Loss Ratios with Capped Historical Incurred Claims
at the Maximum Valuation Interest Rate by Inflation Option

Inflation Option	Before Increase	After Increase
Non-Auto	76%	67%
Auto	120	91
All	112	87

HATF Discussion and Lifetime Premium Equivalence

One approach that was considered by the NAIC Health Actuarial Task Force (HATF) during discussions for the development of the Model Regulation was that past losses should be defined as past premium inadequacies given current, updated information. A company would demonstrate this approach by restating premiums to the proposed rate level from inception and demonstrating compliance with minimum loss ratio tests.

This approach was determined by HATF to not be a realistic method to define past losses because in reality there is no opportunity for the company to have perfect knowledge from policy inception and this approach greatly expands the risk on the product. Ultimately, HATF settled on the approach that past losses should be defined as any excess of actual past claims over expected claims, which led to the approach outlined in Section 20.1.C of the Model Regulation and described above. For additional background on HATF's review of methods of defining past losses please see the article 'Recouping Past LTC Losses' in the April 2017 issue of the Society of Actuaries Long-Term Care Section newsletter, Long-Term Care News.

While it is not appropriate to use this restrictive method of restating premiums to the proposed rate level from inception to determine the rate increase, we can use it to confirm that current policyholders are not paying more over their lifetime than what they would have if the company had perfect knowledge.

With perfect knowledge, for all policies combined, the company would have charged 131% higher rates from issue to reproduce the original pricing loss ratio of 57%. To avoid recouping premium on past policies that will not receive the rate increase, we compare lifetime premiums on a present value basis for the subset of policies that are in-force with lifetime-pay. These policies would have paid \$835 million in the history and \$1,311 million over the lifetime if the company had perfect knowledge and charged 131% higher premiums from issue. In contrast, the actual premium paid by these policies has been \$398 million in the history and is projected to be \$921 million over the lifetime including the requested rate increase. Therefore, these in-force policies will pay less over their lifetime than what they would have paid if the company had perfect knowledge at issue.

Table B-4 below provides a summary of the present value of lifetime premiums under the scenario discussed above by inflation protection option.

Appendix B
Justification for and Development of the Requested Rate Increase

Table B-4
Lifetime Premium Equivalence
In-force Policies

Inflation Option	Original Pricing Loss Ratios	Increase Needed from Inception	Present Value of Lifetime Premium (Millions) with:	
			Perfect Knowledge at Issue ^[1]	Actual History and Requested Increase in Future
Non-Auto	49%	105%	\$222	\$159
Auto	59	136	1,084	762
All	57	131	1,311	921

[1] The increase needed from inception is calculated for each indicated cohort for all lives while the present value of premium is calculated based on lifetime-pay policies currently in force. The difference results in the sum of the inflation options not tying to the total.

Exhibit B-1a
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience Restated to Assume Implementation of the Originally Requested Rate Increases
Individual Simplicity Policy Forms with Non-Auto Inflation Protection

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio		E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio
Historical Experience	2004	533,140	299,291	56%	925	1,054,735	592,102	56%
	2005	2,834,834	685,374	24%	2,593	5,366,782	1,297,519	24%
	2006	5,014,349	61,408	1%	4,515	8,955,658	111,249	1%
	2007	6,854,079	1,125,274	16%	5,533	11,566,242	1,896,559	16%
	2008	7,437,173	734,238	10%	5,425	11,995,902	1,212,641	10%
	2009	7,174,654	767,152	11%	5,176	11,099,552	1,205,659	11%
	2010	6,932,537	1,064,788	15%	4,964	10,287,553	1,583,345	15%
	2011	6,850,851	2,735,068	40%	4,864	9,748,682	3,909,380	40%
	2012	6,839,472	2,636,553	39%	4,818	9,332,163	3,599,185	39%
	2013	6,865,683	2,849,186	41%	4,729	8,977,075	3,733,825	42%
	2014	7,488,639	4,309,248	58%	4,519	9,389,802	5,386,914	57%
	2015	7,814,446	4,894,416	63%	4,326	9,400,858	5,917,994	63%
	2016	7,119,915	4,568,921	64%	4,012	8,220,103	5,286,700	64%
	2017	6,856,947	5,605,260	82%	3,719	7,600,039	6,238,207	82%
Projected Future Experience (60 Years)	2018	9,102,717	3,870,988	43%	3,497	9,682,639	4,128,066	43%
	2019	8,785,748	4,883,200	56%	3,359	8,968,166	4,985,251	56%
	2020	8,375,769	3,926,433	47%	3,277	8,205,453	3,845,144	47%
	2021	8,072,206	4,267,262	53%	3,192	7,589,904	4,007,898	53%
	2022	7,762,955	4,614,964	59%	3,104	7,005,776	4,157,351	59%
	2023	7,453,020	4,965,808	67%	3,013	6,455,704	4,290,882	66%
	2024	7,129,293	5,321,924	75%	2,919	5,927,332	4,411,288	74%
	2025	6,814,670	5,678,446	83%	2,822	5,438,774	4,515,475	83%
	2026	6,496,485	6,033,122	93%	2,723	4,977,447	4,602,894	92%
	2027	6,175,075	6,384,256	103%	2,621	4,542,214	4,673,540	103%
	2028	5,844,739	6,728,229	115%	2,516	4,127,779	4,726,263	114%
	2029	5,521,014	7,057,350	128%	2,410	3,743,776	4,757,509	127%
	2030	5,198,387	7,407,956	143%	2,302	3,384,728	4,793,154	142%
	2031	4,873,238	7,759,893	159%	2,192	3,047,037	4,819,538	158%
	2032	4,554,588	8,062,949	177%	2,080	2,734,850	4,807,325	176%
	2033	4,240,526	8,315,869	196%	1,967	2,445,469	4,760,275	195%
	2034	3,926,119	8,509,320	217%	1,853	2,174,679	4,676,893	215%
	2035	3,621,226	8,634,339	238%	1,740	1,926,625	4,556,734	237%
	2036	3,324,702	8,685,987	261%	1,627	1,699,114	4,401,960	259%
	2037	3,036,171	8,666,617	285%	1,517	1,490,524	4,217,940	283%
	2038	2,760,326	8,580,176	311%	1,408	1,301,782	4,010,696	308%
	2039	2,496,674	8,421,268	337%	1,302	1,131,152	3,780,910	334%
	2040	2,246,456	8,200,586	365%	1,200	977,811	3,536,255	362%
	2041	2,011,216	7,922,013	394%	1,102	841,028	3,281,096	390%
	2042	1,791,718	7,606,111	425%	1,008	719,806	3,025,431	420%
	2043	1,588,543	7,260,793	457%	918	613,107	2,773,441	452%
	2044	1,401,684	6,894,344	492%	834	519,722	2,528,613	487%
	2045	1,231,422	6,501,067	528%	755	438,635	2,288,981	522%
	2046	1,076,996	6,094,083	566%	681	368,526	2,059,429	559%
	2047	937,849	5,682,884	606%	613	308,264	1,842,855	598%
	2048	813,053	5,273,975	649%	549	256,699	1,640,906	639%
	2049	701,385	4,869,287	694%	491	212,704	1,453,246	683%
	2050	603,078	4,477,846	742%	437	175,647	1,281,433	730%
	2051	516,507	4,096,622	793%	389	144,463	1,124,002	778%
	2052	440,698	3,736,789	848%	345	118,361	982,934	830%
	2053	374,586	3,395,284	906%	304	96,600	856,392	887%
	2054	317,141	3,065,814	967%	268	78,527	741,630	944%
	2055	267,510	2,748,208	1,027%	236	63,595	637,803	1,003%
	2056	224,806	2,448,564	1,089%	207	51,310	545,185	1,063%
	2057	188,231	2,163,924	1,150%	180	41,249	462,339	1,121%
	2058	157,010	1,901,009	1,211%	157	33,038	389,841	1,180%
	2059	130,482	1,659,566	1,272%	136	26,365	326,767	1,239%
	2060-2064	379,327	5,479,674	1,445%	447	69,144	970,009	1,403%
	2065-2069	137,361	2,403,930	1,750%	201	20,687	352,035	1,702%
	2070-2074	50,357	942,587	1,872%	83	6,366	115,490	1,814%
	2075-2079	21,461	358,068	1,668%	31	2,292	37,200	1,623%
History		104,505,184	41,090,363	39%	66,974	141,645,950	51,084,597	36%
Future		125,286,061	243,205,196	194%	58,157	85,534,066	122,066,981	143%
Lifetime		229,791,245	284,295,560	124%	125,131	227,180,016	173,151,578	76%

Exhibit B-1b
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience Restated to Assume Implementation of the Originally Requested Rate Increases
Individual Simplicity Policy Forms with Auto Inflation Protection

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio		E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio
Historical Experience	2004	1,411,055	0	0%	2,159	2,791,556	0	0%
	2005	8,257,234	18,877	0%	6,072	15,632,226	35,738	0%
	2006	16,588,903	66,086	0%	11,551	29,502,158	119,724	0%
	2007	25,701,201	109,681	0%	15,332	43,103,630	183,409	0%
	2008	29,639,297	1,957,770	7%	16,008	47,509,411	3,227,583	7%
	2009	29,449,343	1,244,656	4%	15,442	45,282,411	1,914,671	4%
	2010	28,943,775	2,431,594	8%	15,201	42,704,174	3,613,045	8%
	2011	28,694,258	1,956,719	7%	14,940	40,630,953	2,758,907	7%
	2012	28,713,968	2,466,646	9%	14,952	39,019,004	3,421,561	9%
	2013	29,245,766	3,688,688	13%	14,832	38,099,845	4,793,527	13%
	2014	33,539,134	7,099,865	21%	14,311	41,916,020	8,939,769	21%
	2015	35,862,828	4,838,206	13%	13,939	43,014,563	5,843,468	14%
	2016	32,103,511	7,525,332	23%	13,160	36,969,282	8,687,335	23%
Projected Future Experience (60 Years)	2017	29,905,129	10,794,289	36%	12,451	33,088,897	11,960,154	36%
	2018	41,689,914	9,536,294	23%	11,953	44,303,237	10,154,373	23%
	2019	47,991,087	10,653,166	22%	11,615	48,972,699	10,872,838	22%
	2020	47,306,622	11,714,269	25%	11,450	46,358,431	11,473,921	25%
	2021	46,173,026	13,599,323	29%	11,278	43,452,511	12,780,151	29%
	2022	44,918,800	15,667,746	35%	11,098	40,595,828	14,127,713	35%
	2023	43,200,807	17,952,328	42%	10,909	37,487,806	15,532,671	41%
	2024	41,956,468	20,504,810	49%	10,710	34,960,690	17,024,131	49%
	2025	40,809,720	23,340,275	57%	10,499	32,657,215	18,596,257	57%
	2026	39,609,180	26,464,027	67%	10,276	30,441,439	20,235,368	66%
	2027	38,415,813	29,880,186	78%	10,040	28,355,854	21,928,016	77%
	2028	37,147,718	33,592,906	90%	9,790	26,336,189	23,661,492	90%
	2029	35,812,471	37,605,321	105%	9,526	24,387,143	25,424,105	104%
	2030	34,482,795	42,102,576	122%	9,247	22,555,772	27,325,025	121%
	2031	33,078,054	47,056,969	142%	8,951	20,784,556	29,319,914	141%
	2032	31,622,566	52,162,834	165%	8,638	19,088,547	31,204,601	163%
	2033	30,126,214	57,344,042	190%	8,307	17,471,138	32,938,534	189%
	2034	28,549,996	62,496,480	219%	7,961	15,907,702	34,472,119	217%
	2035	26,949,353	67,434,654	250%	7,599	14,428,354	35,721,749	248%
	2036	25,319,580	72,011,965	284%	7,225	13,026,297	36,636,863	281%
	2037	23,653,352	76,170,814	322%	6,839	11,695,015	37,221,479	318%
	2038	21,964,611	79,786,577	363%	6,444	10,437,545	37,451,364	359%
	2039	20,307,946	82,741,006	407%	6,043	9,275,592	37,309,907	402%
	2040	18,661,720	84,934,581	455%	5,640	8,193,146	36,794,576	449%
	2041	17,050,704	86,298,221	506%	5,237	7,196,361	35,918,172	499%
	2042	15,483,221	86,852,230	561%	4,839	6,282,809	34,730,342	553%
	2043	13,977,263	86,596,806	620%	4,448	5,453,386	33,270,942	610%
	2044	12,540,735	85,570,693	682%	4,067	4,704,909	31,590,669	671%
	2045	11,181,675	83,847,916	750%	3,701	4,034,123	29,746,436	737%
	2046	9,909,406	81,456,955	822%	3,351	3,438,225	27,770,852	808%
	2047	8,728,935	78,522,232	900%	3,020	2,912,834	25,725,208	883%
	2048	7,645,929	75,112,967	982%	2,709	2,454,040	23,649,003	964%
	2049	6,659,582	71,385,302	1,072%	2,419	2,055,983	21,601,156	1,051%
	2050	5,769,754	67,515,314	1,170%	2,150	1,713,456	19,634,703	1,146%
	2051	4,973,228	63,624,025	1,279%	1,904	1,420,742	17,781,846	1,252%
	2052	4,265,397	59,707,031	1,400%	1,679	1,172,226	16,035,757	1,368%
	2053	3,641,478	55,800,451	1,532%	1,476	962,754	14,403,574	1,496%
	2054	3,094,329	51,895,551	1,677%	1,292	787,035	12,877,017	1,636%
	2055	2,618,527	47,980,462	1,832%	1,127	640,731	11,447,548	1,787%
	2056	2,206,756	44,065,448	1,997%	980	519,462	10,108,523	1,946%
	2057	1,852,171	40,145,859	2,168%	848	419,422	8,853,474	2,111%
	2058	1,548,449	36,375,919	2,349%	732	337,310	7,712,040	2,286%
	2059	1,289,665	32,846,948	2,547%	630	270,247	6,695,462	2,478%
	2060-2064	3,763,007	117,827,383	3,131%	2,005	713,556	21,601,898	3,027%
	2065-2069	1,345,405	57,258,528	4,256%	840	210,840	8,705,246	4,129%
	2070-2074	435,902	21,581,417	4,951%	309	56,760	2,745,874	4,838%
	2075-2079	126,268	6,291,130	4,982%	96	13,706	674,813	4,923%
History		447,736,404	64,387,869	14%	203,918	592,540,065	76,526,099	13%
Future		850,174,596	2,393,122,474	281%	238,327	555,667,685	980,460,511	176%
Lifetime		1,297,911,000	2,457,510,343	189%	442,245	1,148,207,750	1,056,986,610	92%

Exhibit B-2a
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience Restated to Reflect Pennsylvania-Specific Rate Increase History and No Requested Increase
Individual Simplicity Policy Forms with Non-Auto Inflation Protection

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio		E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio
Historical Experience	2004	533,140	299,291	56%	925	1,054,735	592,102	56%
	2005	2,834,834	685,374	24%	2,593	5,366,782	1,297,519	24%
	2006	5,014,349	61,408	1%	4,515	8,955,658	111,249	1%
	2007	6,854,079	1,125,274	16%	5,533	11,566,242	1,896,559	16%
	2008	7,437,173	734,238	10%	5,425	11,995,902	1,212,641	10%
	2009	7,174,654	767,152	11%	5,176	11,099,552	1,205,659	11%
	2010	6,932,537	1,064,788	15%	4,964	10,287,553	1,583,345	15%
	2011	6,850,851	2,735,068	40%	4,864	9,748,682	3,909,380	40%
	2012	6,839,472	2,636,553	39%	4,818	9,332,163	3,599,185	39%
	2013	6,938,350	2,849,186	41%	4,729	9,072,328	3,733,825	41%
	2014	7,417,297	4,309,248	58%	4,519	9,302,757	5,386,914	58%
	2015	7,346,687	4,894,416	67%	4,326	8,838,381	5,917,994	67%
	2016	6,997,013	4,568,921	65%	4,012	8,078,243	5,286,700	65%
	2017	6,886,991	5,605,260	81%	3,719	7,632,304	6,238,207	82%
	2018	7,353,865	3,870,988	53%	3,497	7,821,939	4,128,066	53%
	2019	7,721,705	4,883,200	63%	3,359	7,882,040	4,985,251	63%
Projected Future Experience (60 Years)	2020	8,160,113	3,893,364	48%	3,213	7,994,124	3,812,746	48%
	2021	8,357,073	4,225,868	51%	3,112	7,857,627	3,968,986	51%
	2022	8,129,697	4,567,196	56%	3,026	7,336,599	4,114,262	56%
	2023	7,803,074	4,912,593	63%	2,937	6,758,719	4,244,817	63%
	2024	7,461,787	5,262,815	71%	2,845	6,203,533	4,362,185	70%
	2025	7,130,550	5,613,136	79%	2,751	5,690,620	4,463,406	78%
	2026	6,795,692	5,961,229	88%	2,653	5,206,424	4,547,882	87%
	2027	6,457,554	6,305,560	98%	2,554	4,749,725	4,615,743	97%
	2028	6,109,966	6,642,587	109%	2,452	4,314,821	4,665,886	108%
	2029	5,769,681	6,964,821	121%	2,348	3,912,128	4,694,888	120%
	2030	5,430,745	7,307,897	135%	2,242	3,535,757	4,728,141	134%
	2031	5,089,254	7,652,340	150%	2,135	3,181,854	4,752,443	149%
	2032	4,754,928	7,948,537	167%	2,026	2,854,911	4,738,788	166%
	2033	4,425,662	8,195,274	185%	1,915	2,552,018	4,690,892	184%
	2034	4,096,065	8,383,445	205%	1,805	2,268,615	4,607,340	203%
	2035	3,776,707	8,504,182	225%	1,694	2,009,169	4,487,669	223%
	2036	3,466,289	8,552,642	247%	1,585	1,771,314	4,334,002	245%
	2037	3,164,341	8,531,244	270%	1,477	1,553,306	4,151,674	267%
	2038	2,875,860	8,443,791	294%	1,371	1,356,147	3,946,566	291%
	2039	2,600,246	8,285,251	319%	1,268	1,177,974	3,719,483	316%
	2040	2,338,778	8,066,119	345%	1,168	1,017,912	3,477,947	342%
	2041	2,093,069	7,790,275	372%	1,072	875,188	3,226,254	369%
	2042	1,863,902	7,477,767	401%	981	748,752	2,974,147	397%
	2043	1,651,875	7,136,412	432%	894	637,510	2,725,742	428%
	2044	1,456,959	6,774,452	465%	812	540,188	2,484,501	460%
	2045	1,279,449	6,386,430	499%	735	455,724	2,248,530	493%
	2046	1,118,523	5,984,964	535%	663	382,725	2,022,508	528%
	2047	973,586	5,579,531	573%	596	320,006	1,809,329	565%
	2048	843,653	5,176,478	614%	534	266,360	1,610,583	605%
	2049	727,433	4,777,788	657%	477	220,608	1,425,964	646%
	2050	625,201	4,392,356	703%	425	182,096	1,257,006	690%
	2051	535,227	4,017,240	751%	378	149,705	1,102,263	736%
	2052	456,485	3,663,478	803%	335	122,607	963,691	786%
	2053	387,858	3,327,999	858%	296	100,029	839,452	839%
	2054	328,266	3,004,568	915%	261	81,287	726,839	894%
	2055	276,812	2,693,014	973%	229	65,810	625,010	950%
	2056	232,567	2,399,282	1,032%	201	53,085	534,223	1,006%
	2057	194,693	2,120,403	1,089%	175	42,667	453,045	1,062%
	2058	162,379	1,862,920	1,147%	153	34,169	382,028	1,118%
	2059	134,934	1,626,553	1,205%	133	27,266	320,260	1,175%
	2060-2064	392,299	5,375,272	1,370%	434	71,505	951,435	1,331%
	2065-2069	142,135	2,364,469	1,664%	195	21,400	346,175	1,618%
	2070-2074	52,122	929,276	1,783%	81	6,585	113,807	1,728%
	2075-2079	22,211	352,670	1,588%	30	2,370	36,612	1,545%
History		101,132,996	41,090,363	41%	66,974	138,035,260	51,084,597	37%
Future		130,145,699	239,433,489	184%	56,663	88,710,939	120,305,152	136%
Lifetime		231,278,695	280,523,852	121%	123,637	226,746,198	171,389,748	76%

Exhibit B-2b
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Calendar Year
Nationwide Experience Restated to Reflect Pennsylvania-Specific Rate Increase History and Request
Individual Simplicity Policy Forms with Auto Inflation Protection

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Earned Premium	Incurred Claims	Incurred Loss Ratio		Earned Premium	Incurred Claims	Incurred Loss Ratio
Historical Experience	2004	1,411,055	0	0%	2,159	2,791,556	0	0%
	2005	8,257,234	18,877	0%	6,072	15,632,226	35,738	0%
	2006	16,588,903	66,086	0%	11,551	29,502,158	119,724	0%
	2007	25,701,201	109,681	0%	15,332	43,103,630	183,409	0%
	2008	29,639,297	1,957,770	7%	16,008	47,509,411	3,227,583	7%
	2009	29,449,343	1,244,656	4%	15,442	45,282,411	1,914,671	4%
	2010	28,943,775	2,431,594	8%	15,201	42,704,174	3,613,045	8%
	2011	28,694,258	1,956,719	7%	14,940	40,630,953	2,758,907	7%
	2012	28,713,968	2,466,646	9%	14,952	39,019,004	3,421,561	9%
	2013	29,616,350	3,688,688	12%	14,832	38,584,087	4,793,527	12%
	2014	32,403,539	7,099,865	22%	14,311	40,512,029	8,939,769	22%
	2015	32,291,440	4,838,206	15%	13,939	38,730,653	5,843,468	15%
	2016	31,099,420	7,525,332	24%	13,160	35,812,832	8,687,335	24%
	2017	29,875,955	10,794,289	36%	12,451	33,051,953	11,960,154	36%
	2018	31,975,366	9,536,294	30%	11,953	33,976,656	10,154,373	30%
	2019	34,193,747	10,653,166	31%	11,615	34,892,846	10,872,838	31%
Projected Future Experience (60 Years)	2020	37,178,453	11,473,007	31%	11,202	36,432,938	11,237,571	31%
	2021	41,362,480	13,229,266	32%	10,809	38,924,429	12,432,330	32%
	2022	44,514,003	15,077,919	34%	10,473	40,229,480	13,595,784	34%
	2023	43,442,315	17,239,940	40%	10,295	37,696,855	14,916,173	40%
	2024	42,163,522	19,686,524	47%	10,108	35,132,314	16,344,575	47%
	2025	40,995,167	22,403,671	55%	9,909	32,804,623	17,849,803	54%
	2026	39,772,704	25,396,550	64%	9,700	30,566,079	19,418,861	64%
	2027	38,562,764	28,669,274	74%	9,478	28,463,223	21,039,025	74%
	2028	37,276,482	32,226,461	86%	9,243	26,426,366	22,698,587	86%
	2029	35,922,217	36,071,418	100%	8,995	24,460,761	24,386,527	100%
	2030	34,578,954	40,381,056	117%	8,732	22,617,568	26,207,076	116%
	2031	33,159,646	45,130,788	136%	8,453	20,834,719	28,118,947	135%
	2032	31,690,851	50,027,150	158%	8,158	19,128,684	29,925,996	156%
	2033	30,183,126	54,998,771	182%	7,847	17,503,089	31,590,146	180%
	2034	28,593,764	59,946,137	210%	7,521	15,931,054	33,063,846	208%
	2035	26,982,217	64,691,626	240%	7,180	14,444,973	34,266,894	237%
	2036	25,342,661	69,094,245	273%	6,827	13,037,249	35,150,365	270%
	2037	23,666,315	73,097,510	309%	6,464	11,700,590	35,717,331	305%
	2038	21,967,253	76,582,506	349%	6,092	10,438,026	35,944,721	344%
	2039	20,303,489	79,435,927	391%	5,714	9,272,845	35,816,594	386%
	2040	18,650,416	81,561,153	437%	5,334	8,187,519	35,329,993	432%
	2041	17,033,623	82,890,085	487%	4,954	7,188,561	34,496,354	480%
	2042	15,460,846	83,438,211	540%	4,578	6,273,233	33,361,735	532%
	2043	13,950,509	83,206,880	596%	4,209	5,442,535	31,965,036	587%
	2044	12,510,253	82,233,189	657%	3,850	4,693,142	30,355,048	647%
	2045	11,147,994	80,589,185	723%	3,503	4,021,716	28,586,910	711%
	2046	9,873,160	78,299,998	793%	3,173	3,425,463	26,691,224	779%
	2047	8,690,712	75,483,456	869%	2,859	2,899,951	24,726,429	853%
	2048	7,606,560	72,209,115	949%	2,565	2,441,325	22,731,608	931%
	2049	6,619,791	68,628,483	1,037%	2,291	2,043,659	20,763,851	1,016%
	2050	5,730,346	64,911,815	1,133%	2,037	1,701,743	18,874,490	1,109%
	2051	4,934,920	61,176,047	1,240%	1,804	1,409,808	17,094,609	1,213%
	2052	4,228,802	57,415,562	1,358%	1,591	1,162,189	15,417,224	1,327%
	2053	3,607,187	53,668,212	1,488%	1,398	953,710	13,850,086	1,452%
	2054	3,062,755	49,924,660	1,630%	1,225	779,023	12,384,902	1,590%
	2055	2,590,067	46,173,041	1,783%	1,069	633,778	11,013,338	1,738%
	2056	2,181,603	42,421,783	1,945%	929	513,543	9,728,658	1,894%
	2057	1,830,372	38,664,901	2,112%	805	414,477	8,524,258	2,057%
	2058	1,529,925	35,052,223	2,291%	695	333,256	7,429,041	2,229%
	2059	1,274,232	31,670,094	2,485%	598	266,988	6,453,488	2,417%
	2060-2064	3,721,488	113,797,121	3,058%	1,907	705,495	20,856,062	2,956%
	2065-2069	1,334,766	55,421,730	4,152%	800	209,073	8,424,084	4,029%
	2070-2074	433,401	20,890,260	4,820%	295	56,411	2,657,196	4,710%
	2075-2079	125,596	6,085,049	4,845%	91	13,630	652,419	4,787%
History		418,854,852	64,387,869	15%	203,918	561,736,578	76,526,099	14%
Future		835,787,710	2,300,671,999	275%	225,759	541,816,093	942,089,197	174%
Lifetime		1,254,642,562	2,365,059,867	189%	429,677	1,103,552,672	1,018,615,296	92%

Exhibit B-3
Demonstration that the Requested Cumulative Rate Increase Passes the 58%/85% Loss Ratio Minimum
MedAmerica and Affinity Partners' Combined Nationwide Experience with Prior Approved Increases and Capped Historical Incurred Claims
Individual Simplicity Policy Forms

1	Accumulated value of initial earned premium	618,083,033	x	58%	=	358,488,159
2a	Accumulated value of earned premium	664,598,435				
2b	Accumulated value of prior premium rate schedule increases (2a - 1)	46,515,402	x	85%	=	39,538,092
3	Present value of future projected initial earned premium	148,657,954	x	58%	=	86,221,613
4a	Present value of future projected premium	553,899,705				
4b	Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)	405,241,751	x	85%	=	344,455,488
5	Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b					828,703,353
6a	Accumulated value of incurred claims without the inclusion of active life reserves					100,035,438
6b	Present value of future projected incurred claims without the inclusion of active life reserves					1,105,946,323
7	Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b					1,205,981,761
8	Test: 7 is not less than 5					Pass
<p>All values are accumulated or discounted at the maximum valuation interest rate for contract reserves applicable for the year of issue, which ranges from 3.5% to 4.5%.</p> <p>Future projected initial earned premium schedule (i.e., without the requested rate increase) reflects the assumed impact of CBUL and RBO.</p> <p>The future projected incurred claims (item 6b) were increased by 15% to reflect assumptions with moderately adverse experience.</p>						

MEDAMERICA INSURANCE COMPANY
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March 4, 2021

<u>Product</u>	<u>Number</u>
Tax-Qualified Long-Term Care Policy Form	SPL-336
Tax-Qualified Franchise Long-Term Care Policy Form	FSPL-336

The experience provided in this supplement to the actuarial memorandum captures the pooled nationwide experience of the above-listed policy form(s) and similar policy forms issued nationwide by MedAmerica Insurance Company (MedAmerica) and its affinity partners. Section 15 of the actuarial memorandum provides a description as to the appropriateness of pooling the experience of these policy forms. Pennsylvania-specific experience is not considered fully credible, but is being provided as required.

A. Purpose of Supplement

This supplement has been prepared for the purpose of demonstrating that the requested rate increase is in compliance with Chapter 18 Section 3803(c) and (e) and Reg. 89.83 of the Insurance Regulations for the state of Pennsylvania, as well as providing items generally requested by the Department. It may not be appropriate for other purposes.

B. Demonstration of Compliance with Chapter 18 Section 3803

(c) and (e): We believe that we comply with these subsections of the regulation by submitting these rates before they are being used.

C. Demonstration of Compliance with Reg. 89.83

(a): This subsection requires no action.

(b): This subsection is not applicable since this filing is not for rates for a new policy form.

(c): Revision of Current Rates

(1): This rate increase filing complies with loss ratio requirements (i.e., the 58%/85% test), as specified in Reg. 89a.118.(c)(2). Demonstration of satisfaction of this requirement is discussed in Section 15 of the enclosed actuarial memorandum.

(2): Section 3 of the actuarial memorandum provides a description of benefits. A copy of the affected policy forms may be provided upon request.

(2)(i): The primary reason why these forms are in need of a premium rate increase is due to emerging experience running more adverse than expected in pricing.

This rate increase request is a follow-up to three prior nationwide requests. However, because this jurisdiction did not allow full implementation of the prior requested increase for policies with auto inflation, the rate level being requested in this follow-up filing was determined to be actuarially equivalent as described in Appendix B to the enclosed actuarial memorandum. The company is seeking this current rate increase request to help alleviate the adverse performance on this block of business. The cumulative rate increase levels were determined to vary by issue age and inflation option to better align the rate increase with the adverse experience. The table in Section 2 of the enclosed actuarial memorandum provides the average prior, requested, and cumulative increase by issue age band and inflation option based on the nationwide distribution of business. The enclosed cover letter provides similar information on a Pennsylvania-specific distribution.

The current rate schedules along with the proposed rate schedules are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those shown due to rounding algorithms.

Exhibit I of the actuarial memorandum provides nationwide earned premium and incurred claim actual and projected experience using current assumptions, as described in Section 6 of the enclosed actuarial memorandum. Attachment 1 to this supplement provides nationwide written premium and paid claim actual and projected experience using current assumptions. Values in Exhibit I and Attachment 1

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are shown both before and after the requested rate increase. The interest values used in Exhibit I and Attachment 1 to accumulate and discount values is the maximum valuation interest rate for contract reserves applicable for the year of issue (which ranges from 3.5% to 4.5%, and averages 4.2%).

Attachments 2 and 3 to this supplement provide similar information to Exhibit I and Attachment 1, respectively, except using Pennsylvania-specific experience.

(2)(ii)(A): There have been seven rate increases approved and implemented on these policy forms in Pennsylvania. The cumulative prior approved increase varied by issue age and inflation option from 59% to 232% and averaged 181%. The most recent rate increase was filed for use by the Department on April 25, 2020.

(2)(ii)(B): Table 1 shows the original pricing commission scales by issue age and duration for lifetime-pay policies. The actual commission scales will differ slightly from those that appear in Table 2 as the company adjusts renewal commission rates so that the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

Table 1
Commission Scales by Issue Age and Duration
Policy Forms: SPL-336 and FSPL-336

Issue Age	Duration 1	Durations 2-10	Durations 11+
< 65	40-90%	5-15%	0-15%
65+	30-80	5-15	0-15

Commissions for limited-pay policies are reduced to levels that are approximately equivalent to the above commissions for lifetime-pay policies, on a present value basis, based on original pricing assumptions.

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience can be found in Exhibit I of the actuarial memorandum and Attachment 1 to this supplement, respectively. Premiums earned and written since inception for Pennsylvania-specific experience can be found in Attachments 2 and 3 to this supplement, respectively. Attachment 4 to this supplement provides reserve balances and the calculation basis for both nationwide and Pennsylvania-specific experience.

(2)(ii)(C)(II): Attachment 4 to this supplement provides a breakdown of historical incurred claims and active life reserve balance, including a description of the calculation basis, for both nationwide and Pennsylvania-specific experience.

Attachment 5 to this supplement provides actual and projected experience on a durational basis using current assumptions. Included are policy year earned premiums, incurred claims, durational loss ratios, end of year lives, and cumulative loss ratios with interest. Values in Attachment 5 are shown both before and after the requested rate increase. The number of durations shown was chosen to capture the majority of the durations underlying Exhibit I. Similar to Exhibit I and Attachments 1 through 3, the values used to calculate the cumulative loss ratios are accumulated and discounted at the maximum valuation interest rate.

Attachment 6 to this supplement provides similar information to Attachment 5, except using Pennsylvania-specific experience.

(2)(ii)(D): We believe that we have provided information sufficient to support the rate increase requested in this filing.

(2)(iii): We understand that data used in this rate increase filing is in agreement with those used in the annual statement filed with the Department.

(d): We believe the proposed rate tables provided with this filing comply with this subsection.

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D. Demonstration of Compliance with Generally Requested Information

Table 2 below provides the number of in-force policyholders subject to the requested rate increase, split by issue age and inflation protection option.

Table 2
Pennsylvania-Specific In-Force Life Count^[1]

Issue Age	Non-Auto Inflation ^[2]	Auto Inflation
<40	2	13
40-44	2	17
45-49	6	36
50-54	13	53
55-59	8	49
60-64	6	29
65-69	6	9
70-74	6	3
75+	0	0

[1] As of December 31, 2019 and excludes policies assumed to be paid up prior to implementation of the requested rate increase.

[2] No rate increase is being requested on policies with non-auto inflation at this time as the Department fully approved the prior request.

Attachment 7 to this supplement provides a status of the rate increase filings, along with the current requested increases. The status is shown for each jurisdiction in which there is business in force as of December 31, 2019. Also included in the attachment are the number of policies and annualized premium as of December 31, 2019. Attachment 7 provides the status of (a) the first round and associated follow-ups, (b) the current round and the first follow-up and (c) second, third, and fourth follow-up filings for the current round of the rate increase requests.

As part of this rate increase process, an increase has been or is expected to be requested in most jurisdictions. The company anticipates requesting an actuarially equivalent cumulative rate increase level in all jurisdictions except where limited due to regulatory requirements or the limited amount of in-force business. In jurisdictions where the company has not yet reached a decision regarding the current rate increase or the prior reduced rate increase was phased-in over multiple years, Attachment 7 indicates "TBD" (to be determined).

E. Description of Attachments and Enclosures

An Excel workbook containing the values shown in Exhibits I and II of the actuarial memorandum and Attachments 1 through 7 to this supplement is enclosed with this filing, as required.

Attachment 1: Nationwide Actual and Projected Written Premium and Paid Claims
Attachment 2: Pennsylvania-Specific Actual and Projected Experience
Attachment 3: Pennsylvania-Specific Actual and Projected Written Premium and Paid Claims
Attachment 4: Nationwide and Pennsylvania-Specific Claim Breakdown and Reserve Balances
Attachment 5: Nationwide Actual and Projected Experience by Policy Year
Attachment 6: Pennsylvania-Specific Actual and Projected Experience by Policy Year
Attachment 7: Status Listing

Enclosures: Exhibits and Attachments in Excel
Current and Proposed Premium Rate Schedules

Attachment 1-a
MedAmerica and Affinity Partners
Written Premium and Paid Claim Experience and Projections by Calendar Year
Nationwide Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A Written Premium	B Paid Claims	C = B / A Loss Ratio		E Written Premium	F Paid Claims	G = F / E Loss Ratio
Historical Experience	2004	4,474,514	41,559	1%	3,084	8,852,142	82,218	1%
	2005	13,854,515	142,647	1%	8,665	26,228,747	270,054	1%
	2006	24,598,884	295,873	1%	16,066	43,521,878	536,012	1%
	2007	34,708,121	423,473	1%	20,865	58,169,625	725,521	1%
	2008	37,174,051	752,446	2%	21,433	59,643,380	1,227,645	2%
	2009	36,445,763	1,360,620	4%	20,618	56,100,423	2,126,581	4%
	2010	35,788,019	1,701,866	5%	20,165	52,858,043	2,561,622	5%
	2011	35,507,978	2,923,248	8%	19,804	50,322,307	4,188,939	8%
	2012	35,810,148	3,591,057	10%	19,770	48,693,412	4,921,569	10%
	2013	36,787,351	5,019,382	14%	19,561	47,945,833	6,605,022	14%
	2014	36,905,682	5,893,153	16%	18,830	46,157,285	7,403,313	16%
	2015	35,794,360	7,209,545	20%	18,265	42,947,411	8,693,238	20%
	2016	32,975,960	8,830,620	27%	17,172	38,001,869	10,214,229	27%
	2017	30,667,860	10,247,340	33%	16,170	33,948,337	11,370,513	33%
	2018	32,151,540	13,003,453	40%	15,450	34,174,516	13,841,745	41%
	2019	33,921,881	15,513,397	46%	14,974	34,619,632	15,839,431	46%
Projected Future Experience (60 Years)	2020	34,048,328	12,498,920	37%	14,610	33,362,093	12,242,832	37%
	2021	33,286,033	14,161,075	43%	14,353	31,314,228	13,307,639	42%
	2022	32,282,175	15,856,461	49%	14,088	29,158,949	14,295,539	49%
	2023	31,164,685	17,780,252	57%	13,810	27,024,309	15,379,128	57%
	2024	30,205,935	19,935,821	66%	13,518	25,149,203	16,544,252	66%
	2025	29,240,149	22,372,894	77%	13,213	23,376,241	17,814,804	76%
	2026	28,254,652	25,097,687	89%	12,893	21,690,411	19,176,459	88%
	2027	27,250,778	28,119,078	103%	12,557	20,088,890	20,617,822	103%
	2028	26,184,326	31,435,887	120%	12,206	18,537,173	22,120,954	119%
	2029	25,109,472	35,049,515	140%	11,839	17,071,913	23,671,461	139%
	2030	24,028,268	39,005,061	162%	11,454	15,690,359	25,285,093	161%
	2031	22,903,424	43,341,765	189%	11,051	14,364,786	26,970,464	188%
	2032	21,752,731	48,016,764	221%	10,629	13,104,664	28,684,614	219%
	2033	20,584,594	52,959,074	257%	10,189	11,912,286	30,374,395	255%
	2034	19,369,350	58,087,540	300%	9,732	10,767,874	31,988,788	297%
	2035	18,157,550	63,297,401	349%	9,262	9,697,785	33,472,177	345%
	2036	16,933,152	68,467,018	404%	8,778	8,689,179	34,769,291	400%
	2037	15,704,699	73,483,229	468%	8,286	7,743,454	35,838,464	463%
	2038	14,476,105	78,234,731	540%	7,786	6,858,674	36,647,072	534%
	2039	13,284,255	82,604,807	622%	7,284	6,048,443	37,166,761	614%
	2040	12,114,764	86,480,221	714%	6,783	5,300,994	37,377,005	705%
	2041	10,984,531	89,756,302	817%	6,285	4,619,519	37,266,272	807%
	2042	9,898,596	92,356,026	933%	5,797	4,001,217	36,838,179	921%
	2043	8,867,732	94,225,735	1,063%	5,321	3,445,548	36,107,693	1,048%
	2044	7,896,150	95,333,129	1,207%	4,860	2,949,242	35,098,447	1,190%
	2045	6,987,090	95,669,118	1,369%	4,418	2,508,762	33,841,453	1,349%
	2046	6,145,970	95,238,198	1,550%	3,998	2,121,479	32,369,708	1,526%
	2047	5,373,603	94,070,898	1,751%	3,601	1,783,233	30,721,590	1,723%
	2048	4,672,579	92,215,364	1,974%	3,230	1,490,769	28,937,568	1,941%
	2049	4,040,568	89,745,033	2,221%	2,885	1,239,427	27,061,544	2,183%
	2050	3,476,351	86,764,481	2,496%	2,566	1,025,256	25,140,593	2,452%
	2051	2,976,239	83,387,016	2,802%	2,273	843,942	23,218,092	2,751%
	2052	2,535,911	79,708,877	3,143%	2,007	691,379	21,326,988	3,085%
	2053	2,151,560	75,810,179	3,523%	1,765	563,996	19,491,831	3,456%
	2054	1,817,260	71,750,183	3,948%	1,547	458,012	17,728,464	3,871%
	2055	1,529,380	67,571,040	4,418%	1,351	370,604	16,046,050	4,330%
	2056	1,282,351	63,306,746	4,937%	1,176	298,765	14,449,401	4,836%
	2057	1,071,364	58,984,854	5,506%	1,020	239,985	12,940,489	5,392%
	2058	892,062	54,655,285	6,127%	882	192,118	11,525,612	5,999%
	2059	740,350	50,381,684	6,805%	760	153,299	10,212,733	6,662%
	2060-2064	2,145,292	192,322,331	8,965%	2,431	401,611	34,964,492	8,706%
	2065-2069	761,300	109,165,286	14,339%	1,032	117,641	16,371,830	13,917%
	2070-2074	247,022	52,015,440	21,057%	389	31,719	6,468,688	20,394%
	2075-2079	73,549	20,497,681	27,869%	126	7,887	2,124,599	26,937%
History		497,566,628	76,949,679	15%	270,892	682,184,840	90,607,652	13%
Future		582,902,237	2,821,216,089	484%	294,040	386,507,316	1,063,997,327	275%
Lifetime		1,080,468,865	2,898,165,768	268%	564,932	1,068,692,156	1,154,604,979	108%

Attachment 1-b
MedAmerica and Affinity Partners
Written Premium and Paid Claim Experience and Projections by Calendar Year
Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms

		Without Interest			D	With Max. Val. Interest		
	Calendar Year	A	B	C = B / A		E	F	G = F / E
		Written Premium	Paid Claims	Loss Ratio		End of Year Lives	Written Premium	Paid Claims
Historical Experience	2004	4,474,514	41,559	1%	3,084	8,852,142	82,218	1%
	2005	13,854,515	142,647	1%	8,665	26,228,747	270,054	1%
	2006	24,598,884	295,873	1%	16,066	43,521,878	536,012	1%
	2007	34,708,121	423,473	1%	20,865	58,169,625	725,521	1%
	2008	37,174,051	752,446	2%	21,433	59,643,380	1,227,645	2%
	2009	36,445,763	1,360,620	4%	20,618	56,100,423	2,126,581	4%
	2010	35,788,019	1,701,866	5%	20,165	52,858,043	2,561,622	5%
	2011	35,507,978	2,923,248	8%	19,804	50,322,307	4,188,939	8%
	2012	35,810,148	3,591,057	10%	19,770	48,693,412	4,921,569	10%
	2013	36,787,351	5,019,382	14%	19,561	47,945,833	6,605,022	14%
	2014	36,905,682	5,893,153	16%	18,830	46,157,285	7,403,313	16%
	2015	35,794,360	7,209,545	20%	18,265	42,947,411	8,693,238	20%
	2016	32,975,960	8,830,620	27%	17,172	38,001,869	10,214,229	27%
	2017	30,667,860	10,247,340	33%	16,170	33,948,337	11,370,513	33%
2018	32,151,540	13,003,453	40%	15,450	34,174,516	13,841,745	41%	
2019	33,921,881	15,513,397	46%	14,974	34,619,632	15,839,431	46%	
Projected Future Experience (60 Years)	2020	34,048,858	12,498,920	37%	14,610	33,362,612	12,242,832	37%
	2021	38,775,979	14,107,304	36%	13,717	36,477,189	13,257,126	36%
	2022	47,466,186	15,452,796	33%	12,908	42,884,973	13,931,598	32%
	2023	46,193,914	16,908,876	37%	12,638	40,065,962	14,625,232	37%
	2024	44,861,904	18,605,139	41%	12,371	37,362,020	15,439,457	41%
	2025	43,426,078	20,598,743	47%	12,093	34,729,143	16,401,247	47%
	2026	41,964,635	22,885,627	55%	11,801	32,228,581	17,485,027	54%
	2027	40,501,374	25,464,449	63%	11,495	29,871,332	18,669,683	63%
	2028	38,933,506	28,324,988	73%	11,175	27,577,895	19,929,742	72%
	2029	37,358,828	31,461,561	84%	10,840	25,415,630	21,245,681	84%
	2030	35,783,848	34,909,041	98%	10,490	23,382,435	22,626,781	97%
	2031	34,139,648	38,698,273	113%	10,122	21,427,757	24,077,355	112%
	2032	32,463,063	42,787,886	132%	9,737	19,572,670	25,556,782	131%
	2033	30,765,233	47,112,407	153%	9,335	17,819,295	27,016,239	152%
	2034	28,983,605	51,598,336	178%	8,919	16,127,770	28,409,590	176%
	2035	27,210,701	56,151,852	206%	8,489	14,547,787	29,687,092	204%
	2036	25,415,979	60,664,706	239%	8,048	13,056,409	30,799,649	236%
	2037	23,609,677	65,036,427	275%	7,598	11,655,029	31,710,368	272%
	2038	21,794,710	69,168,936	317%	7,142	10,339,418	32,390,736	313%
	2039	20,038,561	72,960,305	364%	6,683	9,136,159	32,816,397	359%
	2040	18,307,577	76,312,548	417%	6,224	8,022,222	32,970,195	411%
	2041	16,636,556	79,135,466	476%	5,770	7,007,219	32,842,882	469%
	2042	15,025,353	81,362,089	541%	5,323	6,083,632	32,437,966	533%
	2043	13,492,414	82,946,897	615%	4,887	5,251,808	31,769,236	605%
	2044	12,044,300	83,864,244	696%	4,465	4,507,208	30,858,382	685%
	2045	10,685,802	84,109,026	787%	4,061	3,844,694	29,733,479	773%
	2046	9,425,606	83,686,677	888%	3,675	3,260,723	28,423,734	872%
	2047	8,265,167	82,623,525	1,000%	3,312	2,749,286	26,962,374	981%
	2048	7,208,227	80,961,564	1,123%	2,971	2,305,590	25,384,569	1,101%
	2049	6,252,007	78,765,581	1,260%	2,654	1,922,994	23,728,679	1,234%
	2050	5,395,618	76,127,294	1,411%	2,361	1,595,927	22,035,763	1,381%
	2051	4,633,728	73,146,028	1,579%	2,093	1,318,032	20,343,640	1,543%
	2052	3,960,374	69,904,927	1,765%	1,848	1,083,332	18,680,700	1,724%
	2053	3,370,222	66,473,781	1,972%	1,625	886,583	17,068,272	1,925%
	2054	2,854,817	62,903,783	2,203%	1,425	722,227	15,519,958	2,149%
	2055	2,409,034	59,230,659	2,459%	1,245	586,100	14,043,413	2,396%
	2056	2,024,926	55,484,044	2,740%	1,084	473,764	12,642,761	2,669%
	2057	1,695,558	51,688,226	3,048%	940	381,493	11,319,693	2,967%
	2058	1,414,581	47,887,758	3,385%	813	306,069	10,079,820	3,293%
	2059	1,175,997	44,138,339	3,753%	701	244,691	8,929,981	3,649%
	2060-2064	3,418,707	168,463,507	4,928%	2,243	643,382	30,564,922	4,751%
	2065-2069	1,219,433	95,618,028	7,841%	954	189,604	14,310,235	7,547%
	2070-2074	398,964	45,464,228	11,396%	360	51,587	5,639,896	10,933%
	2075-2079	120,591	17,830,809	14,786%	117	13,019	1,841,480	14,144%
History		497,566,628	76,949,679	15%	270,892	682,184,840	90,607,652	13%
Future		845,171,847	2,493,525,597	295%	271,360	550,491,251	946,450,645	172%
Lifetime		1,342,738,474	2,570,475,276	191%	542,252	1,232,676,090	1,037,058,297	84%

Attachment 2-a
MedAmerica
Actual and Projected Experience using Current Assumptions by Calendar Year
Pennsylvania-Specific Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Earned Premium	Incurred Claims	Incurred Loss Ratio		Earned Premium	Incurred Claims	Incurred Loss Ratio
Historical Experience	2004	69,228	0	0%	79	136,956	0	0%
	2005	340,141	0	0%	234	643,940	0	0%
	2006	687,492	0	0%	449	1,218,264	0	0%
	2007	890,684	3,929	0%	540	1,497,256	6,812	0%
	2008	921,722	0	0%	516	1,483,406	0	0%
	2009	898,983	0	0%	496	1,388,495	0	0%
	2010	882,171	50,330	6%	479	1,307,050	76,460	6%
	2011	868,369	10,374	1%	458	1,234,182	15,081	1%
	2012	845,966	0	0%	437	1,153,579	0	0%
	2013	810,587	12,280	2%	408	1,060,937	15,846	1%
	2014	867,415	124,522	14%	397	1,089,230	156,328	14%
	2015	834,835	323,486	39%	385	1,004,756	394,347	39%
	2016	713,006	118,612	17%	368	823,681	138,019	17%
	2017	700,005	1,464	0%	348	776,185	1,634	0%
	2018	786,641	95,547	12%	344	836,969	102,068	12%
	2019	832,795	949,239	114%	331	850,162	968,636	114%
Projected Future Experience (60 Years)	2020	879,917	366,411	42%	318	861,979	358,788	42%
	2021	958,004	412,427	43%	311	900,621	387,240	43%
	2022	950,168	462,215	49%	306	857,233	416,171	49%
	2023	922,330	516,338	56%	300	798,573	445,853	56%
	2024	888,029	575,528	65%	294	737,853	476,640	65%
	2025	855,625	639,557	75%	288	682,265	508,054	74%
	2026	828,325	708,433	86%	282	633,929	539,885	85%
	2027	800,468	782,633	98%	275	588,000	572,248	97%
	2028	771,728	862,873	112%	268	544,144	605,390	111%
	2029	742,239	949,332	128%	261	502,380	639,159	127%
	2030	711,942	1,050,559	148%	253	462,591	678,844	147%
	2031	680,747	1,162,583	171%	245	424,648	721,050	170%
	2032	648,734	1,282,459	198%	237	388,532	763,481	197%
	2033	616,011	1,407,438	228%	228	354,234	804,240	227%
	2034	582,640	1,531,952	263%	219	321,715	840,231	261%
	2035	548,694	1,657,935	302%	210	290,937	872,772	300%
	2036	514,359	1,781,635	346%	201	261,916	900,149	344%
	2037	475,099	1,900,333	400%	191	232,278	921,457	397%
	2038	435,919	2,015,809	462%	181	204,623	938,030	458%
	2039	401,802	2,118,638	527%	171	181,151	945,963	522%
	2040	368,168	2,210,309	600%	160	159,433	946,827	594%
	2041	335,192	2,286,275	682%	150	139,430	939,579	674%
	2042	303,172	2,348,037	774%	140	121,147	925,832	764%
	2043	272,405	2,380,737	874%	129	104,578	900,629	861%
	2044	243,099	2,385,388	981%	119	89,671	865,706	965%
	2045	215,423	2,367,529	1,099%	109	76,357	824,446	1,080%
	2046	189,563	2,324,814	1,226%	100	64,575	776,923	1,203%
	2047	165,644	2,254,357	1,361%	90	54,238	723,150	1,333%
	2048	143,759	2,157,829	1,501%	82	45,253	664,541	1,469%
	2049	124,000	2,048,311	1,652%	73	37,531	605,598	1,614%
	2050	106,328	1,933,913	1,819%	65	30,948	549,060	1,774%
	2051	90,629	1,817,656	2,006%	58	25,372	495,634	1,953%
	2052	76,815	1,699,131	2,212%	51	20,688	445,084	2,151%
	2053	64,796	1,581,705	2,441%	45	16,792	398,165	2,371%
	2054	54,418	1,463,516	2,689%	40	13,573	354,191	2,610%
	2055	45,545	1,342,727	2,948%	35	10,936	312,642	2,859%
	2056	38,009	1,221,094	3,213%	30	8,788	273,553	3,113%
	2057	31,663	1,102,660	3,482%	26	7,051	237,649	3,371%
	2058	26,348	991,197	3,762%	22	5,652	205,557	3,637%
	2059	21,931	885,358	4,037%	19	4,533	176,766	3,899%
	2060-2064	65,733	3,053,497	4,645%	57	12,346	551,691	4,469%
	2065-2069	26,444	1,331,415	5,035%	21	4,133	201,149	4,867%
	2070-2074	9,646	423,264	4,388%	7	1,250	53,647	4,291%
	2075-2079	2,789	93,036	3,336%	2	299	9,893	3,307%
History		11,950,039	1,689,783	14%	6,269	16,505,047	1,875,232	11%
Future		17,234,300	63,888,844	371%	6,671	11,284,177	25,773,554	228%
Lifetime		29,184,339	65,578,627	225%	12,940	27,789,224	27,648,786	99%

Attachment 2-b
MedAmerica
Actual and Projected Experience using Current Assumptions by Calendar Year
Pennsylvania-Specific Experience After Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Earned Premium	Incurred Claims	Incurred Loss Ratio		Earned Premium	Incurred Claims	Incurred Loss Ratio
Historical Experience	2004	69,228	0	0%	79	136,956	0	0%
	2005	340,141	0	0%	234	643,940	0	0%
	2006	687,492	0	0%	449	1,218,264	0	0%
	2007	890,684	3,929	0%	540	1,497,256	6,812	0%
	2008	921,722	0	0%	516	1,483,406	0	0%
	2009	898,983	0	0%	496	1,388,495	0	0%
	2010	882,171	50,330	6%	479	1,307,050	76,460	6%
	2011	868,369	10,374	1%	458	1,234,182	15,081	1%
	2012	845,966	0	0%	437	1,153,579	0	0%
	2013	810,587	12,280	2%	408	1,060,937	15,846	1%
	2014	867,415	124,522	14%	397	1,089,230	156,328	14%
	2015	834,835	323,486	39%	385	1,004,756	394,347	39%
	2016	713,006	118,612	17%	368	823,681	138,019	17%
	2017	700,005	1,464	0%	348	776,185	1,634	0%
	2018	786,641	95,547	12%	344	836,969	102,068	12%
	2019	832,795	949,239	114%	331	850,162	968,636	114%
Projected Future Experience (60 Years)	2020	879,917	366,411	42%	318	861,979	358,788	42%
	2021	968,326	411,949	43%	308	910,319	386,791	42%
	2022	1,031,342	458,221	44%	299	930,498	412,572	44%
	2023	1,015,245	511,000	50%	294	879,069	441,240	50%
	2024	977,342	569,284	58%	288	812,112	471,463	58%
	2025	941,626	632,276	67%	282	750,890	502,264	67%
	2026	912,165	699,978	77%	276	698,145	533,433	76%
	2027	882,129	772,857	88%	269	648,040	565,091	87%
	2028	851,097	851,623	100%	262	600,160	597,486	100%
	2029	819,202	936,467	114%	255	554,525	630,485	114%
	2030	786,375	1,035,827	132%	248	511,006	669,310	131%
	2031	752,512	1,145,756	152%	240	469,465	710,597	151%
	2032	717,691	1,263,389	176%	232	429,878	752,108	175%
	2033	682,026	1,385,996	203%	223	392,241	791,964	202%
	2034	645,587	1,508,132	234%	215	356,514	827,138	232%
	2035	608,449	1,631,736	268%	206	322,662	858,945	266%
	2036	570,816	1,753,095	307%	196	290,703	885,687	305%
	2037	527,270	1,869,500	355%	187	257,816	906,456	352%
	2038	483,758	1,982,740	410%	177	227,102	922,581	406%
	2039	446,193	2,083,622	467%	167	201,188	930,259	462%
	2040	409,113	2,173,577	531%	157	177,187	931,012	525%
	2041	372,720	2,248,117	603%	147	155,062	923,806	596%
	2042	337,348	2,308,647	684%	137	134,826	910,198	675%
	2043	303,332	2,340,561	772%	127	116,472	885,316	760%
	2044	270,903	2,344,992	866%	117	99,947	850,917	851%
	2045	240,256	2,327,271	969%	107	85,179	810,285	951%
	2046	211,600	2,285,138	1,080%	98	72,101	763,508	1,059%
	2047	185,074	2,215,720	1,197%	89	60,618	710,587	1,172%
	2048	160,782	2,120,616	1,319%	80	50,629	652,898	1,290%
	2049	138,830	2,012,871	1,450%	72	42,036	594,929	1,415%
	2050	119,179	1,900,478	1,595%	64	34,704	539,370	1,554%
	2051	101,706	1,786,307	1,756%	57	28,488	486,885	1,709%
	2052	86,318	1,670,087	1,935%	51	23,261	437,277	1,880%
	2053	72,914	1,554,997	2,133%	44	18,908	391,248	2,069%
	2054	61,327	1,439,280	2,347%	39	15,306	348,143	2,274%
	2055	51,408	1,321,076	2,570%	34	12,352	307,434	2,489%
	2056	42,973	1,201,951	2,797%	29	9,943	269,114	2,707%
	2057	35,859	1,085,944	3,028%	25	7,991	233,913	2,927%
	2058	29,890	976,637	3,267%	22	6,417	202,420	3,154%
	2059	24,922	872,719	3,502%	18	5,156	174,140	3,378%
	2060-2064	75,004	3,010,739	4,014%	56	14,095	543,637	3,857%
	2065-2069	30,342	1,311,087	4,321%	21	4,743	197,963	4,174%
	2070-2074	11,091	415,625	3,747%	6	1,438	52,654	3,663%
	2075-2079	3,208	91,139	2,841%	2	344	9,688	2,815%
History		11,950,039	1,689,783	14%	6,269	16,505,047	1,875,232	11%
Future		18,875,167	62,885,436	333%	6,542	12,281,513	25,381,999	207%
Lifetime		30,825,206	64,575,219	209%	12,811	28,786,560	27,257,231	95%

Attachment 3-a
MedAmerica
Written Premium and Paid Claim Experience and Projections by Calendar Year
Pennsylvania-Specific Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Written Premium	Paid Claims	Loss Ratio		Written Premium	Paid Claims	Loss Ratio
Historical Experience	2004	118,569	0	0%	79	234,571	0	0%
	2005	416,507	0	0%	234	788,512	0	0%
	2006	783,928	0	0%	449	1,381,714	0	0%
	2007	916,717	4,198	0%	540	1,539,123	7,278	0%
	2008	913,710	-230	0%	516	1,470,593	-381	0%
	2009	898,308	0	0%	496	1,387,467	0	0%
	2010	880,310	13,186	1%	479	1,304,257	20,032	2%
	2011	866,623	36,822	4%	458	1,231,670	53,530	4%
	2012	840,660	13,258	2%	437	1,146,347	18,443	2%
	2013	811,414	12,436	2%	408	1,062,075	16,047	2%
	2014	876,953	0	0%	397	1,101,172	0	0%
	2015	798,866	97,349	12%	385	960,841	117,698	12%
	2016	695,559	159,796	23%	368	803,670	185,328	23%
	2017	713,038	136,780	19%	348	790,592	152,733	19%
	2018	813,159	121,735	15%	344	865,186	130,044	15%
	2019	838,815	284,034	34%	331	856,290	290,019	34%
Projected Future Experience (60 Years)	2020	897,180	299,737	33%	318	878,894	293,644	33%
	2021	960,797	340,767	35%	311	903,242	320,268	35%
	2022	942,678	379,686	40%	306	850,475	342,232	40%
	2023	914,398	421,690	46%	300	791,703	364,477	46%
	2024	879,130	467,572	53%	294	730,450	387,520	53%
	2025	847,019	518,615	61%	288	675,396	412,176	61%
	2026	820,040	575,012	70%	282	627,586	438,282	70%
	2027	792,060	637,017	80%	275	581,822	465,718	80%
	2028	763,293	704,645	92%	268	538,195	494,189	92%
	2029	733,838	778,150	106%	261	496,695	523,591	105%
	2030	703,478	859,527	122%	253	457,094	554,946	121%
	2031	672,200	950,114	141%	245	419,320	588,683	140%
	2032	640,123	1,049,931	164%	237	383,380	624,343	163%
	2033	607,315	1,158,198	191%	228	349,240	661,042	189%
	2034	573,876	1,273,044	222%	219	316,884	697,410	220%
	2035	539,916	1,393,113	258%	210	286,292	732,541	256%
	2036	505,617	1,516,768	300%	201	257,476	765,530	297%
	2037	466,380	1,641,959	352%	191	228,027	795,418	349%
	2038	427,256	1,767,271	414%	181	200,569	821,701	410%
	2039	393,279	1,890,003	481%	171	177,322	843,380	476%
	2040	359,801	2,007,758	558%	160	155,825	859,779	552%
	2041	327,019	2,117,778	648%	150	136,047	870,242	640%
	2042	295,298	2,217,641	751%	140	118,019	874,419	741%
	2043	264,886	2,303,308	870%	129	101,710	871,435	857%
	2044	235,934	2,370,855	1,005%	119	87,046	860,646	989%
	2045	208,660	2,418,092	1,159%	109	73,979	842,229	1,138%
	2046	183,278	2,443,245	1,333%	100	62,452	816,551	1,307%
	2047	159,860	2,444,337	1,529%	90	52,360	783,920	1,497%
	2048	138,486	2,420,531	1,748%	82	43,607	745,005	1,708%
	2049	119,238	2,373,711	1,991%	73	36,101	701,213	1,942%
	2050	102,053	2,307,698	2,261%	65	29,714	654,363	2,202%
	2051	86,830	2,226,429	2,564%	58	24,317	606,067	2,492%
	2052	73,471	2,133,027	2,903%	51	19,794	557,492	2,816%
	2053	61,871	2,030,700	3,282%	45	16,039	509,677	3,178%
	2054	51,872	1,921,827	3,705%	40	12,941	463,306	3,580%
	2055	43,337	1,807,559	4,171%	35	10,407	418,679	4,023%
	2056	36,097	1,688,616	4,678%	30	8,347	375,903	4,504%
	2057	30,008	1,566,549	5,220%	26	6,682	335,222	5,016%
	2058	24,921	1,443,992	5,794%	22	5,346	297,084	5,557%
	2059	20,705	1,323,048	6,390%	19	4,280	261,766	6,116%
	2060-2064	61,674	4,933,772	8,000%	57	11,585	878,095	7,580%
	2065-2069	24,543	2,631,865	10,723%	21	3,836	388,511	10,128%
	2070-2074	8,927	1,145,436	12,831%	7	1,157	140,656	12,157%
	2075-2079	2,594	399,914	15,414%	2	278	40,855	14,681%
History		12,183,136	879,366	7%	6,269	16,924,080	990,772	6%
Future		17,001,240	69,300,508	408%	6,671	11,171,932	25,280,208	226%
Lifetime		29,184,377	70,179,874	240%	12,940	28,096,012	26,270,980	94%

Attachment 3-b
MedAmerica
Written Premium and Paid Claim Experience and Projections by Calendar Year
Pennsylvania-Specific Experience After Requested Rate Increase
Individual Simplicity Policy Forms

	Calendar Year	Without Interest			D End of Year Lives	With Max. Val. Interest		
		A	B	C = B / A		E	F	G = F / E
		Written Premium	Paid Claims	Loss Ratio		Written Premium	Paid Claims	Loss Ratio
Historical Experience	2004	118,569	0	0%	79	234,571	0	0%
	2005	416,507	0	0%	234	788,512	0	0%
	2006	783,928	0	0%	449	1,381,714	0	0%
	2007	916,717	4,198	0%	540	1,539,123	7,278	0%
	2008	913,710	-230	0%	516	1,470,593	-381	0%
	2009	898,308	0	0%	496	1,387,467	0	0%
	2010	880,310	13,186	1%	479	1,304,257	20,032	2%
	2011	866,623	36,822	4%	458	1,231,670	53,530	4%
	2012	840,660	13,258	2%	437	1,146,347	18,443	2%
	2013	811,414	12,436	2%	408	1,062,075	16,047	2%
	2014	876,953	0	0%	397	1,101,172	0	0%
	2015	798,866	97,349	12%	385	960,841	117,698	12%
	2016	695,559	159,796	23%	368	803,670	185,328	23%
	2017	713,038	136,780	19%	348	790,592	152,733	19%
	2018	813,159	121,735	15%	344	865,186	130,044	15%
	2019	838,815	284,034	34%	331	856,290	290,019	34%
Projected Future Experience (60 Years)	2020	897,183	299,737	33%	318	878,897	293,644	33%
	2021	986,354	340,672	35%	308	927,272	320,179	35%
	2022	1,032,287	378,786	37%	299	931,356	341,422	37%
	2023	1,006,778	419,669	42%	294	871,734	362,731	42%
	2024	967,742	464,433	48%	288	804,125	384,918	48%
	2025	932,372	514,366	55%	282	743,502	408,798	55%
	2026	903,301	569,627	63%	276	691,358	434,174	63%
	2027	873,115	630,439	72%	269	641,415	460,903	72%
	2028	842,034	696,790	83%	262	593,768	488,673	82%
	2029	810,153	768,914	95%	255	548,400	517,367	94%
	2030	777,234	848,772	109%	248	505,069	547,990	108%
	2031	743,256	937,672	126%	240	463,694	580,959	125%
	2032	708,342	1,035,628	146%	232	424,283	615,821	145%
	2033	672,563	1,141,868	170%	223	386,805	651,702	168%
	2034	636,026	1,254,555	197%	215	351,243	687,258	196%
	2035	598,852	1,372,362	229%	206	317,582	721,602	227%
	2036	561,238	1,493,686	266%	196	285,837	753,847	264%
	2037	517,700	1,616,507	312%	187	253,149	783,050	309%
	2038	474,233	1,739,434	367%	177	222,644	808,712	363%
	2039	436,808	1,859,831	426%	167	196,971	829,863	421%
	2040	399,889	1,975,357	494%	157	173,208	845,841	488%
	2041	363,700	2,083,302	573%	147	151,328	856,003	566%
	2042	328,649	2,181,270	664%	137	131,368	859,997	655%
	2043	295,015	2,265,272	768%	127	113,298	856,952	756%
	2044	262,970	2,331,464	887%	117	97,040	846,243	872%
	2045	232,761	2,377,696	1,022%	107	82,543	828,044	1,003%
	2046	204,625	2,402,220	1,174%	98	69,745	802,714	1,151%
	2047	178,647	2,403,091	1,345%	89	58,532	770,553	1,316%
	2048	154,913	2,379,470	1,536%	80	48,797	732,215	1,501%
	2049	133,521	2,333,237	1,747%	72	40,442	689,093	1,704%
	2050	114,406	2,268,186	1,983%	64	33,326	642,986	1,929%
	2051	97,459	2,188,194	2,245%	57	27,308	595,477	2,181%
	2052	82,573	2,096,363	2,539%	51	22,259	547,722	2,461%
	2053	69,632	1,995,851	2,866%	44	18,062	500,740	2,772%
	2054	58,465	1,889,003	3,231%	39	14,596	455,203	3,119%
	2055	48,921	1,776,945	3,632%	34	11,757	411,403	3,499%
	2056	40,815	1,660,348	4,068%	29	9,445	369,432	3,911%
	2057	33,987	1,540,713	4,533%	25	7,574	329,527	4,351%
	2058	28,273	1,420,594	5,025%	22	6,070	292,116	4,812%
	2059	23,530	1,302,023	5,534%	18	4,868	257,465	5,289%
	2060-2064	70,377	4,858,871	6,904%	56	13,227	864,239	6,534%
	2065-2069	28,163	2,592,765	9,206%	21	4,403	382,487	8,687%
	2070-2074	10,265	1,127,284	10,982%	6	1,330	138,331	10,398%
	2075-2079	2,985	393,001	13,167%	2	320	40,121	12,532%
History		12,183,136	879,366	7%	6,269	16,924,080	990,772	6%
Future		18,642,113	68,226,270	366%	6,542	12,179,950	24,908,517	205%
Lifetime		30,825,249	69,105,636	224%	12,811	29,104,030	25,899,289	89%

Attachment 4
Breakdown of Historical Incurred Claims and Reserve Balances at December 31, 2019
Individual Simplicity Policy Forms

MedAmerica and Affinity Partners
Nationwide Experience

Incurred Year	Discounted to the Year of Incurral					Year-End Active Life Reserve ^[3]
	Incurred Claims ^[1]	Paid Claims	Disabled Life Reserve	IBNR Reserve	Total Claim Reserve ^[2]	
2004	299,291	299,291	0		0	
2005	704,251	704,251	0		0	
2006	127,494	127,494	0		0	
2007	1,234,955	1,234,955	0		0	
2008	2,692,008	2,692,008	0		0	
2009	2,011,808	1,806,493	205,315		205,315	
2010	3,496,382	3,496,382	0		0	
2011	4,691,788	4,691,788	0		0	
2012	5,103,199	4,844,599	258,600		258,600	
2013	6,537,874	6,317,751	220,123		220,123	
2014	11,409,113	9,568,378	1,840,735		1,840,735	
2015	9,732,622	8,166,561	1,566,061		1,566,061	
2016	12,094,253	9,283,011	2,811,241		2,811,241	
2017	16,399,549	9,729,353	6,670,196		6,670,196	
2018	13,407,281	6,747,246	6,660,036		6,660,036	
2019	15,536,365	2,436,687	10,760,716	2,338,962	13,099,678	434,869,723

MedAmerica
Pennsylvania-Specific Experience

Incurred Year	Discounted to the Year of Incurral					Year-End Active Life Reserve ^[3]
	Incurred Claims ^[1]	Paid Claims	Disabled Life Reserve	IBNR Reserve	Total Claim Reserve ^[2]	
2004	0	0	0		0	
2005	0	0	0		0	
2006	0	0	0		0	
2007	3,929	3,929	0		0	
2008	0	0	0		0	
2009	0	0	0		0	
2010	50,330	50,330	0		0	
2011	10,374	10,374	0		0	
2012	0	0	0		0	
2013	12,280	12,280	0		0	
2014	124,522	124,522	0		0	
2015	323,486	323,486	0		0	
2016	118,612	118,612	0		0	
2017	1,464	1,464	0		0	
2018	95,547	28,558	66,989		66,989	
2019	949,239	164,306	730,249	54,684	784,932	10,939,849

[1] Incurred claims are the sum of paid claims, disabled life reserve, and incurred but not reported (IBNR) reserve.

[2] Claim reserve is the sum of disabled life reserve and IBNR reserve.

[3] Active life reserve is defined as interpolated terminal reserves plus unearned premium reserves.

Attachment 5-a
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Policy Year
Nationwide Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

Policy Year	A Earned Premium	B Incurred Claims	C Incurred Loss Ratio	D End of Year Lives	E Cumulative Loss Ratio w/ Max. Val. Interest
1	45,076,478	1,603,997	4%	25,214	4%
2	42,740,030	1,177,543	3%	23,614	3%
3	40,985,506	3,016,064	7%	22,489	4%
4	39,557,188	3,145,259	8%	21,556	5%
5	38,311,539	3,173,326	8%	20,780	6%
6	37,556,083	4,968,417	13%	20,088	7%
7	37,039,090	7,537,992	20%	19,343	8%
8	37,284,992	6,631,219	18%	18,698	9%
9	37,773,483	8,830,065	23%	18,054	11%
10	38,485,033	15,011,272	39%	17,241	13%
11	29,294,365	9,115,498	31%	16,325	14%
12	30,129,214	17,010,692	56%	15,679	16%
13	31,361,918	15,224,193	49%	15,169	18%
14	32,356,744	17,809,312	55%	14,763	19%
15	32,943,224	16,345,783	50%	14,442	21%
16	32,517,923	18,707,616	58%	14,177	22%
17	31,699,131	21,546,240	68%	13,900	24%
18	30,786,311	24,333,675	79%	13,613	26%
19	29,845,935	27,418,515	92%	13,311	27%
20	28,874,857	30,794,015	107%	12,993	30%
21	27,842,252	34,475,492	124%	12,660	32%
22	26,806,934	38,448,712	143%	12,311	34%
23	25,746,197	42,764,600	166%	11,944	37%
24	24,618,147	47,496,185	193%	11,560	40%
25	23,501,970	52,604,431	224%	11,157	42%
26	22,356,558	57,942,914	259%	10,736	46%
27	21,165,256	63,435,199	300%	10,296	49%
28	19,951,457	68,877,318	345%	9,839	52%
29	18,729,271	74,094,894	396%	9,366	56%
30	17,500,483	78,913,781	451%	8,879	59%
31	16,261,484	83,260,411	512%	8,382	63%
32	15,016,121	87,038,067	580%	7,878	67%
33	13,794,216	90,125,428	653%	7,369	70%
34	12,592,328	92,332,066	733%	6,861	74%
35	11,425,142	93,640,407	820%	6,357	77%
36	10,305,803	94,070,227	913%	5,860	81%
37	9,234,497	93,626,044	1,014%	5,376	84%
38	8,224,579	92,398,570	1,123%	4,908	87%
39	7,277,239	90,471,806	1,243%	4,459	90%
40	6,399,717	87,788,350	1,372%	4,031	93%
41	5,595,529	84,490,292	1,510%	3,628	95%
42	4,862,424	80,715,021	1,660%	3,250	97%
43	4,202,046	76,629,905	1,824%	2,899	99%
44	3,611,813	72,300,648	2,002%	2,576	101%
45	3,088,557	67,822,311	2,196%	2,279	103%
46	2,628,924	63,466,679	2,414%	2,010	105%
47	2,226,985	59,231,979	2,660%	1,765	106%
48	1,879,214	55,087,918	2,931%	1,545	107%
49	1,579,545	50,967,229	3,227%	1,348	108%
50	1,322,925	46,785,642	3,537%	1,172	109%
51-55	3,936,098	174,413,744	4,431%	3,850	113%
56-60	1,481,078	96,313,401	6,503%	1,724	114%
61-65	505,644	43,150,363	8,534%	682	115%
66-70	153,911	14,510,975	9,428%	229	115%
Total	1,080,443,387	2,703,091,706	250%	550,635	115%

Attachment 5-b
MedAmerica and Affinity Partners
Actual and Projected Experience using Current Assumptions by Policy Year
Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms

Policy Year	A Earned Premium	B Incurred Claims	C Incurred Loss Ratio	D End of Year Lives	E Cumulative Loss Ratio w/ Max. Val. Interest
1	45,076,478	1,603,997	4%	25,214	4%
2	42,740,030	1,177,543	3%	23,614	3%
3	40,985,506	3,016,064	7%	22,489	4%
4	39,557,188	3,145,259	8%	21,556	5%
5	38,311,539	3,173,326	8%	20,780	6%
6	37,556,083	4,968,417	13%	20,088	7%
7	37,039,090	7,537,992	20%	19,343	8%
8	37,317,574	6,630,579	18%	18,695	9%
9	38,192,059	8,817,077	23%	18,013	11%
10	40,205,056	14,948,697	37%	17,144	13%
11	30,871,742	9,000,045	29%	16,203	14%
12	32,007,339	16,848,687	53%	15,539	16%
13	33,534,028	15,008,818	45%	15,004	17%
14	35,228,633	17,483,838	50%	14,503	19%
15	37,810,830	15,768,983	42%	13,951	20%
16	40,828,605	17,633,044	43%	13,401	21%
17	43,219,519	19,812,174	46%	12,884	22%
18	44,686,602	21,872,917	49%	12,484	23%
19	44,056,937	24,462,992	56%	12,188	25%
20	42,749,911	27,408,734	64%	11,899	26%
21	41,216,631	30,638,295	74%	11,595	28%
22	39,678,395	34,118,927	86%	11,277	29%
23	38,121,191	37,896,779	99%	10,943	31%
24	36,472,621	42,038,275	115%	10,593	33%
25	34,843,885	46,508,216	133%	10,227	35%
26	33,166,176	51,174,642	154%	9,843	38%
27	31,418,702	55,972,342	178%	9,442	40%
28	29,631,302	60,723,746	205%	9,025	42%
29	27,845,582	65,276,194	234%	8,593	45%
30	26,047,720	69,476,834	267%	8,149	48%
31	24,231,167	73,259,830	302%	7,696	50%
32	22,398,566	76,544,962	342%	7,235	53%
33	20,602,452	79,227,599	385%	6,771	56%
34	18,832,074	81,141,247	431%	6,306	58%
35	17,113,263	82,273,710	481%	5,845	61%
36	15,463,125	82,635,470	534%	5,391	63%
37	13,877,758	82,233,403	593%	4,948	66%
38	12,383,604	81,145,755	655%	4,519	68%
39	10,977,238	79,452,467	724%	4,107	70%
40	9,673,970	77,101,041	797%	3,715	72%
41	8,476,924	74,209,791	875%	3,344	74%
42	7,382,558	70,904,727	960%	2,997	76%
43	6,394,252	67,328,771	1,053%	2,675	77%
44	5,508,482	63,541,985	1,154%	2,377	79%
45	4,721,175	59,629,177	1,263%	2,104	80%
46	4,027,478	55,823,137	1,386%	1,856	81%
47	3,419,008	52,125,261	1,525%	1,631	82%
48	2,890,859	48,504,716	1,678%	1,428	83%
49	2,434,339	44,901,721	1,845%	1,246	84%
50	2,042,220	41,241,781	2,019%	1,084	85%
51-55	6,096,721	153,933,782	2,525%	3,561	87%
56-60	2,304,602	85,082,602	3,692%	1,596	88%
61-65	790,333	38,024,854	4,811%	632	89%
66-70	241,848	12,734,700	5,266%	213	89%
Total	1,342,700,970	2,397,145,919	179%	527,957	89%

Attachment 6-a
MedAmerica
Actual and Projected Experience using Current Assumptions by Policy Year
Pennsylvania-Specific Experience Before Requested Rate Increase
Individual Simplicity Policy Forms

Policy Year	A Earned Premium	B Incurred Claims	C Incurred Loss Ratio	D End of Year Lives	E Cumulative Loss Ratio w/ Max. Val. Interest
1	996,792	0	0%	551	0%
2	962,791	0	0%	520	0%
3	920,334	3,929	0%	505	0%
4	901,426	0	0%	490	0%
5	889,052	50,330	6%	472	1%
6	861,866	0	0%	442	1%
7	825,707	13,586	2%	425	1%
8	820,979	9,068	1%	401	1%
9	848,742	69,397	8%	390	2%
10	900,950	55,125	6%	377	2%
11	668,577	341,469	51%	363	5%
12	717,452	102,406	14%	351	5%
13	777,919	118,767	15%	339	6%
14	855,883	875,449	102%	335	11%
15	920,373	375,803	41%	320	13%
16	926,968	381,707	41%	313	14%
17	937,525	451,908	48%	307	15%
18	918,578	504,853	55%	301	17%
19	888,317	563,724	63%	295	19%
20	857,221	627,570	73%	289	20%
21	830,621	697,201	84%	282	22%
22	803,012	772,189	96%	275	24%
23	774,489	852,701	110%	268	26%
24	745,130	942,651	127%	261	28%
25	714,867	1,044,193	146%	254	31%
26	683,650	1,154,787	169%	246	33%
27	651,549	1,275,411	196%	237	36%
28	618,677	1,400,176	226%	229	38%
29	585,116	1,526,385	261%	220	41%
30	550,969	1,650,773	300%	210	44%
31	516,414	1,774,947	344%	201	47%
32	472,094	1,895,181	401%	191	50%
33	437,384	2,008,181	459%	181	53%
34	402,901	2,107,189	523%	171	56%
35	368,893	2,195,605	595%	160	60%
36	335,618	2,273,450	677%	150	63%
37	303,363	2,333,313	769%	140	66%
38	272,400	2,368,265	869%	129	69%
39	242,950	2,381,980	980%	119	72%
40	215,192	2,371,801	1,102%	109	75%
41	189,263	2,339,279	1,236%	100	78%
42	165,274	2,280,547	1,380%	91	80%
43	143,322	2,195,525	1,532%	82	82%
44	123,441	2,093,157	1,696%	73	85%
45	105,627	1,981,400	1,876%	66	86%
46	89,827	1,866,264	2,078%	58	88%
47	75,943	1,749,007	2,303%	52	90%
48	63,848	1,630,360	2,553%	46	91%
49	53,412	1,511,293	2,829%	40	93%
50	44,488	1,389,536	3,123%	35	94%
51-55	130,727	5,071,355	3,879%	114	97%
56-60	49,907	2,573,137	5,156%	48	99%
61-65	18,639	998,420	5,357%	17	99%
66-70	6,372	280,327	4,399%	5	99%
Total	29,182,832	65,531,082	225%	12,644	99%

Attachment 6-b
MedAmerica
Actual and Projected Experience using Current Assumptions by Policy Year
Pennsylvania-Specific Experience After Requested Rate Increase
Individual Simplicity Policy Forms

Policy Year	A Earned Premium	B Incurred Claims	C Incurred Loss Ratio	D End of Year Lives	E Cumulative Loss Ratio w/ Max. Val. Interest
1	996,792	0	0%	551	0%
2	962,791	0	0%	520	0%
3	920,334	3,929	0%	505	0%
4	901,426	0	0%	490	0%
5	889,052	50,330	6%	472	1%
6	861,866	0	0%	442	1%
7	825,707	13,586	2%	425	1%
8	820,979	9,068	1%	401	1%
9	848,742	69,397	8%	390	2%
10	900,950	55,125	6%	377	2%
11	668,577	341,469	51%	363	5%
12	717,452	102,406	14%	351	5%
13	777,919	118,767	15%	339	6%
14	856,758	875,431	102%	334	11%
15	927,901	375,558	40%	318	12%
16	959,358	380,435	40%	310	14%
17	1,001,812	449,015	45%	301	15%
18	1,001,205	500,114	50%	295	17%
19	975,479	557,682	57%	288	18%
20	943,272	620,392	66%	282	20%
21	914,626	688,836	75%	276	22%
22	884,857	762,490	86%	270	24%
23	854,061	841,526	99%	263	26%
24	822,311	929,816	113%	256	28%
25	789,526	1,029,460	130%	248	30%
26	755,644	1,137,978	151%	240	32%
27	720,738	1,256,342	174%	232	34%
28	684,924	1,378,744	201%	224	37%
29	648,288	1,502,572	232%	215	40%
30	610,940	1,624,587	266%	206	42%
31	573,077	1,746,411	305%	197	45%
32	523,545	1,864,346	356%	187	48%
33	485,386	1,975,169	407%	177	51%
34	447,423	2,072,337	463%	167	54%
35	409,936	2,159,080	527%	157	57%
36	373,218	2,235,436	599%	147	60%
37	337,588	2,294,088	680%	137	63%
38	303,353	2,328,205	767%	127	66%
39	270,766	2,341,493	865%	117	69%
40	240,028	2,331,294	971%	107	71%
41	211,293	2,299,112	1,088%	98	74%
42	184,682	2,241,134	1,214%	89	76%
43	160,307	2,157,356	1,346%	80	78%
44	138,209	2,056,692	1,488%	72	80%
45	118,391	1,946,916	1,644%	64	82%
46	100,797	1,833,963	1,819%	57	84%
47	85,320	1,719,019	2,015%	51	86%
48	71,824	1,602,833	2,232%	45	87%
49	60,164	1,486,379	2,471%	39	88%
50	50,181	1,367,288	2,725%	34	89%
51-55	148,043	4,997,149	3,375%	112	93%
56-60	56,946	2,538,541	4,458%	48	94%
61-65	21,384	983,830	4,601%	17	95%
66-70	7,327	275,476	3,760%	5	95%
Total	30,823,472	64,528,601	209%	12,515	95%

Attachment 7-a
MedAmerica and Affinity Partners
Status of Filings as of March 2, 2021
All Jurisdictions in Which These Forms are In Force
Simplicity Individual Policy Forms

Jurisdiction	Company	12/31/2019 Policies In Force ^[1]	12/31/2019 Annualized Premium ^[1]	First Round Nationwide Request			First Round Follow-Up			First Round 2nd Follow-Up		
				Requested Increase	Disposition Date	Average Filed Increase ^[2]	Requested Increase	Disposition Date	Average Filed Increase ^[2]	Requested Increase	Disposition Date	Average Filed Increase ^[2]
Alabama	MedAmerica	53	\$127,155	43%	4/22/2013	43%	No Follow-Up			No Follow-Up		
Alaska ^[6]	MedAmerica	5	\$18,828	51%	N/A	51%	No Follow-Up			No Follow-Up		
	Affinity	7	\$23,509	36%	N/A	36%	No Follow-Up			No Follow-Up		
	MedAmerica	124	\$323,021	38%	3/1/2013	38%	No Follow-Up			No Follow-Up		
Arkansas	MedAmerica	45	\$89,352	34%	Disapproved	0%	34%	Disapproved	0%	15%	6/19/2015	15%
California	MedAmerica	1,126	\$3,001,340	15%	Disapproved	0%	Not Filed			Not Filed		
Colorado	MedAmerica	143	\$383,799	40%	10/28/2013	40%	No Follow-Up			No Follow-Up		
Connecticut	MedAmerica	74	\$258,377	37%	Disapproved	0%	37%	Disapproved	0%	Not Filed		
District of Columbia	MedAmerica	664	\$1,895,409	38%	10/14/2015	38%	No Follow-Up			No Follow-Up		
Florida ^[7]	MedAmerica	578	\$1,608,429	Not Filed			Not Filed			Not Filed		
Georgia	MedAmerica	85	\$325,050	35%	2/25/2013	16%	17%	8/22/2014	15%	2%	7/24/2015	2%
Hawaii	MedAmerica	166	\$219,666	38%	12/8/2017	38%	No Follow-Up			No Follow-Up		
Idaho	MedAmerica	30	\$51,501	39%	5/29/2013	24%	12%	12/4/2014	12%	No Follow-Up		
Illinois	MedAmerica	292	\$870,301	40%	5/27/2014	40%	No Follow-Up			No Follow-Up		
Indiana	MedAmerica	262	\$437,987	39%	Disapproved	0%	39%	Disapproved	0%	Not Filed		
Iowa	MedAmerica	160	\$408,646	37%	6/26/2013	37%	No Follow-Up			No Follow-Up		
Kansas	MedAmerica	126	\$206,149	33%	11/14/2014	33%	No Follow-Up			No Follow-Up		
	Affinity	310	\$519,954	28%	2/5/2015	28%	No Follow-Up			No Follow-Up		
Kentucky	MedAmerica	162	\$447,448	37%	1/30/2013	37%	No Follow-Up			No Follow-Up		
Louisiana	MedAmerica	231	\$397,333	38%	Disapproved	0%	38%	9/22/2014	20%	15%	Disapproved	0%
Maine	MedAmerica	100	\$314,819	43%	10/29/2013	43%	No Follow-Up			No Follow-Up		
Maryland	MedAmerica	102	\$258,491	22%	7/29/2013	15%	20%	5/7/2015	15%	Not Filed		
Massachusetts	MedAmerica	70	\$201,378	Not Filed			Not Filed			Not Filed		
Michigan	MedAmerica	137	\$373,065	37%	12/18/2012	37%	No Follow-Up			No Follow-Up		
Minnesota	MedAmerica	679	\$1,406,246	38%	Disapproved	0%	Not Filed			Not Filed		
Mississippi	MedAmerica	89	\$252,250	41%	4/2/2013	24%	13%	4/22/2014	13%	No Follow-Up		
Missouri	MedAmerica	181	\$548,885	34%	11/20/2013	20%	11%	10/7/2014	11%	No Follow-Up		
Montana	MedAmerica	55	\$109,120	38%	3/21/2013	11%	24%	7/1/2014	11%	11%	Withdrawn	
Nebraska	MedAmerica	84	\$275,211	34%	10/8/2013	19%	13%	6/18/2014	13%	No Follow-Up		
Nevada	MedAmerica	40	\$138,115	37%	9/9/2013	37%	No Follow-Up			No Follow-Up		
New Hampshire	MedAmerica	35	\$76,820	43%	4/16/2013	43%	No Follow-Up			No Follow-Up		
New Mexico	MedAmerica	24	\$36,869	38%	Disapproved	0%	38%	Disapproved	0%	Not Filed		
New York	MedAmerica	1,885	\$7,115,944	36%	1/14/2014	5%	30%	7/20/2015	6%	Not Filed		
North Carolina	MedAmerica	202	\$592,860	38%	10/18/2013	15%	20%	Disapproved	0%	Not Filed		
	Affinity	78	\$204,323	29%	7/11/2013	12%	16%	Disapproved	0%	Not Filed		
North Dakota	MedAmerica	347	\$1,313,966	37%	3/14/2013	19%	15%	4/28/2014	11%	4%	Withdrawn	0%
	Affinity	227	\$682,833	33%	3/14/2013	19%	12%	4/28/2014	10%	2%	Withdrawn	0%
Ohio	MedAmerica	269	\$1,075,869	35%	1/23/2014	29%	4%	3/11/2015	4%	No Follow-Up		
Oklahoma	MedAmerica	29	\$78,936	35%	4/26/2013	16%	16%	7/3/2014	16%	No Follow-Up		
Oregon	MedAmerica	126	\$300,307	39%	12/18/2013	15%	20%	3/3/2015	15%	Not Filed		
Pennsylvania	MedAmerica	258	\$885,234	38%	6/4/2013	19%	16%	9/17/2014	8%	8%	7/31/2015	8%
	Affinity	321	\$963,231	41%	6/4/2013	20%	18%	9/17/2014	9%	8%	7/31/2015	8%
	Affinity	304	\$908,663	40%	6/4/2013	20%	17%	9/17/2014	9%	7%	7/31/2015	7%
Rhode Island	MedAmerica	21	\$35,468	32%	Withdrawn		Not Filed			Not Filed		
South Carolina	MedAmerica	138	\$285,833	40%	4/11/2013	18%	18%	9/2/2014	17%	Not Filed		
	Affinity	186	\$316,350	43%	4/12/2013	19%	20%	9/2/2014	18%	Not Filed		
South Dakota	MedAmerica	120	\$297,117	35%	2/15/2013	35%	No Follow-Up			No Follow-Up		
Tennessee	MedAmerica	445	\$1,109,995	39%	2/8/2013	39%	No Follow-Up			No Follow-Up		
Texas	MedAmerica	488	\$1,439,157	38%	4/10/2013	38%	No Follow-Up			No Follow-Up		
Utah	MedAmerica	45	\$121,294	46%	5/13/2013	46%	No Follow-Up			No Follow-Up		
Vermont	MedAmerica	87	\$215,479	39%	Disapproved	0%	39%	Disapproved	0%	Not Filed		
Virginia	MedAmerica	259	\$451,536	37%	Disapproved	0%	Not Filed			Not Filed		
Washington	MedAmerica	264	\$949,766	37%	4/25/2013	37%	No Follow-Up			No Follow-Up		
	Affinity	290	\$894,794	37%	4/12/2013	37%	No Follow-Up			No Follow-Up		
West Virginia	MedAmerica	2	\$6,669	41%	8/12/2013	41%	No Follow-Up			No Follow-Up		
Wisconsin	MedAmerica	82	\$229,785	37%	3/14/2013	37%	No Follow-Up			No Follow-Up		
Wyoming	MedAmerica	10	\$30,183	Not Filed			Not Filed			Not Filed		

[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between December 2012 and March 2020.

[2] "Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

[3] The requested rate increase level varies by issue age and/or inflation option; average rate increase percentages are based on the distribution of in-force business as of December 31, 2019.

[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. No follow-up is indicated for jurisdictions that approximately filed the full requested increase.

[5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

[6] Alaska does not require Long-Term Care rates to be filed before use.

[7] The company has filed an increase varying by issue age in Florida using the pooled experience of its entire long-term care business.

Attachment 7-b
MedAmerica and Affinity Partners
Status of Filings as of March 2, 2021
All Jurisdictions in Which These Forms are In Force
Simplicity Individual Policy Forms

Jurisdiction	Company	12/31/2019 Policies In Force ^[1]	12/31/2019 Annualized Premium ^[1]	Current Round Nationwide Request				Average Filed Increase ^[2]	Current Round Follow-Up				
				Requested Increase ^{[3][7]}	Status ^{[2][4][5]}	Date Submitted	Disposition Date		Requested Increase ^{[3][7]}	Status ^{[2][4][5]}	Date Submitted	Disposition Date	Average Filed Increase ^[2]
Alabama	MedAmerica	53	\$127,155	75%	Filed	5/6/2016	3/27/2017	32%	54%	Filed	8/20/2018	2/5/2021	15%
Alaska ^[6]	MedAmerica	5	\$18,828	78%	Filed	4/26/2016	N/A	78%		No Follow-Up			
	Affinity	7	\$23,509	75%	Filed	4/26/2016	N/A	75%		No Follow-Up			
Arizona	MedAmerica	124	\$323,021	76%	Disapproved	5/3/2016	9/21/2016	0%	113%	Filed	7/21/2017	8/31/2018	36%
Arkansas	MedAmerica	45	\$89,352	132%	Filed	1/8/2018	2/16/2018	15%	100%	Filed	1/10/2019	1/29/2019	15%
California	MedAmerica	1,126	\$3,001,340	86%	Filed	10/14/2016	4/26/2017	15%	120%	Pending	1/2/2020		
Colorado	MedAmerica	143	\$383,799	84%	Filed	7/28/2016	11/10/2016	33%	80%	Pending	3/18/2020		
Connecticut	MedAmerica	74	\$258,377	137%	Filed	7/6/2016	10/7/2016	33%	110%	Filed	4/5/2017	6/22/2017	15%
District of Columbia	MedAmerica	664	\$1,895,409	10%	Filed	5/22/2020	9/29/2020	10%					
Florida ^[7]	MedAmerica	578	\$1,608,429	88%	Filed	3/1/2017	10/3/2017	78%		TBD			
Georgia	MedAmerica	85	\$325,050	76%	Filed	6/30/2016	9/29/2016	15%	82%	Filed	6/20/2017	7/31/2017	20%
Hawaii	MedAmerica	166	\$219,666		TBD								
Idaho	MedAmerica	30	\$51,501	77%	Filed	6/9/2016	4/13/2017	25%	93%	Pending	6/24/2020		
Illinois	MedAmerica	292	\$870,301	76%	Filed	2/5/2016	12/16/2016	76%		No Follow-Up			
Indiana	MedAmerica	262	\$437,987	201%	Disapproved	8/10/2018	8/26/2019	0%	266%	Not Yet Filed			
Iowa	MedAmerica	160	\$408,646	75%	Filed	7/26/2016	12/19/2016	17%	77%	Filed	3/31/2017	6/5/2017	18%
Kansas	MedAmerica	126	\$206,149	135%	Pending	11/13/2019							
	Affinity	310	\$519,954	135%	Withdrawn	11/13/2019	11/24/2020						
Kentucky	MedAmerica	162	\$447,448	74%	Filed	4/26/2016	10/24/2016	40%	52%	Filed	7/11/2017	3/1/2018	30%
Louisiana	MedAmerica	231	\$397,333	101%	Filed	4/14/2016	11/18/2016	25%	84%	Filed	4/12/2018	10/30/2018	20%
Maine	MedAmerica	100	\$314,819	106%	Filed	12/19/2017	5/24/2018	40%	91%	Not Yet Filed			
Maryland	MedAmerica	102	\$258,491	83%	Filed	9/7/2016	12/14/2017	32%	138%	Filed	4/29/2020	1/12/2021	19%
Massachusetts	MedAmerica	70	\$201,378	150%	Filed	8/4/2017	10/17/2018	40%		TBD			
Michigan	MedAmerica	137	\$373,065	73%	Filed	3/2/2016	3/16/2016	73%		No Follow-Up			
Minnesota	MedAmerica	679	\$1,406,246	142%	Filed	1/22/2015	6/30/2016	68%	110%	Pending	6/15/2020		
Mississippi	MedAmerica	89	\$252,250	76%	Filed	7/20/2016	12/19/2016	25%	52%	Filed	7/28/2017	3/16/2018	25%
Missouri	MedAmerica	181	\$548,885	75%	Filed	3/11/2016	11/15/2016	35%	35%	Filed	6/26/2017	6/28/2017	35%
Montana	MedAmerica	55	\$109,120	138%	Filed	3/22/2018	6/14/2018	40%		TBD			
Nebraska	MedAmerica	84	\$275,211	105%	Filed	8/8/2017	1/26/2018	105%		No Follow-Up			
Nevada	MedAmerica	40	\$138,115	85%	Filed	9/8/2016	9/18/2017	96%		No Follow-Up			
New Hampshire	MedAmerica	35	\$76,820	166%	Not Yet Filed								
New Mexico	MedAmerica	24	\$36,869	189%	Filed	7/14/2017	9/26/2017	5%	175%	Filed	8/17/2018	10/17/2018	10%
New York	MedAmerica	1,885	\$7,115,944	113%	Filed	3/1/2016	10/4/2017	80%	72%	Pending	6/1/2020		
North Carolina	MedAmerica	202	\$592,860	109%	Filed	4/8/2016	1/12/2017	51%	67%	Filed	9/26/2018	6/5/2020	41%
	Affinity	78	\$204,323	98%	Filed	4/8/2016	1/12/2017	47%	62%	Filed	9/26/2018	6/5/2020	37%
North Dakota	MedAmerica	347	\$1,313,966	78%	Filed	3/2/2016	4/19/2016	15%	86%	Filed	3/17/2017	4/24/2017	30%
	Affinity	227	\$682,833	76%	Filed	3/28/2016	4/19/2016	15%	80%	Filed	3/17/2017	4/24/2017	30%
Ohio	MedAmerica	269	\$1,075,869	74%	Filed	4/6/2016	6/29/2016	15%	83%	Filed	4/5/2017	1/3/2018	83%
Oklahoma	MedAmerica	29	\$78,936	73%	Filed	6/9/2016	7/27/2016	10%	88%	Filed	8/16/2017	10/31/2017	10%
Oregon	MedAmerica	126	\$300,307	83%	Filed	6/27/2016	5/2/2017	30%	71%	Pending	9/28/2018		
Pennsylvania	MedAmerica	258	\$885,234	75%	Filed	3/14/2016	9/22/2016	20%	76%	Filed	3/9/2017	9/19/2017	20%
	Affinity	321	\$963,231	77%	Filed	4/8/2016	9/22/2016	20%	83%	Filed	3/9/2017	9/19/2017	20%
	Affinity	304	\$908,663	77%	Filed	4/8/2016	9/22/2016	20%	82%	Filed	3/9/2017	9/19/2017	20%
Rhode Island	MedAmerica	21	\$35,468	167%	Pending	7/13/2020							
South Carolina	MedAmerica	138	\$285,833	77%	Filed	4/6/2016	6/6/2016	20%	69%	Filed	4/5/2017	5/16/2017	20%
	Affinity	186	\$316,350	80%	Filed	4/6/2016	6/6/2016	20%	83%	Filed	4/5/2017	5/16/2017	20%
South Dakota	MedAmerica	120	\$297,117	73%	Filed	3/24/2016	4/13/2016	73%		No Follow-Up			
Tennessee	MedAmerica	445	\$1,109,995	76%	Filed	3/1/2016	5/25/2016	83%		No Follow-Up			
Texas	MedAmerica	488	\$1,439,157	75%	Filed	4/7/2016	11/1/2016	75%		No Follow-Up			
Utah	MedAmerica	45	\$121,294	85%	Filed	9/9/2016	2/9/2017	41%	52%	Filed	1/5/2018	5/25/2018	28%
Vermont	MedAmerica	87	\$215,479	203%	Filed	6/8/2017	8/21/2019	58%		TBD			
Virginia	MedAmerica	259	\$451,536	195%	Filed	1/9/2018	9/3/2020	100%		TBD			
Washington	MedAmerica	264	\$949,766	76%	Filed	4/27/2016	11/10/2016	76%		No Follow-Up			
	Affinity	290	\$894,794	75%	Filed	4/27/2016	11/10/2016	75%		No Follow-Up			
West Virginia	MedAmerica	2	\$6,669	109%	Filed	8/4/2017	12/20/2017	10%		Not Filing			
Wisconsin	MedAmerica	82	\$229,785	76%	Filed	5/6/2016	1/12/2017	69%	23%	Filed	8/4/2020	12/8/2020	23%
Wyoming	MedAmerica	10	\$30,183	162%	Filed	6/6/2016	8/4/2016	180%		No Follow-Up			

[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between December 2012 and March 2020.

[2] "Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

[3] The requested rate increase level varies by issue age and/or inflation option; average rate increase percentages are based on the distribution of in-force business as of December 31, 2019.

[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. No follow-up is indicated for jurisdictions that approximately filed the full requested increase.

[5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

[6] Alaska does not require Long-Term Care rates to be filed before use.

[7] The company has filed an increase varying by issue age in Florida using the pooled experience of its entire long-term care business.

Attachment 7-c
MedAmerica and Affinity Partners
Status of Filings as of March 2, 2021
All Jurisdictions in Which These Forms are In Force
Simplicity Individual Policy Forms

Jurisdiction	Company	12/31/2019 Policies In Force ^[1]	12/31/2019 Annualized Premium ^[1]	Current Round 2nd Follow-Up					Current Round 3rd Follow-Up					Current Round 4th Follow-Up					Average Cumulative Increase Filed ^[2]
				Requested Increase ^[3]	Status ^{[2],[4],[5]}	Date Submitted	Disposition Date	Average Filed Increase ^[2]	Requested Increase ^[3]	Status ^{[2],[4],[5]}	Date Submitted	Disposition Date	Average Filed Increase ^[2]	Requested Increase ^[3]	Status ^{[2],[4],[5]}	Date Submitted	Disposition Date	Average Filed Increase ^[2]	
Alabama	MedAmerica	53	\$127,155																117%
Alaska ^[6]	MedAmerica	5	\$18,828		No Follow-Up					No Follow-Up					No Follow-Up				169%
	Affinity	7	\$23,509		No Follow-Up					No Follow-Up					No Follow-Up				138%
Arizona	MedAmerica	124	\$323,021		Pending	3/5/2020													88%
Arkansas	MedAmerica	45	\$89,352	109%	Filed	3/9/2020	3/30/2020	15%	92%	Filed	12/3/2020	1/11/2021	15%						102%
California	MedAmerica	1,126	\$3,001,340																15%
Colorado	MedAmerica	143	\$383,799																86%
Connecticut	MedAmerica	74	\$258,377	86%	Filed	8/21/2018	10/1/2018	14%	96%	Filed	2/10/2020	5/5/2020	33%	51%	Not Yet Filed				131%
District of Columbia	MedAmerica	664	\$1,895,409																52%
Florida ^[7]	MedAmerica	578	\$1,608,429																78%
Georgia	MedAmerica	85	\$325,050	51%	Filed	8/20/2018	11/8/2018	18%	41%	Filed	11/13/2019	2/19/2020	12%	25%	Filed	10/19/2020	11/24/2020	10%	171%
Hawaii	MedAmerica	166	\$219,666																38%
Idaho	MedAmerica	30	\$51,501																74%
Illinois	MedAmerica	292	\$870,301		No Follow-Up					No Follow-Up					No Follow-Up				146%
Indiana	MedAmerica	262	\$437,987																0%
Iowa	MedAmerica	160	\$408,646	50%	Filed	8/17/2018	10/10/2018	18%	40%	Filed	6/8/2020	7/13/2020	26%		TBD				181%
Kansas	MedAmerica	126	\$206,149																33%
	Affinity	310	\$519,954																28%
Kentucky	MedAmerica	162	\$447,448	22%	Filed	4/29/2020	7/24/2020	9%	30%	Not Yet Filed									171%
Louisiana	MedAmerica	231	\$397,333	53%	Filed	6/4/2019	11/5/2019	25%	45%	Pending	2/1/2021								126%
Maine	MedAmerica	100	\$314,819																100%
Maryland	MedAmerica	102	\$258,491																108%
Massachusetts	MedAmerica	70	\$201,378																40%
Michigan	MedAmerica	137	\$373,065		No Follow-Up					No Follow-Up					No Follow-Up				138%
Minnesota	MedAmerica	679	\$1,406,246																68%
Mississippi	MedAmerica	89	\$252,250	16%	Disapproved	8/24/2018	5/20/2019	0%	44%	Not Yet Filed									120%
Missouri	MedAmerica	181	\$548,885		No Follow-Up					No Follow-Up					No Follow-Up				142%
Montana	MedAmerica	55	\$109,120																73%
Nebraska	MedAmerica	84	\$275,211		No Follow-Up					No Follow-Up					No Follow-Up				175%
Nevada	MedAmerica	40	\$138,115		No Follow-Up					No Follow-Up					No Follow-Up				169%
New Hampshire	MedAmerica	35	\$76,820																43%
New Mexico	MedAmerica	24	\$36,869	216%	Filed	7/8/2020	9/1/2020	7%	191%	Not Yet Filed									24%
New York	MedAmerica	1,885	\$7,115,944																100%
North Carolina	MedAmerica	202	\$592,860		TBD														146%
	Affinity	78	\$204,323		TBD														125%
North Dakota	MedAmerica	347	\$1,313,966	43%	Filed	8/14/2018	10/8/2018	37%	10%	Filed	12/31/2020	2/10/2021	10%						200%
	Affinity	227	\$682,833	39%	Filed	8/14/2018	10/8/2018	34%		Not Filing					Not Filing				163%
Ohio	MedAmerica	269	\$1,075,869		No Follow-Up					No Follow-Up					No Follow-Up				183%
Oklahoma	MedAmerica	29	\$78,936	70%	Filed	8/23/2018	10/5/2018	10%	70%	Filed	2/28/2020	4/14/2020	32%		TBD				137%
Oregon	MedAmerica	126	\$300,307																72%
Pennsylvania	MedAmerica	258	\$885,234	47%	Filed	8/21/2018	12/5/2018	19%	33%	Filed	1/10/2020	4/25/2020	18%	14%	Not Yet Filed				181%
	Affinity	321	\$963,231	52%	Filed	8/21/2018	12/5/2018	20%	37%	Filed	1/28/2020	4/25/2020	20%		Not Filing				191%
	Affinity	304	\$908,663	52%	Filed	8/21/2018	12/5/2018	20%	37%	Filed	1/28/2020	4/25/2020	20%		Not Filing				190%
Rhode Island	MedAmerica	21	\$35,468																0%
South Carolina	MedAmerica	138	\$285,833	41%	Disapproved	8/23/2018	7/2/2019	0%	55%	Pending	1/22/2021								99%
	Affinity	186	\$316,350	51%	Disapproved	8/23/2018	7/2/2019	0%	64%	Pending	1/22/2021								102%
South Dakota	MedAmerica	120	\$297,117		No Follow-Up					No Follow-Up					No Follow-Up				134%
Tennessee	MedAmerica	445	\$1,109,995		No Follow-Up					No Follow-Up					No Follow-Up				154%
Texas	MedAmerica	488	\$1,439,157		No Follow-Up					No Follow-Up					No Follow-Up				141%
Utah	MedAmerica	45	\$121,294		TBD														164%
Vermont	MedAmerica	87	\$215,479																58%
Virginia	MedAmerica	259	\$451,536																100%
Washington	MedAmerica	264	\$949,766		No Follow-Up					No Follow-Up					No Follow-Up				141%
	Affinity	290	\$894,794		No Follow-Up					No Follow-Up					No Follow-Up				140%
West Virginia	MedAmerica	2	\$6,669		Not Filing					Not Filing					Not Filing				55%
Wisconsin	MedAmerica	82	\$229,785																185%
Wyoming	MedAmerica	10	\$30,183		No Follow-Up					No Follow-Up					No Follow-Up				180%

[1] Excludes policies assumed to be paid up prior to implementation of the requested rate increase. Annualized premium reflects all rate increases filed for use between December 2012 and March 2020.

[2] "Filed" is used in a generic sense to indicate that a rate increase has been approved, accepted, filed for use, etc., by a jurisdiction. Certain jurisdictions may have filed a multi-year increase, which results in a slightly higher rate level than requested.

[3] The requested rate increase level varies by issue age and/or inflation option; average rate increase percentages are based on the distribution of in-force business as of December 31, 2019.

[4] The company is "Not Filing" in jurisdictions where limited by regulatory requirements or due to limited amount of in-force business. No follow-up is indicated for jurisdictions that approximately filed the full requested increase.

[5] "TBD" (to be determined) is used in jurisdictions where the company has not yet reached a decision regarding the rate increase request or the prior reduced rate increase was phased-in over multiple years.

[6] Alaska does not require Long-Term Care rates to be filed before use.

[7] The company has filed an increase varying by issue age in Florida using the pooled experience of its entire long-term care business.



MedAmerica Insurance Company

Home Office: Pittsburgh, PA

MedAmerica Insurance Company of New York

Home Office: Rochester, NY

MedAmerica Insurance Company of Florida

Home Office: Orlando, FL

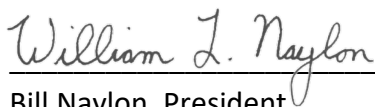
Letter of Authorization

To: Department of Insurance

MedAmerica Insurance Company ("MedAmerica") has entered into a service agreement with Milliman, Inc. ("Milliman") effective October 3, 2016, that includes long-term care rate filing services on our behalf. The agreement provides, in part, that Milliman is responsible for preparing and filing for approval with state insurance departments MedAmerica's long-term care rate increase filings as directed by MedAmerica. Milliman is also authorized to receive, on MedAmerica's behalf, written and oral communication from each state department of insurance for the purpose of completing the rate increase filing process.

Please accept this letter of authorization for the purpose stated above. Should you have any questions regarding the above, please forward your comments to:

MedAmerica Insurance Company
165 Court Street
Rochester, NY 14647



Bill Naylon, President

MedAmerica Insurance Company

1/19/2021

Date

MedAmerica Claim Administration and Processing Documentation

As the majority of policies to which this rate increase is applicable are eligible for a contingent benefit upon lapse, the following provides a demonstration that MedAmerica Insurance Company (MedAmerica) has consistently applied appropriate policy administration and claim processing procedures. These procedures are in place to assure that policyholders' long-term care claims are paid according to the provisions of our contracts.

Personal Care Advisors (PCAs) in our Claims Intake area determine whether a claimant qualifies for initial benefit eligibility, and create a plan of care for each eligible claimant. Our Rehabilitation/Case Management team then assigns a PCA to handle all aspects of the insured's contact with the Company, including care planning, ongoing care management, and supervision of claim payment.

While the PCAs are knowledgeable about all of the long term care products administered by the Company, each one specializes in a handful of products to increase claim payment accuracy. For chronically stable patients for whom rehabilitation is unlikely and site of care changes occur infrequently, specialized PCAs are assigned whose primary task is timely adjudication of claims and annual reassessment of benefit eligibility.

All claimants are reassessed at least once per year; claimants in Assisted Living or Home Care status are reassessed more frequently. All claims are reviewed prior to payment. Monthly claims audit procedures are in place. Anti-fraud activities are carried out by the staff of the Special Investigations Unit within our parent company.

MedAmerica management believes that these claims management practices are designed to pay claims correctly and help eliminate the potential for further deterioration of the policy form requiring further premium rate schedule increases.

Time-Sensitive! Action Needed - Review Options and Make Your Decision
RE: Your Long Term Care Insurance
Notice of Premium Increase — Please Read & Retain for Your Records

<<FIRST_NAME>> <<LAST_NAME>>
<<STREET_ADDRESS1>>
<<STREET_ADDRESS2>>
<<CITY>> <<STATE>> <<ZIP>>

<<DATE>>
Billing Account ID: <<POLICY_NUMBER>>

Dear <<SALUTATION LAST_NAME>>:

We are writing to notify you that we have filed a premium increase of <<INC_AMT>> with the Department of Insurance. This premium change is based on the overall experience of all contracts in your class and has nothing to do with your current age, health status, claims history or any other personal factors. This increase applies to all insureds having the same policy form as you, regardless of the effective date of coverage. Please be advised that premiums are subject to future rate increases.

The premium rate increase for your long term care insurance coverage will change on <<NEXT_BILL_DATE>>. Your <<MODAL>> premium payment will change from <<CURRENT_RATE>> to <<FUTURE_RATE>>.

We understand this premium increase may affect your ability to afford your current level of benefits. Please review the options regarding your coverage that are outlined below and make the decision that best meets your needs.

- **Option #1: Continue your coverage at your current level of benefits.** You may keep your current level of benefits by paying the increased premium when it is due on <<NEXT_BILL_DATE>>. If you choose this option, no additional action, other than your premium payment, is required. Please understand that paying the increased premium for coverage through 120 days from the date of the rate increase constitutes your acceptance of the rate increase and voids the offer of the Contingent Non-Forfeiture Benefit outlined in Option #3 below.
- **Option #2: Offset the increased premium by reducing your level of benefits.** You may be able to adjust your benefits to reduce your premium. Please understand that this option is not always available as you may have selected the state-mandated minimum benefits allowable for long term care insurance. Please call Customer Service toll free at 1-800-240-1675 to discuss your options.
- **Option #3: Elect the reduced Contingent Non-Forfeiture Benefit.**

If you elect the Contingent Non-Forfeiture Benefit Option, no further premium is due. This option becomes effective as of your current paid through date. As of the date of this letter, your Contingent Non-Forfeiture Benefit would be <<RESULT_OF_CNF_FORMULA>>.

There are two ways to elect the Contingent Non-Forfeiture Benefit:

- Choose this option today by signing and dating the enclosed Contingent Non-Forfeiture Benefit Election Form and returning it in the enclosed postage-paid envelope; OR
- If you do not pay the increased premium within 120 days of the due date, which is <<NEXT_BILL_DATE>>, you will be entitled to the Contingent Non-Forfeiture Benefit. We will automatically change your coverage to the Contingent Non-Forfeiture Benefit in lieu of your policy lapsing for non-payment of premium.

IMPORTANT: Paying the increased premium for coverage through 120 days from <<NEXT_BILL_DATE>>, constitutes your acceptance of the rate increase and voids the Contingent Non-Forfeiture Benefit offer.

What is the Contingent Non-Forfeiture Benefit?

The Contingent Non-Forfeiture Benefit Option allows you to retain reduced long term care insurance benefits in the event you can no longer afford your premium due to a substantial premium increase. Under this option, the same **Maximum Monthly Benefit** amounts in effect at the time of lapse will be payable, but the **Lifetime Maximum** will be equal to the greater of the items a) or b) below:

- a) The total amount of premiums paid and applied to Your Policy; **OR**
- b) Your **Maximum Monthly Benefit**

The total of all benefits paid under your policy will not exceed the Lifetime Maximum that would have been payable if your policy did not lapse.

Important facts to know about this reduced benefit are:

- No future premium is due.
- The Lifetime Maximum is significantly less than the benefit provided if you choose to continue paying your premium.
- All riders, with the exception of Community Only and Facility Only riders, will be terminated.
- All other terms, conditions, limitations and exclusions in your current coverage apply to the Contingent Non-Forfeiture Benefit.

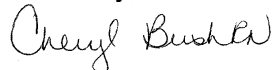
IMPORTANT NOTE: If your policy includes a Shared Care Rider, both you and your spouse/domestic partner must continue to maintain identical coverage. You must both select the same option regarding this rate increase.

If you have questions on the above options, please call Customer Service toll free at **1-800-240-1675** between the hours of 8:30 a.m. and 5 p.m. EST, Monday through Friday.

If you are currently on claim and your premium is being waived, the increase will be applied when your premium is no longer being waived. Please be assured that your benefits are not affected and that your claims will continue to be paid.

As always, thank you for your business with the company.

Sincerely,



Cheryl Bush, RN
Senior Vice President, Long Term Care Operations

Contingent Non-Forfeiture Benefit Election Form

<<FIRST_NAME>> <<LAST_NAME>>
<<STREET_ADDRESS1>>
<<STREET_ADDRESS2>>
<<CITY>> <<STATE>> <<ZIP>>

<<DATE>>

Billing Account ID: <<POLICY_NUMBER>>

I have decided to stop future premium payments and accept the reduced Contingent Non-Forfeiture Benefit.

I understand the following:

- No future premium is due; and
- I will have a reduced lifetime benefit equal to the sum of all premiums paid and applied to date, **OR** the maximum monthly benefit in effect at the time my policy lapses, whichever is greater; and
- The Contingent Non-Forfeiture Benefit is significantly less than the benefit provided if I chose to keep paying my premium; and
- The Contingent Non-Forfeiture Benefit is only available if I satisfy the requirements for Benefit Eligibility as defined in my policy or certificate; and
- The Contingent Non-Forfeiture Benefit will be payable up to my Daily Benefit Amount in effect on the date of this change; and
- All riders, with the exception of Community Only and Facility Only riders, will be terminated; and
- All other terms, conditions, limitations and exclusions in my current coverage apply to the Contingent Non-Forfeiture Benefit.

Signature:

I request my current long term care insurance coverage be reduced to the Contingent Non-Forfeiture Benefit offered by the company. This option becomes effective as of my current paid through date. This option is not a cash refund. A summary of Contingent Non-Forfeiture Benefits will be sent to me when this request is processed.

Signature

Date

Mailing Instructions: Sign and date this form and return in the enclosed postage-paid envelope.